

THE ANNALIST

A Magazine of Finance, Commerce and Economics

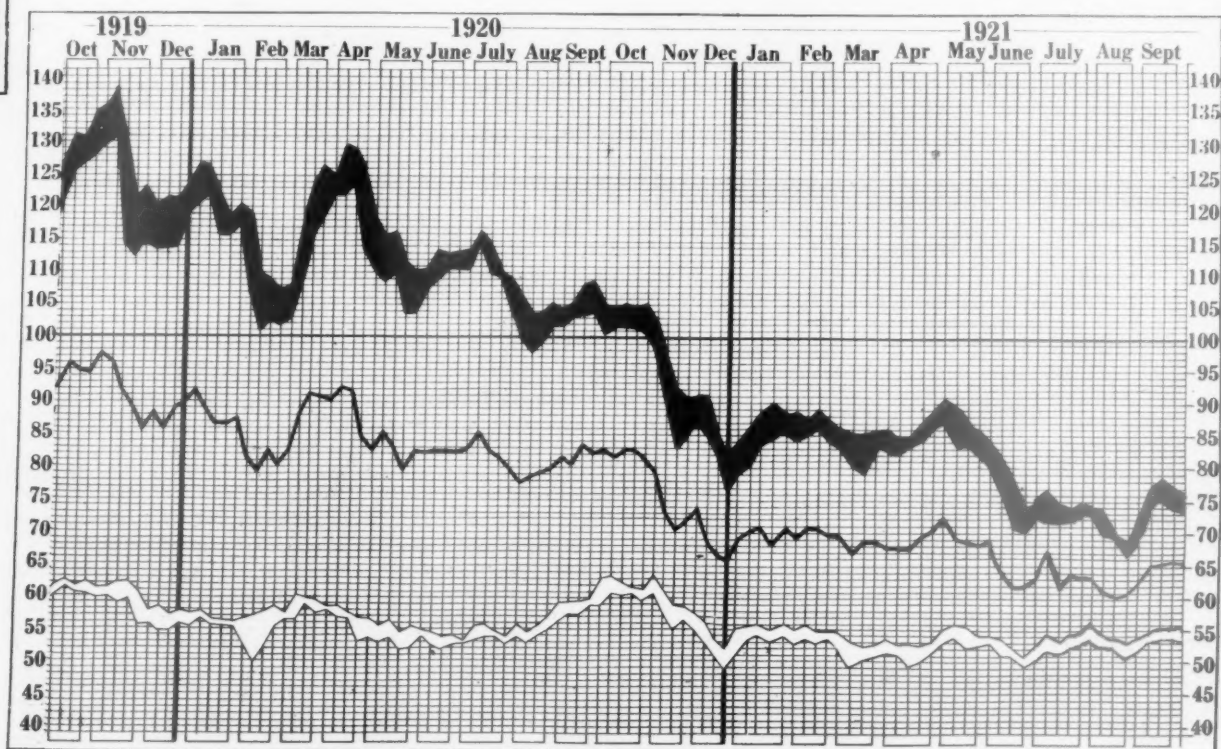
Vol. 18, No. 455

NEW YORK, MONDAY, OCTOBER 3, 1921

Ten Cents

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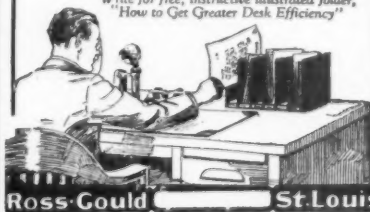
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Dated, New York, September 30, 1921.

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American Telephone & Telegraph Co. 128th DIVIDEND

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The regular quarterly dividend of \$1.25 per share upon the Common Capital Stock of this Company will be paid on October 15, 1921, to stockholders of record at close of business September 30, 1921. The transfer books will not be closed and checks will be mailed from the office of the company in time to reach stockholders on the date they are payable.

A. F. HOCKENBERRY,
Vice-President and Treasurer.
San Francisco, California.

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The Board of Directors has declared a quarterly dividend of One and a Half Dollars (\$1.50) per share on the Capital Stock, payable Oct. 31, 1921, to the stockholders of record at the close of business Oct. 15, 1921. The transfer books will remain open. Dividend checks will be mailed.

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THE ANNALIST

A Magazine of Finance, Commerce
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Published Every Monday Morning by The New
York Times Company, Times Square, New York

Subscription Rates

Three Six One
Mos. Mos. Year.
In United States, Mexico,
and United States tribu-
taries\$1.25 \$2.50 \$5.00
Canada (postpaid)1.40 2.75 5.50
Other countries (postpaid) 1.50 3.00 6.00
Single Copies, 10 Cents
Binder for 26 issues, \$1.50
Entered as second-class matter March
21, 1914, at the Post Office at New
York, N. Y., under the Act
of March 3, 1879

Vol. 18, No. 455

NEW YORK, MONDAY, OCTOBER 3, 1921

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The Unemployment Conference

Special Correspondence of The Annalist.
WASHINGTON, Oct. 1.

By Rodney Bean

MANY who are making a study of the industrial and economic conditions with a view to determining what the Fall and Winter months hold in store for business generally

are awaiting with unusual interest the results of the so-called National Conference on Unemployment, in session here this week under the direction of Secretary of Commerce Herbert Hoover.

The term "so-called" is used because the conference is more than just a get-together meeting to see what can be done about finding jobs for the jobless. Out of the interchange of views may come a pretty definite understanding among certain large industries concerning their attitude toward wage reductions, the tariff and its relation to business revival, the relationship of railroad rates to industrial stimulation, and other fundamental principles involved in promoting reconstruction.

There are gathered about the round table in Washington today men high in the councils of great industries in practically every section of the country. They have been brought together under governmental supervision to discuss their troubles and exchange views and compare notes. And by the time the conference concludes these men will have a pretty thorough understanding of each other's hopes and plans for the future—a sort of working basis on which to proceed with reasonable assurance as to what they may expect the "other fellow" to do.

In such a situation there is an element of danger as well as a chance that a very great progress may be brought about in aiding industry to strike its stride.

The danger lies in the possibility of an open clash with organized labor, which also is represented in the conference. There was an intimation of trouble almost as soon as the conference began, when stories came out of the room where the Committee on Emergency Measures on Manufactures was closeted that some of the employers were losing no time in talking about the necessity for heavy wage reductions, while labor, as represented by Samuel Gompers, President of the American Federation of Labor, was protesting against such talk.

The early reports indicated also that a number of the delegates representing the employers came on to Washington filled with the theory that wages must be reduced, and reduced heavily, and anxious to talk about this subject with representatives of industries other than their own. It was inevitable that this phase of the reconstruction and liquidation problem should crop out early in the discussions. The severe responsibility that Mr. Hoover accepted in summoning the conference was to see that there

was no bitterness between representatives of employer and employe which would cause an open break.

When plans for the conference were first announced leaders of some branches of labor wanted to have nothing to do with it, and were opposed to the American Federation of Labor going into the meetings on the present basis. The contention was that a combination of employers such as the conference would bring together would be a dangerous thing, supplying industry an opportunity to formulate definite and concerted plans to drive wages down to a level which would be below the level reached if industries made their readjustment plans without this opportunity to talk it over.

While working conditions, the question of the right to bargain collectively and other problems of the kind, which have proved stumbling blocks to former round-table meetings between capital and labor, were barred from the present conference, it was too much to expect that the question of reduced wages could be kept entirely out of the discussion. One of the major problems before the conference is that of determining means to revive industry, and many industries—the railroads are a striking example—are contending that present wages retard rehabilitation more than any other factor.

THERE is no intention on Secretary Hoover's part, however, to permit the question of wages to overshadow other problems in the deliberations of the conference. In fact, he holds quite another viewpoint. It is his hope that the conference will reassure business, supply proof that the unemployment situation is not as grave as earlier reports would indicate, and lend confidence as well as a sense of duty to the industries which are hanging back refusing to take a step forward until another leads the way, and thereby retarding the progress toward normal by many months.

If industry could convince itself, or be convinced, that the time has come when a few more wheels may be turned—that progress can safely be made on a basis that is fair to both capital and labor—a result would be accomplished which would gradually provide employment for a great number of those who are now out of work. Prominent Government officials believe that such a situation has been reached, and they are confident that the interchange of opinion which has been going on in Washington will end in a general acceptance of that viewpoint.

As far as possible it is the hope of the Government officials that the wage question may be kept out of the deliberations of the conference, and treated as an issue which industries must settle for themselves in dealing with their employes.

It is fair to assume that, by the time

the conference ends, the railroads will know just what they may expect in the way of payments of claims by the Government; that the steel industry will have a better knowledge of equipment and repair work which the railroads hope to undertake; that data will be in the hands of all branches of industry and business, based on the best information obtainable, concerning the outlook for export trade; that industries will know definitely the extent of orders relating to road building and other construction work on which they safely may plan, and that many other questions of a similar character concerning which there has been endless speculation and very little direct information will be answered.

FOR several months—in fact, almost since he entered upon his duties—Secretary Hoover has been in consultation with representatives of many industries in an endeavor to get together definite and reliable information upon which all industry could shape its plans to "come back." Committees have been called to Washington from time to time, and the facts developed by these deliberations carefully checked up with a view to obtaining a true picture of the situation faced. The work has been done quietly but thoroughly.

By such a system it was possible to furnish for the railroads, for instance, reliable information about what they might expect in the way of increased traffic from various industries; the steel industry would find available the best information that the Government had been able to obtain concerning other activities which might shortly want iron and steel products. It was, in a sense, a slow and painstaking effort to convince various branches of industry that the depression which had gripped the nation was to an extent a "state of mind," and that, with all working together, gradual but steady improvement was possible.

It was early apparent to the Government officials who had been watching each day's developments with the greatest care that the period of liquidation would continue for some time to bring costs and wages down to a level from whence a new start could be made. That was accepted as inevitable, and the increase in unemployment from month to month was viewed with concern, but not with alarm. The task was to determine when the point had been reached at which reaction might set in and the turn for better things be made.

Secretary Hoover, who has had available to him as a result of his studies and conferences with representatives of scores of industries the most comprehensive accumulation of information obtainable from varied sources, believes that the period of liquidation has reached the point where by intelligent co-operation a gradual movement for better conditions can be brought about.

"There can be no question that we are

on the up grade," he said in his address when the delegates assembled last Monday. He added that emergency measures would be necessary to handle the unemployment situation during the Winter months, but that he was convinced that suffering could be avoided without the adoption of measures which might be looked upon as charity.

After all one of the greatest "emergency" measures which could be put into effect would be a general if very gradual increase in industrial activity. Should the interchange of views which is taking place give even the slightest impetus at this time by restoring confidence it will have provided for the employment of many thousands of men. The chief hope of the conference in its efforts to handle the unemployment problem in time to prevent suffering during the Winter would seem to lie in this direction. Gradual development along normal lines, combined with the adoption of certain emergency measures, including perhaps "staggered employment," might very well take care of the situation.

Secretary Hoover realized that for industry to sag again at this time with Winter coming on would perhaps be a mortal blow to his long-continued efforts to avert a crisis this Winter. Possibly this thought, too, was in President Harding's mind when he urged upon Congress the necessity for granting legislation to extend relief to the railroads—legislation which has not yet been granted. But the success which has met the flotation of the equipment trust certificates held by the Government has to an extent relieved this situation. It might have been a serious blow to the hopes for results from the present unemployment conference if the offerings had failed of a market. As things turned out the more hopeful situation where the carriers are concerned has had a stimulating effect.

THE turn for the better in the steel industry is another contributing factor to hopefulness, and none of these developments is being overlooked. If the delegates to the conference, after a face-to-face talk, go away satisfied that they can look forward to better rather than more discouraging conditions in industries other than as well as those which they represent a prodigious step toward the solution of the gravest features of the problem will have been taken.

Where the steel industry is concerned, for instance, there would seem to be many reasons for a hopeful attitude. A financier who knows the business thoroughly offered the opinion the other day that when the revival set in there would be sufficient business to keep the steel mills in capacity regardless of their expansion during the war period. He pointed out that the railroads had a very large amount of equipment, repair and maintenance work to be done, work which, under normal conditions, would have been accomplished day by day, but which had been permitted to accumulate because of reduced traffic demands and the need for strictest economy; the great

fleet of ships constructed during the war would make heavy demands on the steel industry, and the building industry, which was practically at a standstill during the war and the period of inflation following the war, would be in the market for great quantities of building materials. He expressed the hope that

the railroads and the steel industry might from this time lead the way and better conditions continue.

The conference has been described as one on assurance as well as on unemployment. Emergency measures will be suggested and put into effect no doubt, but they must fail adequately to handle

the situation unless the general trend can be maintained upward and stimulated. Secretary Hoover has much at stake, for in calling the conference he assumed a responsibility almost, if not as great, as his responsibility as Food Administrator during the World War. President Harding, after a preliminary

address, stepped aside and placed the management of the task in Mr. Hoover's hands. It is his first great test as Secretary of Commerce, and has pushed him to the forefront as a commanding figure in the Administration after months of quiet, unostentatious work of rebuilding the Department of Commerce.

The Legislative Week in Washington

Special Correspondence of The Annalist.

WASHINGTON, Oct. 1.

THE National Conference on Unemployment assembled here estimates unemployment at not less than 3,700,000 and not more than 4,000,000, with emergency cases probably totaling slightly more than 2,000,000.

The United States Shipping Board has announced its decision not to accept the offer of the Ship Construction and Trading Company for the purchase of the fleet of wooden ships, and will make a new survey of the situation.

Republican leaders predict ratification of the treaty of peace with Germany by early in November. A canvass indicates that not more than twenty Democrats are opposed to ratification.

The Treasury Department indicates that it looks favorably upon the proposal for an American valuation clause in tariff legislation. A committee of experts will report within sixty days on the plan. The application to the chemical schedule will be first under consideration.

The Interstate Commerce Commission has announced a tentative plan for consolidation of the railroads of the nation into nineteen systems. Public hearings will be held within a short time. The

plan differs in some respects from that outlined in the original report by Professor Ripley of Harvard.

Senator McNary of Oregon, representing the Western group of Republican Senators, offers an amendment to the Senate Tax bill for repeal of all freight, passenger and express taxes after Jan. 1, 1922. The bill in its present form would cut taxes in two.

Tentative plans were made by the Labor Committee of the Senate to renew its investigation into coal mining disorders in West Virginia after the disposal of the Peace Treaty and Tax bill.

Representative Green of Iowa, Republican member of the Ways and Means Committee, offers a bill which would continue the emergency tariff legislation until the permanent Tariff bill is enacted into law. The emergency tariff law would otherwise expire on Nov. 27.

The Senate Foreign Relations Committee reported the treaty of peace with Germany, including a reservation that the United States shall not be represented on the Reparations Commission or other commissions created under the Treaty of Versailles, except with the consent of the Senate. Senator Borah offered a resolution to ask Secretary of State Hughes whether there is at pres-

ent any American representation on the Reparations Commission.

The Judiciary Committee of the Senate favorably reported a bill to extend to six years the statute of limitations in cases of fraud or attempted fraud against the Government.

The Willis-Campbell Beer bill was put aside after two days of debate to give the right of way to the revenue legislation and the treaty of peace. It would appear doubtful that the Beer bill will be acted upon finally for several weeks, and possibly not at the present session.

Intimation is received that the Administration may oppose action by the Senate on the bill for the repeal of Panama Canal tolls for American coastwise shipping until after the conference on limitation of armaments.

An amendment to the Tax bill striking out the levy of 10 per cent. on fur articles was submitted to the Senate by Senator Spencer.

Senator Lodge presented to the Senate a letter from President Harding asking for information on the progress of the Peace Treaty, "so that we may put aside the last of war relationship and hasten our return to the fortunate relations of peace." Assurance was given Senator Lodge that the American forces would

be withdrawn from Germany soon after the treaty was ratified.

The report on the Tax Revision bill submitted to the Senate by the Finance Committee estimated the revenues to be collected for the present fiscal year at \$3,324,000,000, or \$84,000,000 more than under the bill as passed by the House. For the next fiscal year the revenues are estimated at \$2,735,000,000.

Postponement of hearings on tariff schedules on farm products and live stock until November was agreed upon at a conference between Chairman Penrose of the Senate Finance Committee and representatives of farm organizations.

An appropriation of \$3,100,210 to complete the construction and equipment of the railroad between Seward and Fairbanks, Alaska, was provided for by a bill submitted in the House by Representative Curry of California.

Administration leaders will urge the early adoption of the bill for the funding of the wartime obligations of the allied nations held by the United States, and also for the adoption of the legislation to fund the debts of the carriers and advance money on claims against the Government. Indications are that action will be delayed for some time unless changes are agreed to in both bills.

The Week in Canada

Special Correspondence of The Annalist.

TORONTO, Oct. 1.

THE improvement in sentiment and activity which has been characteristic of general business conditions in the last few weeks is gradually extending to the manufacturing industry. Although relatively few factory plants are being operated to capacity, the tendency is rather toward that ideal condition than away from it, as was the case in the mid-summer months. In the last week plants that were closed down have resumed operations, while others have been encouraged to augment their staffs with a view to obtaining an increase in output. Canadian Cottons, Ltd., has resumed full time at its Cornwall mill, and a partial resumption has taken place at its Stormont mill. The Greening Wire Company, Hamilton, whose plant has for some time been running on half time, will start on full time on Monday. Boot and shoe factories are fairly well employed; some of them, in anticipation of business improvement, have decided to augment their stocks on hand. A manufacturer of knitting machines at Georgetown, Ontario, as a result of a large order from a hosiery concern in New Zealand and improved business on home account, announces that he now has sufficient orders on hand to keep his plant employed continuously for the next two years. Manufacturers of silverware announce that orders are more satisfactory than at any time since February last.

Conditions in the paper industry appear to have improved considerably. The Espanola plant of the Spanish River Pulp and Paper Mills, Ltd., has again been reopened, although only one of its four paper machines has so far been brought into operation. The Directors of this company have this week declared the usual quarterly dividend of 1½ per cent. A dividend of 2 per cent. for the current quarter has also been declared by the Howard Smith Paper Mills. The President of this company announces that orders for book and other papers

are better than for some time. Manufacturers of coated paper are also experiencing an improvement in business, with the result that one of them this week resumed full time after running part time all Summer. On the strength of a rumor that plans for the re-establishment of the Riordon Pulp and Paper Company were taking definite shape the stock of this concern had a spell of strength on the Montreal Exchange, notwithstanding that it is now conceded that some time must elapse before any definite arrangement can be consummated.

Production of steel ingots and castings in Canada in August, according to figures furnished by the Dominion Bureau of Statistics, was 72,023 long tons, the largest tonnage since November, 1920. Output of basic pig iron was 46,939 tons, against 40,720 tons in July, but foundry iron was only 1,882 tons, compared with 10,339 for the previous month. Only five furnaces were active during the month, while fifteen were idle. One authority, commenting upon the situation, expresses the opinion that, as a result of the doubling of output in the war period, existing steel plants in Canada are sufficient to supply the country's requirements for some years to come, although he doubts whether the steel refining plants are as large or as modern as desirable. He is also of opinion that the country has a sufficient number of blast furnaces for the present.

A Federal Government report just issued shows that the quantity of grain inspected at Winnipeg and other points in the West in August amounted to 11,308,275 bushels, making a total for the twelve months of 283,806,250 bushels, as compared with 207,609,500 bushels for the corresponding period of 1920. The report places shipments from the elevators at Fort William and Port Arthur for the same period at 204,758,402 bushels, against 128,394,877 for the twelve months ended August, 1920. The total amount of grain in store in the ele-

vators of the country on Sept. 16 was 34,740,413 bushels, of which 16,707,623 were wheat, 12,123,514 oats and 3,250,970 barley. The total quantity of grain exported from the Dominion in the twelve months ended August was 179,509,186 bushels, valued at \$328,298,895, compared with 92,832,949 bushels, valued at \$213,126,939, for the corresponding period of the previous year. This was an increase of 93 per cent. in quantity, and about 54 per cent. in value. The quantity of United States grain in store at the public elevators in Eastern Canada on Sept. 16 was 11,443,550 bushels, compared with 1,310,594 bushels at the same time a year ago. Improved climatic conditions have permitted thrashing operations to be carried on more extensively in the Western prairies.

Dominion Government notes in circulation show a further slight decline, the total on Sept. 17 being \$262,157,135, compared with \$263,459,426 at the corre-

sponding date of the previous month. Gold held in redemption of these notes amounted to \$81,422,954, a decrease for the month of \$3,611,405, thus bringing its proportion to note circulation down to 31.05 per cent., as against 32.27 per cent. in August. A year ago the note circulation was \$292,086,025 and the gold held \$95,183,753. There has, therefore, in the twelve months been a reduction of \$29,928,710 in circulation and of \$13,760,799 in gold. Gold to notes was then 32.85 per cent., or 1.80 better than on Sept. 17 of this year.

That deflation is still in process is shown by the official bank statement for August, issued this week by the Federal Department of Finance. Note circulation of the chartered banks, at \$183,530,419, is a decrease of \$9,808,676 for the month and of \$43,843,445 for the twelve months. A further evidence of deflation is to be seen in respect of loans. The

Continued on Page 332



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Short Term Notes

Acceptances

An Adverse Balance and Unemployment in England

By John Oakwood

UNEMPLOYMENT in England as well as in the United States is an uppermost problem of the day. In England, moreover, coupled with anxiety over this human aspect of the business problem is

the fear expressed by leading authorities there that the world's trade depression, which has resulted in throwing masses of workers out of their jobs, will also result this year in the overthrow of the favorable total balance of trade which England succeeded in building up last year for the first time since the war, and which was hailed as a notable achievement in her progress in recovery from the economic affects of the war.

Gloomy prophecies by English authorities forecast that, by the end of this year, England, as a result of the falling off of her invisible exports, will be faced by an adverse balance of indebtedness of no less than between £80,000,000 and £90,000,000. The chief blame for this expected deficit is placed on the tremendous drop in the shipping earnings of the United Kingdom and also, in no small degree, on the year's labor troubles which caused fallen productivity at home and increased expenditures abroad.

Commenting on the relationship between the existing foreign trade depression and present unemployment, The Statist of London says in a recent issue:

The present position proves once for all the fallacy of the belief current among many sections of the workers that there is a fund of wealth of indefinitely large proportions removed from their reach, and jealously guarded by capitalists and generally by the moneyed classes for their own aggrandizement. Many wealthy companies and individuals, in order to meet the demands of the taxgatherer, are now driven to such expedients as raising bank loans, while for dividend payments precarious receipts, such as refunds of excess profits duty, have often to be relied upon.

The income of all the inhabitants depends upon the national dividend, and that in turn represents the sum total of goods produced and services rendered each year. Where a decline occurs in any factor in the equation the nation or some class within it suffers. A glance at the returns in our leading industries—the tonnage of ships built and of shipping engaged in the overseas trade, of coal and iron ore raised, of pig iron and steel manufactured, of spindles and looms engaged in the cotton, wool, linen and jute industries—reveals everywhere a falling off, and the tale of depression is confirmed by an examination of statistics of imports and exports.

In the last named branch the depression has been most severe, and it is for this reason that we have felt it particularly. We are dependent on overseas sources for the greater portion of our food and raw material requirements. We must pay for such imports by the export either of goods or services, by payment in gold or temporarily by credit accommodation. The demand for our goods abroad has declined considerably, especially in those countries from which our imports of foodstuffs, which cannot be curtailed, largely come.

The seriousness of the present unemployment situation in Great Britain, reflecting the foreign conditions, is made manifest in the reports of the jobless among members of trade unions from which such returns are received for the current year as compared with previous years. In 1913 the monthly average of unemployment of these reporting trades was only 2 per cent. In 1916 it was considerably less than 1 per cent. The volume of unemployment began to rise after the war. In 1919 the monthly average had risen to 2.4 per cent. Some improvement took place in the first nine months of 1920, the average monthly unemployment being less than 2 per cent; but in October that year the ratio jumped sharply, and for the last quarter unemployment averaged 7.5 per cent. These

England's Declining Trade			
	Net Imports.	Exports.	Excess of Imports.
January	£107,500,000	£92,800,000	£14,700,000
February	89,000,000	68,200,000	20,800,000
March	84,900,000	66,800,000	18,100,000
April	81,500,000	59,900,000	21,600,000
May	79,100,000	43,100,000	36,000,000
June	81,100,000	38,200,000	42,900,000
July	71,400,000	43,200,000	28,200,000
August	78,600,000	51,300,000	27,300,000
Decline in 8 months..	£28,900,000	£41,500,000	
Per cent	26.8	44.7	

acute conditions have increased even more rapidly during the present year as shown by the following monthly returns of trade union unemployment percentages for 1921: January, 6.9 per cent.; February, 8.5; March, 10; April, 17.6; May, 22.2; June, 23.1, and July, 16.7.

THE above figures for April, May and June do not include coal miners. In these figures there is a betterment shown in the returns for July, but the improvement is said to be very irregular and uncertain, work in iron, mining and pig iron manufacture continuing to be almost entirely suspended, while in iron and steel and tin plate manufacture and in the textile trades unemployment and short-time working were general. Recovery was recorded in the pottery trades, in agriculture and in building.

Accompanying the high rate of unemployment there was a decline in money wages in July. Industries for which statistics are compiled show wage declines affecting more than 3,600,000 workers, and it is estimated these resulted in a reduction in weekly full-time wages of about £1,070,000. At the same time a three-point increase in the cost of living was reported, the downward movement which had been unbroken since November, 1920, being checked in June and rising in July from 119 to 122.

It is estimated that a total of between 2,000,000 and 3,000,000 people are out of employment in England. The total population of Great Britain, according to the 1921 census, is 47,500,000 people, as compared with 105,700,000 people in the United States, so that the ratio of unemployment in England, with its 2,000,000 or 3,000,000 unemployed, is about the same as in the United States on the basis of estimates of between 5,000,000 and 6,000,000 out of work here, or about 5 per cent. in each case.

The data reflecting the foreign trade depression, which is held largely responsible for unemployment and which is causing so much anxiety to British students of England's world business position, seem to indicate pretty clearly an inevitable reversal in England's international balance for 1921. Great Britain had regained her favorable position through heroic efforts. In 1918, with net imports of £1,285,000,000 and exports of £501,000,000, England's unfavorable merchandise balance amounted to £784,000,000. This adverse balance was greatly reduced in 1919 by the tremendous increase England was able to make that year in her exports, which rose at a greater rate than imports. In that year net imports amounted to £1,461,000,000 and exports totaled £799,000,000. This left an unfavorable merchandise balance of £662,000,000. It was estimated that invisible exports totaled that year £496,500,000, cutting down the total balance of indebtedness for 1919 against the United Kingdom to only £165,500,000.

Further notable progress was made in the year 1920, and this adverse balance of indebtedness was completely wiped out and a favorable balance substituted. The net imports in that year amounted

to £1,714,000,000 and exports amounted to £1,336,000,000. The unfavorable merchandise balance therefore was only £378,000,000. It was estimated that invisible exports that year amounted to no less than £640,000,000 from shipping earnings and other sources, so that the total balance in favor of the United Kingdom was £262,000,000. This result was by far the best showing of the great European belligerents, and was acclaimed as indicative of England's rapid industrial, commercial and financial reconstruction.

The high rate of British exports the first of this year had furnished grounds for the hope that she would maintain her traditional favorable position in international trade by means of her invisible exports overcoming her adverse merchandise balance, but the rapid slump of both England's visible and invisible exports soon dashed these hopes. The accompanying table shows the net imports, exports and adverse merchandise balance by months through August of this year:

From these figures it can be seen that there was a more rapid decline of exports as compared with imports. This had serious results both in respect to the unemployment situation and in respect to the ultimate outcome of England's trade operations for the year.

IN respect to labor the particularly serious aspect of the fall in the export side of the equation is that of a declining market for English products abroad, reacting in less work for English people at home. In respect to England's total international trade position there has been the development of a much larger adverse merchandise balance than had been counted upon. The first eight months of 1921 have resulted in an adverse merchandise balance of £209,600,000, and it is now estimated that for the whole year there will be an adverse merchandise balance of more than £300,000,000, although earlier forecasts placed it considerably below that figure.

Of course an adverse merchandise balance of, say, £300,000,000 for the year would be somewhat less than the figure of £379,000,000 for 1920. But in 1920 the estimated earnings for British shipping were placed at £340,000,000, and these, together with the net income from English investments abroad and the profits from banking and other services rendered other nations, gave the favorable result in total balance of £262,000,000 as cited.

For 1921, however, the invisible exports present a very different picture. It was recently estimated by Sir Frederick Lewis that the probable freight earnings of the United Kingdom from shipping during the current year would be only £60,000,000 or £70,000,000. This estimate made allowances for vessels laid up, but it did not allow for coal purchased abroad during the coal strike or for repairs made in foreign shipyards during the strike of the English ship carpenters. Both of these expenditures further reduced the net receipts from shipping. The same authority estimated

that earnings from British shipping for 1919 were between £350,000,000 and £400,000,000, while The Board of Trade Journal estimated the figure for 1920 at £340,000,000. Thus the estimate for the current year is less than one-fifth of those for the two preceding years.

An authoritative estimate places the probable net income from British investments abroad this year at £120,000,000, and the income from banking and other services at about £26,000,000. Allowing £70,000,000 as the income for shipping without deducting for foreign repairs and coal purchased abroad the total income from England's invisible exports for 1921 would be only £216,000,000. This set off against the expected £300,000,000 or more unfavorable balance of commodity trade would indicate an unfavorable balance of indebtedness for the year of at least £84,000,000. This is held to be a conservative forecast, since the concluding quarter of the year is always a period of heavy importation of food, cotton and tobacco. Perhaps a round adverse balance of indebtedness of £100,000,000 would come nearer the truth.

ENGLAND, in her effort for economic recovery, is faced with the necessity of grappling with a particularly complex and difficult unemployment problem, involved as it is with her unsatisfactory foreign trade situation.

Although an analysis of America's industrial, commercial and financial conditions shows consistent betterment, the world unemployment problem, both as affecting our own people and as involved in the foreign trade situation, is looming up as one of the most important and serious factors in our present business outlook.

Of course, in the case of the United States our industries are not so dependent upon foreign trade as are those of England. England cannot solve her unemployment problem except by rectifying her foreign trade position; the only alternative to that would seem to be to pauperize the working classes by supporting them with State funds. This thought, of course, only emphasizes the imperativeness of a foreign trade revival for England. This, above all, implies an active mercantile marine, for it has long been from the profits of the carrying trade that the major portion of England's invisible export account has arisen to offset her unavoidable adverse merchandise balance.

England is confronted with an especially difficult problem here, namely, the unequaled world shipping depression, whose result has been that 2,000,000 tons of English shipping, 2,000,000 tons of American shipping and 1,000,000 tons of Scandinavian and other shipping are laid up. With trade restricted, the world's

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shipping tonnage is now more than 10,000,000 greater than it was in 1914 as a result of war building.

Of course, America's unemployment problem is not complicated by these fac-

tors to the great extent that England's is. Our workers are not so greatly at the mercy of foreign trade as are England's, nor is shipping so large a factor in our trade position. Before the war our for-

eign business was not more than 6 to 10 per cent. of our domestic; during the war and its aftermath it rose to a ratio variously estimated at between 20 and 25 per cent. It is expected that our for-

eign trade will now subside to a ratio nearer the pre-war level. Therefore the main solution of our unemployment problem will have to come in a stimulation of domestic trade.

Balancing Production and Distribution

By John Walker Harrington



OFFICIAL analysis is turned once more to the often denounced middleman, and publicists are asking why the consumer demands so much service. The latest statement comes from Representative

Sidney Anderson, Chairman of the Joint Congressional Commission of Agricultural Inquiry, who declares that the production of goods represents 37 cents of every dollar, profit 14 cents, while the remaining 49 cents is chargeable to serving the customer.

He regards this last amount as disproportionately high, and raises the point that, in the main, production goes forward without any definite relation to the market, and holds the science of distribution to be still in its infancy.

The remarks of the Representative come so close to business realities that they are being considered by leaders in the commercial communities. Many of the large manufacturing companies have gone far in the policy of keeping up the balance between production and distribution, and have developed a sales system which the statesman may not have fully considered.

Under the head of distribution may be charged packing, transportation, advertising, the profits of middlemen, both jobbers and retailers, and many other items which constitute the heavy total. The modern manufacturer, however, and for that matter, the farmers who band themselves together in associations for the advertising and marketing of their products on a co-operative basis, find that production and distribution are always alternating on the scale of business.

Large-scale production and uninterrupted production go forward because there is a steady and insistent demand for the commodity kept up by the forces of distribution. Were it not for the fact that the scouts of trade are everywhere, whether in the form of salesmen and merchants or in the advertisement and poster, the cost of production would be much higher. One of the most illuminating paragraphs in the recently published "Report on Elimination of Waste in Industry" by a committee appointed by Herbert Hoover, Secretary of Commerce, from the Engineering Council, relates to the enormous wastes which come from interrupted production. Products must be turned out in large quantities if other production cost is to be kept down, and the factories must be run on full schedules.

An item in distribution expense most often misunderstood by the layman, and even by the statesman, is advertising. Circuit Judge Ward, in a recent decision, even referred to the advertisement as increasing the cost of an article and making a tax on the consumer. There is, of course, a point beyond which advertising may be considered as excessive and extravagant, so far as the present sale of a product is concerned, although it does build up that by no means intangible asset, good-will. Replying in an open letter to the observation of Judge Ward, John Sullivan, the Secretary-Treasurer of the Association of National Advertisers, called the attention of the judicial critic to some modern instances which show that the consumer does not really pay for the efforts of the manufacturer to increase his trade. For instance, the first year that a widely known cheap watch was put on the market the manufacturer disposed of 12,000, which sold

at retail at \$1.50. It was rather clumsy, and a burden for the pocket. The watch was put on the market only through the trade, and there was no advertising. The next year, with some advertising, the manufacturer sold 82,000 watches. He was so convinced that he could augment his production by arranging for more distribution that he decreased the size of the watch, a policy which really increased the cost of manufacture, and turned out 485,000 watches, which were sold in the shops for \$1 each, and gave a good profit to the maker and the merchants, and insured to the public a better and a cheaper and a more attractive article. The same rule applies to widely advertised food products. A certain manufacturer by a sustained advertising policy was able to stimulate a great demand for his cereal breakfast food, according to Mr. Sullivan, which he sold at first at 15 cents the package and then reduced to 10 cents while he increased the amount of the food to the consumer by about 20 per cent. in each package.

THE indeterminate factor in all distribution problems is the retailer's policy, who is the chief middleman of all. The Government, through its Department of Labor, for instance, tries every month to find out what the retail prices of food are, and always comes back the same defective report. The matters of rent, of clerk hire and of over-

head vary so greatly that it is impossible under present conditions to estimate with any degree of accuracy the profits of the retail food distributor.

Even so systematic an institution as the School of Business Research at Harvard University is able to present statistics of retailers' profits only between two widely divergent variables. Its studies of the retail shoe trade, for instance, show that the total expenses of running shoe stores varied from 6.57 per cent. to 25.35 per cent. of the net sales. The expenses included buying and selling costs, delivery, management, rent and other factors which did not even approach standardization. A still greater discrepancy occurs in the retail jewelry trade, for a survey by the Harvard experts revealed that expenses varied from 17.9 per cent. to 50.5 per cent. of the net receipts.

The observation of Representative Anderson that large sums go for service has some justification in certain phases of the retail trade. Even though this service does seem to add to costs, it has a reflex action also upon increasing demand, and thus scaling down the production costs. Thus a widely advertised cracker is sold in large quantities because it is in an hermetically sealed pasteboard container, or a brand of macaroni is sold better in small boxes because the buying public does not care to get it in bulk. The same applies to sugar and

flour and other package goods. The citrus fruit industry, by a large co-operative advertising campaign, was able to create five times the demand for oranges and lemons than obtained before it inaugurated its policy, while the California raisin industry, which, before it began to distribute and advertise as a unit, had 30,000,000 pounds left over at the end of every season, has trebled its output and has nothing left at the end of the season. The fruit industries of the Pacific slope and the apple growers of Oregon and Washington have been justified in increasing their production, because they were attracting the public to their wares by wrapping their fruits and packing them in cases. A large item in the cost of distribution is the sorting out of fruits to uniform sizes and grading them. This leaves a large number of imperfect fruits and culls, which, however, in the citrus fruit industry, are readily utilized for the manufacture of citric acid and other by-products. The public has become so accustomed to the niceties and refinements of packing and display in products that it is now demanding that its merchandise be attractively packed and served and delivered in cans and cartons.

THE consumer usually pays a large cost for distribution of his own will and motion. He is especially tolerant in this respect in the City of New York. A survey made by the State Bureau of Markets shows that there are hundreds of small grocery stores in the metropolis which really have no occasion for being. Many of them are patronized by customers who do not care to go more than a block for their supplies, and others exist because the large foreign populations of the city still cling to food prejudices and preferences brought from the lands of their birth, and must have the necessities or the delicacies to which they had become accustomed. There are many housewives who know that by going to the large stores in the city they may obtain cheaper and even fresher goods, but they desire to be served with as little trouble and inconvenience as possible, and like to have their goods in the house an hour or so after they have been ordered in person. The item of delivery, whether the delivery be made by the neighborhood store or the large establishment, is a considerable factor in the conduct of any business.

With the coming of the chain store with its facilities for buying through a central organization and its warehouse from which to draw in emergencies, one of the most interesting developments of merchandising was introduced. The chain store may have ten or twelve turnovers a year.

The distribution reforms of the future will undoubtedly be devoted to transportation along the lines indicated by Mr. Anderson. What with fleets of motor trucks and the development of interurban trolleys and the extension of the automobile to every farmstead, it should be easier one of these days to find a solution for a long vexed problem.

One of the most promising developments is revealed in the building up of co-operative associations of farmers and fruit growers, who pool their interests and market their products in accordance with a well-conceived policy, such as that of the Dairyman's League in this State.

Between distribution and production, however, there is a far more intimate relation than there seems to be at first, and the adjusting of the balance between them is, indeed, a task which may well challenge the best efforts of lawmakers and economists.

United States Rice Exports "Break All Records"

RICE exports from the United States in 1921 will be far in excess of any earlier year. In fact, says the Trade Record of the National City Bank of New York, the quantity of rice exported in seven months ended with July, 1921, is practically as much as in any full calendar year in the earlier history of our rice exportations, the quantity exported in the seven months ended with July having been 373,000,000 pounds, against 393,000,000 in the full calendar year 1920, which broke the record in the rice exports of the United States. Present indications are that the exports of rice in the calendar year 1921 will approximate 650,000,000 pounds, against 393,000,000 in 1920, 168,000,000 in 1918, 68,000,000 in 1915, and 28,000,000 in the year immediately preceding the war, 1913. Thus the exports in 1921 will be about twenty-five times as much as in the year preceding the war, and approximately 50 per cent. above the former high record year, 1920. Even this big total for 1921 does not include the shipments to Porto Rico and Hawaii, our own islands, which will approximate 150,000,000 pounds, and bring the grand total of American rice passing out of our ports in 1921 up to 800,000,000 pounds, or about 40 per cent. of the crop of 1920.

The value of the 1921 shipments to foreign countries and our own islands will be about \$25,000,000, notwithstanding the fact that the export prices of rice in July, 1921, were only about 3 cents per pound, against 10 cents in the same month of last year.

This big exportation of rice as compared with former years is, of course, due to enormous increases in our domestic production, which advanced from 10,000,000 bushels in 1900 to 25,000,000 in 1910 and 52,000,000 in 1920, while the farm value increased from \$7,000,000 in 1900 to \$17,000,000 in 1910 and \$110,000,000 in 1919, the latest year in which

value figures are available. Meantime, imports have fallen from 290,000,000 pounds in the year immediately preceding the war and 364,000,000 in the fiscal year 1919 to 97,000,000 pounds in the fiscal year 1921, while the average import price of rice from abroad has fallen to one-half that of a year ago. Of the 393,000,000 pounds exported in 1920 64,000,000 went to Cuba, 54,000,000 to Germany, 35,000,000 to Greece, 20,000,000 to Belgium, 20,000,000 to France, 24,000,000 to Canada, 19,000,000 to Argentina, 17,000,000 to Chile and 31,000,000 to the Dutch East Indies.

This big increase in our exports and corresponding reduction in imports is due to the fact that the United States is now the chief rice producing country of the Occident, though about nine-tenths of the rice crop of the globe is still produced in the Orient. Our product, which now runs at nearly 2,000,000,000 pounds a year (expressed in terms of hulled rice) is double that of Italy, four times that of Spain and ten times that of Brazil, the other rice-producing countries of the Occidental world.

Our increase of 400 per cent. in rice production since 1900 has grown out of a system peculiar to this country of producing rice in a manner in which ordinary farm machinery can be utilized. Rice can flourish only in wet land, so wet that American farm machinery cannot be used upon it during the season of growth. But a few years ago it was discovered that certain lands in Texas, Arkansas, Louisiana and elsewhere could be prepared with the usual agricultural machinery, the rice also planted by machinery, the lands then flooded from near-by streams or artesian wells and the water drained off as the rice approached maturity, and ordinary reaping and thrashing machines used in harvesting the crop. This revolutionized rice growing in the United States.

Central European Recovery Led by Czechoslovakia

By Julius Moritzen



HERE are a number of reasons why Czechoslovakia shows the greatest economic recovery of any of the countries of Central Europe. In the first place Czechoslovakia is the only one having the currency situation in hand through checking inflation and reducing its imports to the greatest possible extent; secondly, reorganization of the nation's productive machinery is now well under way, as exemplified by the development of the Prague International Sample Fair, already recognized as a Central European trade barometer of no mean proportion.

The favorable development of this Prague Fair is made possible by the fact that, after the dissolution of the Austro-Hungarian monarchy, Vienna ceased to be the centre for the commerce of Middle Europe, which then found its logical centre in Czechoslovakia, where two-thirds of what was formerly known as Austrian industry were situated. Taking example from the celebrated Lyons Fair of France, in order to establish direct trade relations with foreign countries the industrial leaders of Czechoslovakia decided to make Prague the centre for regular fairs in the Spring and the Fall of each year. The location of the city is ideal for that purpose, as it is served by all the important railroad lines from west to east and from north to south.

At the first Prague International Sample Fair in September of last year there were 1,935 exhibitors, occupying a total of 19,000 square meters of covered space, and in March of this year the number of exhibitors had reached to 2,200, with the space occupied by them measuring 30,000 square meters. Preparations for the fair this Fall are on an even more pretentious scale, and the big stores of Central European countries are known to have arranged to send their buyers to Prague in large numbers. The particular products for which Vienna formerly was famous will be on display in the Bohemian city.

To realize the extent of the industrial heritage of Czechoslovakia upon the passing of what was once Austria-Hungary it is only necessary to remember that in Bohemia and Moravia alone are centred the manufacturing establishments which for many years were a leading revenue source for the one-time dual empire. When it comes to the beet sugar industry of Czechoslovakia it is found that it comprises almost the whole of that of former Austria, and a large part of the sugar industry of the former Hungary. This industry accounted before the war for over 8 per cent. of the entire sugar production of the world, and nearly 18 per cent. of the beet sugar output. In 1912-13 nearly 1,500,000 tons of sugar were produced in the territory now comprising Czechoslovakia. It is worth noting that this is the only country in Europe which has exported sugar since the war.

Now, while the formation of the republic has brought certain advantages to its industries, notably as regards consolidation of policy, coal supplies and protection in a home market of 13,824,504 inhabitants from the competition of Austrian industries, the manufacturing industries are confronted with a situation which deprives them of a former home market that embraced a population of nearly 50,000,000 which the protection resulting from inclusion in the Austro-Hungarian Customs Union afforded. However, it is in this matter of boundaries and customs that Central Europe is now trying to make certain adjustments that appear absolutely necessary. The Czechoslovak Manufacturers' National Association, with headquarters in

Prague, is taking a leading part in trying to overcome this handicap.

While Czechoslovakia unquestionably is one of the most self-supporting countries of Europe, and besides its many manufacturing interests is also rich in coal and other minerals, has abundant supplies of timber and extensive tracts of farm lands, it is of importance to state that the great bulk of the future import trade of that country must consist of cotton, wool, iron, hides and a number of other raw products essential to the manifold industries. Many kinds of foodstuffs are also wanted. Like the rest of Central Europe, the eyes of Czechoslovakia are turned toward Russia as a land of promise, so far as exports are concerned. The new demarkation of boundaries gives Czechoslovakia the most central position in Europe, and this is certain to exercise a considerable influence on its future trade and economic development. On the north and west the country borders on Germany, on the south the boundary is contiguous with that of Austria and Hungary, on the northeast with Poland, and for a short distance in the extreme east with Rumania. The Elbe River affords easy communication with Germany and the North Sea, the Danube with the countries of Southeast Europe, and the pass of the Oder River in Silesia gives an outlet to Poland and Russia.

OCCUPYING approximately 55,000 square miles, the new republic is comprised of the former Austrian Crown lands of Bohemia, Moravia and Silesia and a large part of former Northern Hungary, inhabited by Slovaks and Ruthenes and now known as Slovakia and Sub-Carpathian Russia. The Teschen district in Silesia has been the subject of dispute between the Czechs and the Poles, but there are signs that an amiable agreement will be reached in such a way as will give a large part of the coal mines to Czechoslovakia.

As a matter of fact, both hard and soft coal fields are found in Czechoslovakia proper, and about 85 per cent. of the former Austrian production of soft coal came from these fields. The principal producing districts are the Bruck-Komotau-Teplitz and Fakenau regions in Northern Bohemia. The latter accounted for about 90 per cent. of all coal briquettes used in former Austria. Hard coal is mined in Bohemia at Kladno and near Pilsen, while there are a few mines in the Fakenau region giving excellent hard coal. The chief hard coal fields are, however, in the disputed Teschen district of Silesia. In 1912 the total output within the present boundaries of Czechoslovakia was approximately 22,190,000 tons of lignite and 13,669,000 tons of hard coal.

A development which is being followed with considerable interest in other parts of Central Europe is the manner in which the Government has organized for the importation of raw materials through syndicates embracing the principal industries. The industrial enterprises and traders in the various branches were compelled to join these respective syndicates, the Government being represented on the Board of Directors of each syndicate. The syndicate has full control over the importation and distribution of raw materials and examines all applications for import and export licenses relating to its particular industry. As a typical example of the organization of the syndicates there may be mentioned the Cotton Syndicate, which is composed of all the Czechoslovak spinners, each member having furnished capital in accordance with the number of spindles operating. The total capital is 45,000,000 crowns, of which one-third has been paid up. This syndicate is the only

agency authorized to buy cotton, and for each purchase the sanction of the Ministry of Finance is necessary. Chief among the other syndicates are those covering the metal, chemical, paper, glass, timber, sugar, hops, enameled ware, mother of pearl, woolen and linen trades.

The exports of finished products is mostly handled through export commissions representing all the producers in the particular industry and under the control of the Government. Thus the latter, in order to exercise its monopoly of sugar, has organized the Czechoslovak Sugar Export Company, Ltd., Prague, I., to which all inquiries for sugar have to be addressed. For the protection of mutual interests the principal manufacturers are organized into the Czechoslovak Manufacturers' National Association.

Before the formation of the new State many of the larger industrial enterprises in Bohemia, Moravia and Silesia were controlled and financed from Vienna, in which city were located the head offices. Similarly in Slovakia the control of the industries was centralized in Budapest. In order to free these industries from the controlling influence of Vienna and Budapest the National Assembly passed a law providing that enterprises carrying on production and transportation within Czechoslovakia but having their administrative offices in a foreign country should upon request of the Government move their headquarters and executive management to a centre within the boundaries of Czechoslovakia. There is assurance, however, that this law will not affect detrimentally the close interrelationship between the respective industries and company financing of Czechoslovakia and Austria.

GOVERNMENT control as exemplified in Czechoslovakia is nothing more than the expediency measures, such as were instituted by most nations before the conclusion of the armistice, transferred to post-war conditions. Up to the present time the regulations have been working satisfactorily. Reports covering a recent three-month period show that there was a balance of trade in favor of the republic amounting to 250,000,000 crowns. Of course a crown equals only 1 1-3 cents or so, but at the same time it can be considered a favorable report. Larger allotments of coal permitted a greater output of steel, and there is an increase of more than 23 per cent. this year over last, while this aggregate is still very much below the quantity produced in 1917.

The co-operative movement in Czechoslovakia has been spurred to a considerable development in recent years. It is estimated that there are some 7,000 co-operative societies of various kinds, with a total membership of 1,000,000 heads of families, so that nearly one-third of the population is interested in the movement. The majority of the urban consumers' supply societies are represented in the Central Union of Czechoslovak Co-operative Societies, which were founded in Prague in 1907. The employees of the State railways, Government departments and other officials of the country are organized into a semi-official co-operative wholesale society, supplying 1,200,000 persons and having a turnover of nearly 300,000,000 crowns a year.

The Druzstevnik, a journal published in the interests of the co-operative movement, recently printed some data showing the growth of the co-operative societies. Particular attention was given the co-operative agricultural societies, of which there are more than 2,000, with a membership of 200,000 farmers. These are mostly organized into the Central

Union of Bohemian Agricultural Societies, whose headquarters are in Prague, with well-planned departments for the distribution of machines, seeds and other supplies. Their turnover last year exceeded 1,500,000,000 crowns. American exporters might make a note of the fact that this union expects soon to be in the market for large quantities of machines and pasture grass seeds. The recently formed General Bank of the Co-operatives is already doing a large business, and this is the case with the new insurance company, the Czechoslovakia, which has proved a means for practicing economy.

PERHAPS no other industry in Czechoslovakia has won equal renown abroad with the glassware manufacture of Gablonz, in Northern Bohemia. The term "Gablonz goods," however, embraces a variety of articles besides those made from glass. In its extent and variety of its products the Gablonz industry is only equaled by the toy industry of Bavaria. This industry is supported by a number of large factories which provide the material to thousands of homes where practically all the members of the family do work which cannot be done by machines. In these homes are manufactured imitation precious stones, pearls, corals, buttons, bangles, beads, and a variety of other articles. Every week the head of the family buys or takes over from the factory from sixteen to forty-four pounds of glass to be made up into finished articles. For this work about a ton of coal and several gallons of oil are required every month by each family.

Over 90 per cent. of the entire quantity of Gablonz goods are exported to foreign countries, much of it going to the Orient. Before the war about 12,000 workers were alone employed in manufacturing bangles for the East India and Far East trade. The semi-raw material is obtained from the glass factories in the shape of glass bars and tubes. Throughout the Gablonz district there are establishments which supplement the home industry, but it is the articles produced by careful handwork which have by their taste and refinement secured the reputation for Gablonz goods throughout the world.

Hollow and cast glass of various kinds accounts for about 60 per cent. of the total normal production of glass in Czechoslovakia, window, mirror and photographic glass for about 25 per cent., and glass bottles for 15 per cent. Before the war the total value of the hollow and cast glass manufactured in the present territory of Czechoslovakia amounted to approximately \$24,100,000. The present monthly production is about 60 per cent. capacity. Over 80 per cent. is shipped abroad, the principal lines exported being glassware for household use, cut glass, chandeliers, lamp chimneys, electric light bulbs, watch crystals and chemical glass.

The monthly capacity of the factories manufacturing window glass is approximately 17,250,000 square feet of window glass and 4,000 tons of smooth and ribbed glass for building purposes. The present production is about 75 per cent. of this capacity. In pre-war times about 165,000,000 bottles of various kinds were manufactured annually in the territory comprising Czechoslovakia. The recent installation of machinery from the United States has increased the total capacity to 240,000,000 bottles a year. Shortage of coal and of such raw products as soda, potash, Glauber's salts and other chemicals has restricted the output since the formation of the republic, but recently a convention was signed with Austrian soda works in which they have agreed to deliver 65 per cent. of their total production to the Czechoslovak glass industry. This is to be done in exchange for coal, which is now more plentiful in Czechoslovakia. There will have to be

imported of chemicals the coming year about 50 tons of saltpetre a month, 1,000 tons of Glauber's salts, 20 tons of boric acid and about 1,000 tons of potash during the year. As in the case of other industries, the Czechoslovak Glass Syndicate supervises through industrial corporations the distribution of the chemicals and other raw materials, and controls exports of hollow and cut glass products, the exportation of other glass being supervised directly by the Export Commission. On the whole, the Bohemian glass industry may be considered in a strongly fortified position, which the war has weakened only to the extent that it requires constant initiative to keep it before the world.

The textile industry of Czechoslovakia, embracing as it does manufacture of cotton goods, woollens, linens and knittwares of many kinds, was valued before the war at about \$300,000,000 a year, two-thirds of the production going beyond the boundaries of this territory. The porcelain, timber and paper industries likewise are important trade factors of the country. There is a considerable industry concerned with the manufacture of a variety of articles out of wood, the most important of which are furniture, barrels, packing cases, carriages, railway cars, matches, pencils, toys, musical instruments and shingles. Toys and musical instruments are manufactured mostly in villages near the German border, where the inhabitants work at home. The Austrian bentwood furniture constitutes the largest export article manufactured of wood. Bohemia is well known for its pencils, the famous Koh-i-noor being manufactured at Budweis and also in Moravia.

The industrial machinery of Czechoslovakia getting into working condition and showing results presupposes a financial rearrangement suitable to the situation. As a matter of fact, one of the first and most important problems to confront the new republic was the provision of a separate currency. The break-up of the Austro-Hungarian Empire brought about a serious financial and currency crisis, and stabilization and unification of the country's finances necessarily became the paramount issue.

The first step toward currency reform was the stamping of the notes of the Austro-Hungarian Bank circulating in Czechoslovakian territory to a total amount of 9,500,000,000 crowns. The stamping of the notes was undertaken during the Spring of 1919 in accordance with the provisions of the peace treaties. A total of 1,500,000,000 crowns of notes were withdrawn from circulation by means of a compulsory loan in connection with the stamping. A few months later the substitution of new Czechoslovak notes for the old Austro-Hungarian bank notes was announced, and new 100 and 5,000 crown notes were put into circulation. These were followed by new 1 and 2 crown notes, and later 1,000 crown notes printed in the United States were introduced into circulation and the corresponding old notes withdrawn. In this manner the unification of the currency with notes printed on good paper is being achieved, and new notes of other denominations will be circulated as soon as technical difficulties can be overcome. A Czechoslovak bank of issue is to be formed, with an initial capital of 75,000,000 gold francs, half of the stock to belong to the State. A law has been passed which forbids the issue of any new bank notes without corresponding security. Czechoslovakia may therefore be said to have gone a long way toward solving the currency problem which has been common to all the States composing the former Austro-Hungarian Empire.

The budget for 1920 as submitted to the National Assembly enables a study to be made of the financial position of Czechoslovakia after its existence for more than a year as a separate State. The Ministry of Finance has estimated the national wealth of the country at approximately 200,000,000,000 crowns. Against this there must be offset a debt abroad amounting to 3,500,000,000 gold francs and an internal debt which at the end of 1920 should amount to nearly 23,000,000,000 crowns. The debt abroad is made up as follows: 310,000,000 francs owing in France, being the expense incurred by the Czechoslovak Army in France and Siberia; 180,000,000 francs to Italy for army expenses in

Italy, and 26,000,000 francs for the purchase of raw materials; approximately 650,000,000 francs to the United States, and 15,000,000 francs to Great Britain for expenses incurred by the purchase of food and other relief supplies; 1,200,000,000 francs is the share of the pre-war debt of Austro-Hungary located in allied countries, and which has been assumed by Czechoslovakia, while 750,000,000 francs are the contributions of the republic of Czechoslovakia to the Allies in the conduct of the war and known as the "Liberation Tax."

The internal debt at the end of the year 1919 amounted to a total of over 19,000,000,000 crowns, comprised as follows: 4,300,000,000 crowns of the old Austro-Hungarian bonds, which have become a liability of the Republic of Czechoslovakia; bank notes of the Austro-Hungarian Bank amounting to 8,000,000,000 crowns; Liberty Loan of the republic, 2,000,000,000 crowns; second loan, 1,000,000,000 crowns; loan from Czechoslovak banks, 1,800,000,000 crowns, and 1,500,000,000 crowns for compulsory loan in connection with the stamping of bank notes.

In addition to the above debts there are the war loans of the Austro-Hungarian Empire held in Czechoslovakia to the extent of about 8,000,000,000 Austrian crowns. Although not bound to recognize these debts, the Government, in order to prevent a financial crisis, has agreed in principle to the assumption of that portion of the war debt held in its territory at a percentage representing the difference in the values between Austrian and Czechoslovak crowns. As the rate of exchange is about three to one, this will mean that the total value of the war debt assumed would amount approximately to 2,600,000,000 Czechoslovak crowns.

The country is well served with banking institutions. The largest of these is the Zivnostenska Banka, founded in 1868, and which has a paid up capital of 200,000,000 crowns, and is interested in many industrial enterprises, particularly textile mills. This bank has many branches in leading manufacturing and agricultural centres. Other important banks are as follows: Bohemian Indus-

trial Bank, Bohemian Union Bank, Prague Credit Bank, Agricultural Bank, Bohemian Discount Bank, Central Bank of Bohemian Savings Banks, Moravian Agricultural Bank and Bohemia-Czechoslovak Foreign Banking Corporation. The latter institution has branches in New York and Paris. French capital is interested in the Prague Credit Bank, and Dutch capital in the Bohemian Industrial Bank and the Prague Credit Bank. The Bohemian Union and Bohemian Discount Banks were formerly mostly under the control of capital of German nationality, but now Czechs are represented on the Board of Directors of each institution.

Turning from banks and affairs of money to what in reality constitutes a not unimportant asset of Czechoslovakia, the famous mineral springs of Bohemia must compel some notice. The name of Carlsbad here immediately suggests itself, together with Marienbad and Franzensbad. The mineral waters of these health resorts in years past drew great crowds of visitors, and it is the purpose of the Czechoslovak Government to take fullest possible advantage of their reputation. Frequently the impression has gone abroad that Carlsbad was of German origin, but this is wrong. The numerous mineral springs of Slovakia run Bohemia a close second. A movement is on foot to capitalize the therapeutic qualities of these mineral waters throughout Czechoslovakia and make them an export article of importance.

Summing up the Czechoslovakian situation, the outlook must be considered encouraging and as inviting closer inquiry on the part of American businessmen. Having passed the most serious crisis the country apparently is ready to take an important part in the upbuilding of neighboring States not so well situated, and in this way aid in the general reconstruction of Central Europe. First among Central European States to inform the American Relief Administration that it could now care for its own child feeding, this was an intimation that Czechoslovakia had gone a good way toward recovery and self-reliance.

The Practical Side of Stock Turnovers

By Archer Wall Douglas

I AM in general in accord with the very interesting article on "The Stock Turnover" in a recent issue of THE ANNALIST, though I believe that the impression the general reader will carry away is that this factor has not the importance usually attached to it. Just at present it happens that a proper stock turnover is the most available and potent method in the general business of distribution to make both ends meet and write the results in black instead of red. A large stock now not only means unnecessary carrying charges in the shops of insurance, rent and the like, but it involves the dead certainty of a depreciation in value on at least some of the goods on hand because of declining prices.

Retail dealers in the agricultural districts are especially giving this matter an attention they have never before vouchsafed it. Credit is not easy to be had from the country banks, and collections from the farmers are the most difficult ever known. When the farmer sells his product it is usually the case that the banks have the first call upon the resulting liquidation, and the dealers have often to take the crumbs that fall from the table. Meanwhile, the jobber from whom the dealer buys naturally wants his money. It is strongly to the interest of the dealer to keep his credit good with the jobber who has carried him over many distressful times, and money in hand instead of being locked up in slow-moving goods means an ability not only to discharge his ob-

ligations but likewise to take advantage of cash discounts and sometimes prepayment terms on seasonable goods, and advantages thus seized are often an appreciable proportion of his profits on the goods. Under present conditions the only way to accomplish these things is to reduce his investment in his stock of merchandise without impairing its assortment value by being out of goods and thus losing sales.

It is very difficult at present to increase the volume of business by the usual methods, or by any method at all, unless some well-defined demand already exists, just as it is impossible for a man to add to his stature by taking thought. You can sell the goods of everyday needs in reasonable volume if your price is right, but you cannot sell some goods

at any price, because there is no demand for them. For, incredible as it may seem, there are sections of the country where food products are practically without a market, although they are at low prices.

Now, fortunately for dealers, goods in general are easy to be had and had quickly. So that the turnover proposition is comparatively simple, and the consequent investment is reduced to its lowest terms. It then becomes a question of intelligent ordering and careful watching of stock. Then there is only a limited amount of stock on hand at any one time to suffer the drop in prices and to meet the inevitable carrying charges. Parenthetically, the reports that come out of tremendous losses charged off are usually the result of too much merchandise on hand at the wrong time. Un-

der conditions of constant turnover there is a distinct gain in the relation of the stocks to decreased charges against it for warehouse space occupied, interest on borrowed money, insurance and depreciation. These savings are an added profit in the sense that all decreased costs are. It is also an interesting though illogical fact of experience that all intelligent campaigns of frequent stock turnovers result in an increase of the volume of business, for the reason that turnovers come not alone from good merchandising but equally from good salesmanship, since the goods must move if the turnover is to be an accomplished fact, and this necessarily involves pushing the sale of the goods.

A further result of more frequent turnovers is the release of invested capital to be put into the purchase and addition of new lines of goods which may not only increase the volume of business but also add to net profits. It is always easier to swell sales by the addition of new lines than to increase sales of goods already carried. Then, besides, new goods usually bear a better percentage of profit than those with which the trade is long familiar. In one branch of business at present this is true particularly of electrical appliances and automobile accessories, and a number of dealers are unable to take advantage of this situation because all their available capital is locked up in slow-moving merchandise. It is perfectly true that frequent stock turnovers are only one of the factors of success in business. But in the present situation they are probably one from which good results are the most feasible and the most productive.

American Business Welcome in Venezuela

THE establishment of close diplomatic and commercial relations between the United States and Venezuela is likely to lend renewed impetus to the operations of American banks in the latter country. Two American institutions—the National City Bank and the Mercantile Bank of the Americas—are now represented there by branches or affiliated banks, which serve not only American firms but also Venezuelan houses in their dealings with this country.

During 1919 Venezuela decreased its foreign duty by 4,359,909.12 bolivares (at

par approximately \$870,000). Though at a slight discount as compared with the dollar the bolivar is stronger than the pound, franc, lira or other foreign monetary units. This is due not only to the gold reserve of the country, consisting of 80,000,000 bolivares, but also to the fact that in recent years the national income has invariably exceeded expenditures, leaving a surplus to be added to the Treasury.

American business and capital are welcome in Venezuela, which is adopting a liberal attitude toward foreigners.

The Speculative Craze in Foreign Currency

By Thomas B. Pratt

IT was recently reported in Washington that the United States Government is considering the advisability of taking action to protect investors who have been pouring money into foreign Government currency issues, particularly those of Eastern European countries. Such bonds are sold on the prospect of huge profits through the return to normal parity of the depreciated currencies of these countries. The sales have been enormous.

The purchase of foreign currency bonds of those countries whose currencies are depreciated to a point where recovery to normal is practically an impossibility is out and out speculation, and, in many cases, pure gambling. This speculation is not limited solely to bonds, but includes also the purchase of the currencies themselves, bills of exchange and the deposits of money in foreign countries with the idea of withdrawing it later when quotations have risen.

Speculation in such paper has reached proportions far beyond that of any similar craze for oil stocks, gold mining or railroad shares in the palmiest days of gambling in such ventures. It has reached every class of persons in the United States. The corporation executive, the clerk, the farmer, the laborer, professional men and women of all classes have succumbed to the arguments and propaganda of the distributors of foreign currency "investments." The speculation has been all the more insidious because of the plausible arguments that have been advanced about the profits that might be realized when these currencies returned to normal or par.

There is nothing fraudulent in the sale of such paper, nor is there any fraud displayed in the literature of the brokers who sell it. This paper has a value which is quoted in most of the important papers of the country daily and, furthermore, it is as good as the credit of the Governments and big banking institutions of those Governments that issue it. In what respect, then, is the purchase of such paper speculative and unsound?

It is speculative and unsound from an investment standpoint, first, because probably 999 out of every 1,000 buyers do not understand what they are buying nor the economic factors affecting the future course of the market of such paper; and, second, because in the case of many currencies there is little or no reason to believe that they ever will return to normal, and, in fact, there are plenty of reasons why they should go still lower, and stay there.

At the outset, I do not wish to imply that all foreign currencies are going to remain depreciated in comparison with the United States dollar. It is inconceivable, for example, that Great Britain will permit the pound sterling to remain at a discount over a long period of years. Her economic and banking position is too strong, her stake in the world's financial leadership is too large, her bankers are too shrewd, to permit such a thing if it is possible to avoid it. And in the case of Great Britain it is decidedly possible to avoid such a catastrophe. For other reasons, the currencies of other nations, particularly the European neutrals, such as Holland, Norway and Denmark, whose finances were not under the same heavy war strain as the belligerents, should be able in reasonable time to get their currencies back on a par basis in comparison with American currency. This also applies to the principal South American countries, whose chief difficulties at present consist of their inability to sell their export products to their former customers, owing largely to the disorganization of their customers' currencies.

But speculation in the currencies of such countries has not been large, although it would be legitimate from an economic standpoint. It has been limited largely because the possible profits have not been big—in the case of sterling potential profits have ranged between 20 and 30 per cent. There have, of course, been large amounts of bonds of foreign countries, issued in sterling, sold in this country, but they have been sold mostly to experienced investors of sound securities. They represent the obligations of such countries as Argentina, Brazil, Chile, Uruguay, Japan, China, Denmark, Norway, Sweden and the British colonies. They are securities that have been well-seasoned, that were brought out originally in London and bought by investors in England before the war. Now they are coming to this country in large quantities and are being purchased by investors who are accustomed to buying only the highest grade securities. They are attractive to such investors, because the credit of the issuing countries is good; they are external bonds, and thus are in effect a first mortgage on the issuing country's income; they are selling lower today in London than at any time in history, and with the depreciation in sterling exchange can be purchased in American dollars on an even better basis than the English investors can obtain; their income basis is high, generally around 8 per cent., and their yield basis ranges all the way from 8 per cent. to 14 per cent., due to the low price at which they are selling in London, the depreciation in sterling and the operation of their sinking funds. Many of them are payable in more than one currency at fixed exchanges; some in American dollars, making them in effect dollar loans, thus adding to their attractiveness.

IT is not issues of this character that I would warn against. Their purchase is, in fact, in many ways, beneficial. It is one of the ways in which we are assisting to finance the world and it is increasing our prestige in foreign countries.

I should hesitate to say anything against the credit of any country were it not for the fact that a word of warning should be issued against speculation in the currencies of some countries that are decidedly shaky. My task is made somewhat easier, however, by the fact that in some countries currency repudiation, if not openly advocated, is at least felt by leading bankers and economists to be the most practical solution of some of their present financial difficulties. It is also made all the more pressing by recent advertisements and offerings in the United States of the bonds of a municipality where the premium on the American dollar in terms of the foreign money unit is 18,567 per cent. The normal value is 23.8 cents, and its value today is little over one-tenth of a cent. The bonds are being sold at 19.85 per unit of 10,000 foreign units, which have a par value in American currency, as stated in literature of the brokers selling these securities, of \$2,380, thus permitting a possible profit of \$2,360, or about 11,000 per cent. Truly, a fascinating investment! Let's use just a little plain, ordinary horse sense in analyzing this huge profit. The municipality whose bonds are being sold in this country wants a dollar credit in the United States. For each dollar it receives it pays nearly 500 of its own units. If this city should pay off this loan at par it would have to pay back to American investors approximately \$119 for each \$1 it received. It can safely be stated that its currency will not return to the old gold parity as long as these bonds are outstanding.

Notwithstanding this, however, I was recently called up by a friend of mine, a lawyer who is so conservative that he leans over backward, and whose business is the handling of legal matters for one of the most conservative banking houses in Wall Street, and he asked whether I thought these bonds were a good gamble. He had been impressed by the low debt record of the city, and one or two other features played up by the brokers. They are not a good gamble, because the only hope for the country is a repudiation in one form or another of its present currency.

This speculative craze for foreign currency paper is due largely to a lack of understanding about foreign exchange and the economic factors surrounding the present disorganization of various currencies. Before the war the currencies of the principal nations of the world were on what is known as a gold standard. Dollars could be exchanged into pound notes, francs and marks at definite amounts.

DURING such normal times exchange fluctuated within narrow margins. For example, the pound sterling normally is worth \$4.8665 in United States currency. For the thirty-three-year period between 1880 and 1913 sterling fluctuated between \$4.82 and \$4.91, or only 9 cents between the low and high in that period. The fluctuations were so narrow because of the delicately balanced machinery operated by the great international banks and bankers for handling international paper. But, further, such narrow fluctuations were made possible by the gold standard, recognized and lived up to by the principal nations of the world. Due to the gold standard, the holder of a bill of exchange on London knew that if he presented that bill in London and wanted currency in payment he would receive it, and he further knew that he could convert that currency into gold in London. The same was true in France, Germany and other countries, and, vice versa, the people of those countries knew they could obtain gold for our currency in this country.

The war changed all that. The demand by belligerent nations for products of other countries became so great that the ordinary methods of payment were inadequate. Europe sold back to the United States between four and five billion dollars of securities previously purchased from our railroads and industrial corporations. We purchased from Europe short and long term notes and bonds to the extent of about three billion more. We extended banking credits, invested in European currencies and deposited funds in European banks about three and a half billion dollars additional. And, finally, the United States Government extended credits to the Allies of an additional ten billion.

Our foreign trade during this period was enormous, but it finally began to drop off when Europe's borrowing ability was reduced, and today our industrial depression is largely due to the fact that our export market for our surplus agricultural and manufactured products has been materially curtailed—not because the foreign buyers of two years ago do not now need and want our goods. The reasons are that the former buyers of our goods no longer have the diverse and almost unlimited credit facilities previously provided, and that, owing to their depreciated currencies, they can no longer afford to buy from us.

But what effect did all these facts related above have on the currencies of the belligerent and even neutral countries? In the first place, with the outbreak of the war, practically every country using the gold standard was forced to throw it overboard. The belligerent countries,

in order to conserve their gold holdings, imposed embargoes on gold exports. They settled their debts by the sale of securities and by borrowings as stated above. In order to provide funds for Government expenses the belligerents utilized every conceivable method. To give an example that can be readily understood, the methods employed by Germany will be described briefly. This is a particularly pertinent example for the purposes of this article, because the German mark has depreciated from a par of 23.8 cents to a quotation at this writing of 11.5 cents, and also because speculation in German marks in the United States has been greater than that in any other foreign currency.

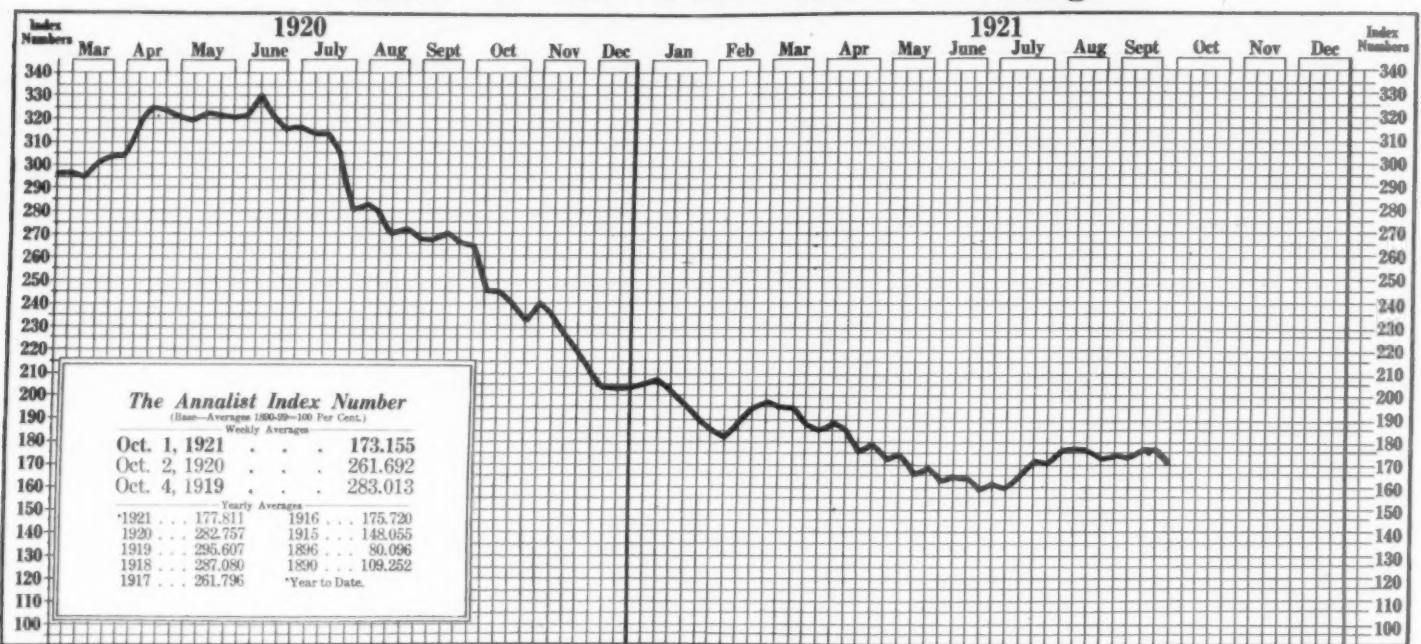
GERMANY financed her war expenses not through taxation but through internal loans. These were put out one after another, and what could not be sold to the German public was forced upon the great German banks of issue. These banks were permitted to issue currency against their holdings of German bonds, so that in effect the German Government obtained a large portion of its funds for war purposes through issues of paper money. How great was this process was disclosed in the figures showing the note circulation of the German banks of issue before and after the war, and the gold reserve held against these notes. On July 23, 1914, the note circulation outstanding amounted to 1,890,900,000 marks, against which there was a gold reserve of 71.7 per cent. On Dec. 31, 1920, the note circulation outstanding was 80,838,300,000 marks, and the gold reserve was 1.3 per cent. The danger point in the German situation, however, rests in the floating debt of that country, which is over 152,000,000,000 marks, and that part not already held by the banks, but which is in the hands of the public, may be discounted at the Reichsbank and that institution can and would have to issue notes against these Treasury bills, should the German public decide to discount them.

All of this has its effect upon the quotations for foreign exchange on that country. When the gold standard was temporarily abandoned exchange rates on our Allies were artificially "pegged" by borrowings and other means. When these supports were no longer provided, shortly after the war ended, another basis for figuring the value of one currency in the terms of another had to be found, and gradually there developed a basis whereby exchange rates are determined to a large extent by the purchasing power of one currency as compared with another in the terms of merchandise. That is to say, the dollar transferred into marks should buy in Germany (subject to wide fluctuations due to incomplete and inaccurate data relative to prices) sufficient merchandise which, if brought to the United States, could be sold for \$1. Thus merchandise has taken the place of gold in international financial transactions.

The purchasing power of marks, however, in terms of merchandise is dependent upon many factors, among them being the cost of raw materials, manufacturing costs and labor. But more than that, it is dependent upon the faith of the people in their own currency. Inflation is looked upon by the average person as a blessing when it starts, but it ultimately leads, if permitted to run unabated, to economic disorganization. There are always demands in this country for inflation. We had them in the Presidential campaign of 1896, when 16 to 1 was considered by many as the glorious path to prosperity. We have them today in innumerable proposals to use the credit of the Government for every conceivable purpose. Our expression "not worth a continental" comes from the useless Continental paper after

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Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sales of stock, shares.....	2,897,496	5,069,069	125,876,659	165,770,477
Sales of bonds, par value.....	\$163,112,359	\$101,386,000	\$2,334,529,045	\$2,768,839,500
Average price of 50 stocks.....	High 65.97 High 82.86 High 73.13 High 94.07	Low 64.12 Low 79.93 Low 58.35 Low 75.04		
Average price of 40 bonds.....	High 71.87 High 71.63 High 71.81 High 72.51	Low 71.50 Low 70.58 Low 67.56 Low 65.57		
Average net yield of ten high-priced bonds.....	5.245%	5.238%	5.324%	5.418%
New security issues.....	\$64,583,000	\$32,050,000	\$1,322,004,300	\$1,140,996,000
Refunding.....			71,006,000	139,825,210

BAROMETRICS

The State of Credit

FOREIGN GOVERNMENT SECURITIES

	Last Week.	Previous Week.	Year to Date.	1920.	1919.
British Gov. 2½%.....	40 @ 48	48½ @ 48	49½ @ 44½	46½ @ 40	51½ @ 50½
British 5%.....	88½ @ 88½	88½ @ 88½	88½ @ 83½	84½ @ 84½	94½ @ 94½
British 4½%.....	81½	81½	81½ @ 77½	78 @ 77½	80½ @ 80½
French rentes (in Paris).....	56.25 @ 56.15	56.20 @ 56.05	59.40 @ 55.82	54.45 @ 53.80	61.45 @ 61.00
French War Loan (in Paris).....	81.45	81.45	85.20 @ 81.45	85.70 @ 85.60	90.95 @ 90.97

Potentials of Productivity and Measure of Business Activity

THE METAL BAROMETER

	—End of August—	—End of July—
United States Steel orders, tons.....	4,531,926	10,805,038
Daily pig iron capacity, tons.....	30,780	101,529
Pig iron production, tons.....	*945,193	*3,147,402
		1864,555
		73,069,603

ALIEN MIGRATION

	July.	June.	May.	April.	March.	Feb.	Jan.
Inbound.....	50,060	57,803	78,000	64,000	63,714	58,303	66,596
Outbound.....	40,000	40,956	30,000	18,000	15,500	16,330	17,170
Balance.....	+10,060	+16,847	+48,000	+46,000	+48,214	+41,973	+49,426

BUILDING PERMITS (BRADSTREET'S)

	—August—	—July—	—June—
1921.	152 Cities.	147 Cities.	155 Cities.
1920.	152 Cities.	147 Cities.	155 Cities.
\$132,556,800	\$108,826,060	\$141,635,325	\$106,975,302
			\$140,753,846
			\$125,626,053

GROSS RAILROAD EARNINGS

	Third Week in September.	Second Week in September.	First Week in August.	Month of July.	From Jan. 1 to July 31.
1921.....	\$15,661,906	\$14,805,215	\$14,508,570	\$462,849,446	\$3,138,780,005
1920.....	17,469,614	17,296,339	16,462,377	\$29,149,754	3,289,515,080
Gain or loss.....	—\$1,807,708	—\$2,491,115	—\$1,954,407	—\$46,000,308	—\$130,734,475
	—10.40%	—13.88%	—11.87%	—12.52%	—4.02%

COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended Sept. 29, 1921.	Week Ended Sept. 30, 1920.	Week Ended Oct. 1, 1919.	Week Ended Oct. 2, 1918.	Week Ended Oct. 3, 1917.
Total Over \$5,000.....	128	73	50	57	96
East.....	123	43	30	41	8
South.....	58	28	13	37	13
Pacific.....	60	31	7	21	7
U'd States 369	203	171	84	156	51
Canada .. 52	29	12	6	8	24

FAILURES BY MONTHS

	—August—	—Eight Months—
1921.	1,562	12,041
1920.	673	4,706
1919.	12,041	4,706
1918.	\$36,350,106	\$137,023,155
1917.	\$42,004,400	\$80,150,280

The Week in the Money and Exchange Market

FOREIGN AND DOMESTIC EXCHANGE RATES

COST OF MONEY—NEW YORK

	Call Loans.	Time Loans.	Six Mos.	Com. Dis.
Last week.....	6 @ 5	5½ @ 5½	5½ @ 5½	6 @ 5½
Previous week.....	5 @ 4½	5½ @ 5	6 @ 5½	6 @ 5½
Year to date.....	7 @ 5	7 @ 5	7½ @ 5½	7½ @ 5½
Same week, 1920.....	9 @ 7	8½ @ 7½	8½ @ 8	8
Same week, 1919.....	15 @ 6	6 @ 5½	6 @ 5½	5½

BANK CLEARINGS

Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding year.

	1921	P.C.	1920	P.C.
Last week.....	\$7,060,000,000	—22.4	\$8,100,000,000	—3.4
Week before.....	6,642,000,000	—21.3	8,410,000,000	+4.7
Year to date.....	285,279,000,000	—20.7	332,307,000,000	+13.2

BAR GOLD AND SILVER

	Bar Gold	Bar Silver	Bar Silver
	In London	In N. Y.	In N. Y.
Last week.....	11½ @ 110½	43½ @ 41½	71½ @ 68½
Previous week.....	11½ @ 110½	41½ @ 39½	68½ @ 65½
Year to date.....	11½ @ 110½	43½ @ 40½	71½ @ 68½
Same week, 1920.....	11½ @ 110½	39½ @ 37½	68½ @ 65½
Same week, '19.....	77½ @ 9d	64½ @ 62½	\$1.20 @ \$1.17

New York funds in Montreal were quoted at \$118.75 @ \$110.00 premium. The discount on Montreal funds in New York was from \$98.00 @ \$90.00. The week's range of exchange on the principal foreign centres last week compared as follows:

	Normal Exch'ge.	Last Week.	Prev. Week.	Yr. to Date.	Same Wk., 1920.
		High.	Low.	High.	Low.
4.8665—London.....	3.73	3.71	3.74	3.70	3.50
19.28—Paris.....	7.20	7.08	7.20	6.97	6.81
19.28—Belgium.....	7.04	6.98	7.11	7.06	6.97
19.28—Switzerland.....	17.30	17.25	17.35	17.22	17.00
19.28—Italy.....	4.15	3.94	4.24	4.14	3.80
40.20—Holland.....	3.25	3.10	3.15	3.15	3.05
19.30—Greece.....	5.60	5.30	5.10	5.10	5.05
19.30—Spain.....	13.10	12.90	13.05	13.00	12.85
26.80—Copenhagen.....	17.40	17.15	17.15	17.00	16.85
36.80—Stockholm.....	22.40	22.10	21.95	21.68	21.45
29.80—Christiania.....	12.60	12.20	12.10	12.52	12.00
51.44—Rusina.....	30	29	30	30	27
48.66—Bombay.....	28.25	27.50	27.50	27.00	26.50
48.66—Calcutta.....	28.25	27.50	27.50	27.00	26.50
78.00—Hongkong.....	58.00	55.00	55.25	53.00	51.75
108.32—Shanghai.....	87.00	85.00	81.75	78.75	87.00
47.53—Kobe.....	44.25	42.00	42.50	42.25	42.00
49.83—Yokohama.....	48.00	46.00	46.50	46.25	46.00
50.00—Manila.....	49.00	48.00	48.00	48.00	47.50
42.44—Bue. Aires.....	32.875	31.875	31.00	30.25	35.625
33.55—Rio.....	13.25	13.00	13.00	12.75	16.25
22.83—Germany.....	.88½	.78	.90	.90	1.65
20.46—Austria.....	.68	.65	.65	.60	.45
20.26—Jugoslavia.....	.47	.44½	.45	.45	.45
20.26—Czechoslovakia.....	1.07	1.02	1.20	1.12½	1.00
19.30—Belgrade.....	1.00	1.78	1.92	1.80	3.61
19.30—Finland.....	1.55	1.44	1.65	1.35	3.60
19.30—Rumania.....	.92	.79	.98	.87½	1.85

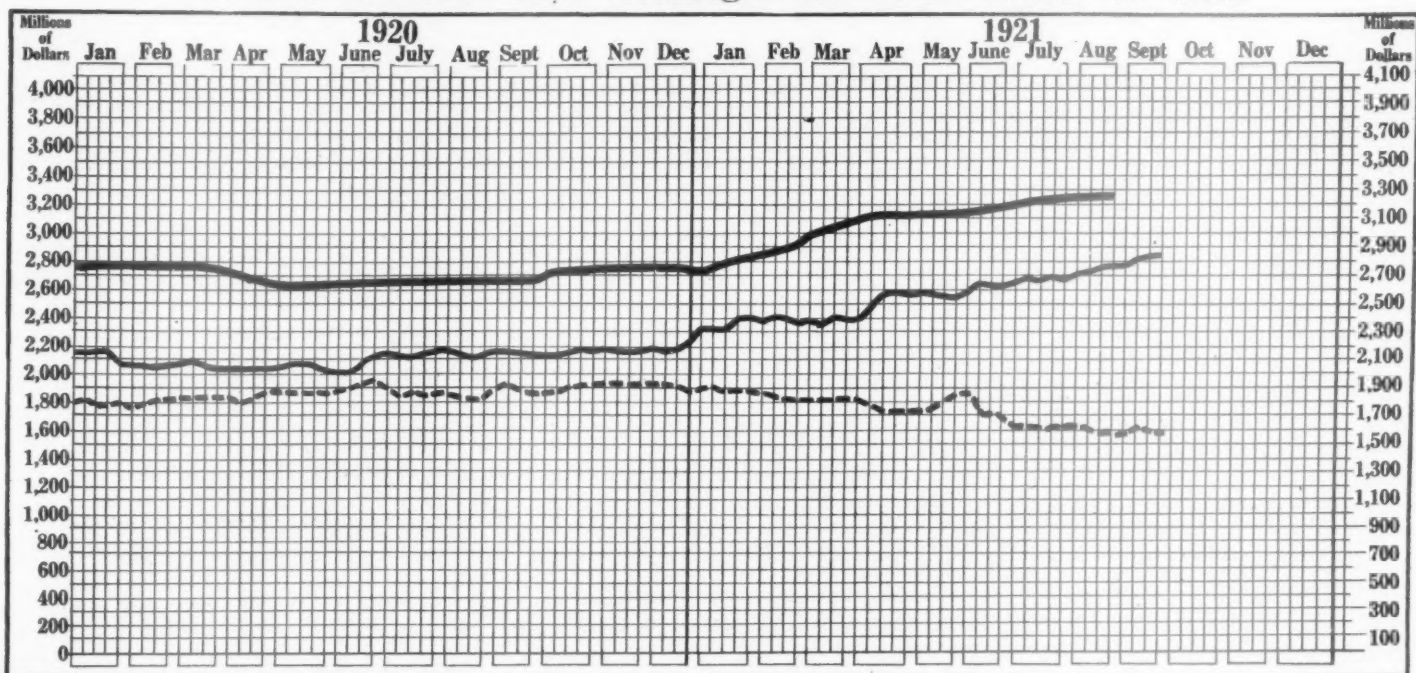
OUR FOREIGN TRADE

	1921.	1920.	1921.	1920.
Exports.....	\$375,000,000	\$378,182,691	\$3,233,174,715	\$5,483,254,121
Imports.....	194,000,000	513,111,488	1,893,126,753	4,000,627,445
Excess of exports.....	\$181,000,000	\$65,071,203	\$1,540,047,962	\$1,482,626,676

SUMMARY OF IDLE CARS AND CAR LOADINGS

	—Sept. 15.	—Sept. 8.	—Aug. 31.	—Aug. 23.
Idle cars.....	219,091	237,972	216,001	268,648
Car loadings.....	833,762	746,118	830,901	829,709

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Bank Clearings					By Telegraph to The Analyst				
Week Ended Saturday, Oct. 1					Last Week				
1921					1921				
Year to Date					Year to Date				
Central Reserve Cities					Other Cities				
New York	\$4,008,531,760	\$5,041,372,999	\$145,525,363,996	\$182,154,296,985	Baltimore	\$67,877,830	\$101,157,796	\$2,841,254,398	\$3,631,429,800
Chicago	497,971,765	666,069,165	19,348,021,224	24,508,265,287	Buffalo	33,309,942	45,512,753	1,353,825,625	1,711,228,903
St. Louis	120,000,000	156,574,229	4,339,508,685	6,318,490,806	Cincinnati	48,473,682	69,967,499	2,101,362,842	2,703,206,575
Total, 3 C. R. cities	\$4,626,503,525	\$5,864,016,393	\$169,212,893,905	\$212,981,053,078	Columbus, Ohio	10,766,300	14,326,000	503,419,000	546,363,600
Decrease	21.1%		20.9%		Denver	19,921,102	26,465,394	888,935,679	777,322,675
Other Federal Reserve cities:					Indianapolis	14,900,000	16,747,000	568,045,000	645,962,000
Atlanta	\$54,475,440	\$54,670,281	\$1,524,616,225	\$2,400,244,406	Los Angeles	79,979,000	80,838,000	3,174,564,000	2,871,317,000
Boston	255,827,904	357,577,463	10,426,967,365	14,263,088,559	Louisville	21,374,126	28,800,176	802,800,480	922,518,906
Cleveland	77,236,735	126,480,546	3,627,905,446	4,871,550,023	Milwaukee	26,384,619	32,835,325	1,033,800,311	1,304,532,438
Minneapolis	69,822,918	95,000,000	2,265,455,897	2,735,844,594	New Orleans	42,288,719	67,779,052	1,615,936,719	2,525,456,491
Philadelphia	378,000,000	503,443,480	14,527,356,739	18,574,219,796	Omaha	35,103,273	53,557,525	1,457,188,197	2,449,545,911
Richmond	38,541,000	53,744,000	1,468,858,000	1,326,806,000	Providence	10,313,700	13,277,100	382,432,500	529,085,018
San Francisco	140,090,000	171,800,000	4,598,300,000	5,951,382,000	St. Paul	28,489,143	44,135,684	1,250,960,353	1,010,968,443
Total, 7 cities	\$1,004,903,997	\$1,362,715,770	\$38,769,459,672	\$50,123,135,380	Seattle	28,000,111	41,532,122	1,113,440,722	1,504,065,383
Decrease	26.2%		22.6%		Washington	16,243,444	15,996,990	641,316,198	653,096,866
Total, 10 cities					Total, 15 cities	\$483,133,991	\$632,868,415	\$19,549,894,264	\$23,876,240,002
Decrease	22.07%		20.9%		Decrease	25.0%		18.1%	
Total, 25 cities					Total, 25 cities	\$6,114,541,513	\$7,879,600,578	\$227,532,247,841	\$286,980,428,458
Decrease					Decrease	22.4%		20.7%	

Actual Condition													Sept. 28
Statements of the Federal Reserve Banks													
Dist. 1. Boston.													
Gold reserve	\$246,898,000	\$1,028,479,000	\$210,654,000	\$241,747,000	\$45,751,000	\$63,463,000	\$421,144,000	\$80,585,000	\$40,335,000	\$98,116,000	\$28,958,000	\$229,766,000	
Re-discounts	31,237,000	106,937,000	69,840,000	40,233,000	23,430,000	37,419,000	69,949,000	28,065,000	9,524,000	19,250,000	10,553,000	44,490,000	
Bills on hand	89,355,000	274,775,000	102,448,000	132,943,000	101,063,000	103,887,000	227,806,000	74,891,000	69,825,000	73,779,000	61,750,000	129,650,000	
Due members	106,757,000	667,054,000	96,859,000	132,292,000	47,934,000	42,471,000	226,847,000	59,213,000	38,866,000	64,383,000	41,622,000	111,274,000	
Notes in circulation	234,562,000	631,130,000	208,698,000	226,546,000	107,292,000	127,359,000	423,703,000	100,470,000	56,678,000	73,364,000	40,224,000	227,170,000	
Ratio reserve	76.0%	82.4%	70.4%	68.6%	43.7%	40.9%	67.3%	58.9%	40.5%	51.4%	39.7%	66.3%	

Federal Reserve Bank Statement				
Consolidated statement of the twelve Federal Reserve Banks compares as follows:				
RESOURCES—				
Gold and gold certificates	\$442,707,000	\$428,036,000	\$201,046,000	\$201,046,000
Gold settlement fund—Federal Reserve Board	415,765,000	411,210,000	362,468,000	362,468,000
Gold with foreign agencies			111,455,000	111,455,000
Total gold held by banks	\$858,472,000	\$839,246,000	\$674,969,000	\$674,969,000
Gold with Federal Reserve agents	1,759,065,000	1,777,529,000	1,180,393,000	1,180,393,000
Gold redemption fund	108,429,000	94,353,000	147,710,000	147,710,000
Total gold reserves	\$2,725,966,000	\$2,711,128,000	\$2,003,072,000	\$2,003,072,000
Legal tender notes, silver, &c.	152,719,000	151,968,000	102,123,000	102,123,000
Total reserves	\$2,878,685,000	\$2,863,096,000	\$2,105,195,000	\$2,105,195,000
Bills discounted: Secured by U. S. Government obligations	490,927,000	495,156,000	1,183,017,000	1,183,017,000
All other	511,976,000	892,081,000	1,526,584,000	1,526,584,000
Bills bought in open market	38,889,000	33,514,000	301,510,000	301,510,000
Total bills on hand	\$1,441,792,000	\$1,420,751,000	\$3,011,111,000	\$3,011,111,000
United States bonds and notes	36,485,000	36,081,000	26,924,000	26,924,000
U. S. certificates of indebtedness: One-year certificates (Pittman act)	175,375,000	184,875,000	259,375,000	259,375,000
All other	12,399,000	8,571,000	12,107,000	12,107,000
Total earning assets	\$1,680,951,000	\$1,632,278,000	\$3,309,517,000	\$3,309,517,000
Bank premises	29,172,000	29,111,000	15,455,000	15,455,000
Five per cent. redemption fund against Federal Reserve Bank notes	9,066,000	8,917,000	11,856,000	11,856,000
All other resources	15,947,000	16,448,000	6,529,000	6,529,000
Total resources	\$5,107,126,000	\$5,161,661,000	\$6,327,717,000	\$6,327,717,000
LIABILITIES—				
Capital paid in	\$103,349,000	\$103,017,000	\$97,358,000	\$97,358,000
Surplus	213,824,000	213,824,000	164,745,000	164,745,000
Reserved for Government franchise tax	51,634,000	50,777,000		
Deposits: Government	57,253,000	74,183,000	46,454,000	46,454,000
Member banks—reserve account	1,635,572,000	1,588,209,000	1,776,243,000	1,776,243,000
All other	24,589,000	29,218,000	35,363,000	35,363,000
Total deposits	\$1,717,405,000	\$1,691,610,000	\$1,858,060,000	\$1,858,060,000
Federal Reserve notes in actual circulation	2,457,196,000	2,474,676,000	3,304,800,000	3,304,800,000
F. R. Bank notes in circulation—net liab.	101,372,000	103,590,000	213,412,000	213,412,000
Deferred availability items	441,300,000	503,174,000	608,056,000	608,056,000
All other liabilities	21,326,000	20,935,000	81,396,000	81,396,000
Total liabilities	\$5,107,126,000	\$5,161,661,000	\$6,327,717,000	\$6,327,717,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined	60.0%	68.7%	43.7%	43.7%
Ratio of gold reserves to Federal Reserve notes in circulation after setting aside 35 per cent. against deposit liabilities	92.7%	91.5%	48.1%	48.1%

*Calculated on basis of net deposits and Federal Reserve notes in circulation.

Statement of Member Banks				
Data for Federal Reserve Cities and in Federal Reserve Branch Cities				
New York				
Number of reporting banks	70	70	51	51
Loans sec. by U. S. Govt. obligns	\$207,090,000	\$211,922,000	\$57,053,000	\$57,188,000
Loans sec. by stocks and bonds	1,128,542,000	1,096,777,000	305,461,000	318,583,000
All other loans and discounts	2,359,793,000	2,394,234,000	769,860,000	756,880,000
Total loans and discounts	3,695,425,000	5,702,933,000	1,132,383,000	1,132,651,000
U. S. bonds owned (exclusive of bonds borrowed)	266,232,000	268,985,000	17,979,000	17,895,000
U. S. Victory notes	74,889,000	70,151,000	11,445,000	11,445,000
U. S. Treasury notes	72,740,000	26,723,000	5,812,000	1,454,000
U. S. cts. of indebtedness	60,623,000	58,310,000	28,283,000	7,769,000
Other bonds, stocks and sec's	328,181,000	537,808,000	134,914,000	131,129,000
Loans, discounts, invest., &c.	4,698,110,000	4,694,970,000	1,330,845,000	1,302,443,000
Reserve bal. with F. R. Bank	514,189,000	518,608,000	122,764,000	134,908,000
Cash in vault	87,392,000	89,881,000	30,252,000	30,275,000
Net demand deposits	3,973,769,000	4,043,910,000	881,067,000	929,663,000
Time deposits	277,290,000	272,712,000	310,089,000	312,282,000
Government deposits	238,446,000	58,785,000	44,497,000	5,816,000
Bills payable	37,275,000	51,491,000	4,293,000	3,635,000
Bills rediscounted	93,652,000	154,506,000	58,055,000	34,575,000
All Reserve Cities—				
Number of reporting banks	280	280	212	212
Loans sec. by U. S. Govt. obligns	\$418,742,000	\$422,491,000	\$95,895,000	\$96,662,000
Loans sec. by stocks and bonds	2,098,332,000	2,079,879,000	484,255,000	479,101,000
All other loans and discounts	5,161,791,000	5,183,476,000	1,459,630,000	1,456,761,000
Total loans and discounts	7,679,045,000	7,685,846,000	2,019,780,000	2,022,524,000
U. S. bonds owned (exclusive of bonds borrowed)	444,007,000	444,984,000	210,970,000	210,108,000
U. S. Victory notes	100,265,000	96,736,000	40,015,000	40,011,000
U. S. Treasury notes	115,443,000	35,662,000	29,444,000	9,482,000
U. S. cts. of indebtedness	137,973,000	89,331,000	39,402,000	30,554,000
Other bonds, stocks and sec's	1,086,805,000	1,094,013,000	562,779,000	570,801,000
Loans, discounts, invest., &c.	9,563,538,000	9,446,572,000	2,902,370,000	2,884,480,000
Reserve bal. with F. R. Bank	872,102,000	897,045,000	183,216,000	183,825,000
Cash in vault	170,067,000	175,843,000	59,728,000	59,728,000
Net demand deposits	6,918,348,000	7,108,413,000	1,523,318,000	1,585,660,000
Time deposits	1,361,570,000	1,359,013,000	904,260,000	906,865,000
Government deposits	431,880,000	102,888,000	71,426,000	17,723,000
Bills payable	102,462,000	116,614,000	79,648,000	76,485,000
Bills rediscounted	380,826,000	421,437,000	127,910,000	129,987,000
All Other Reporting Banks—				
Number of reporting banks	318	318	318	318
Loans secured by U. S. Government obligations	\$78,205,000	\$79,529,000		
All other loans and discounts	1,350,415,000	1,357,536,000		
Total loans and discounts	1,428,620,000	1,437,065,000		
United States bonds owned (exclusive of bonds borrowed)	25,767,000	25,767,000		
United States Treasury notes	25,983,000	25,728,000		
United States certificates of indebtedness	19,798,000	8,225,000		
Other bonds, stocks and securities	46,916,000	21,114,000		
Loans, discounts, investments, &c.	2,479,518,000	2,469,686,000		
Reserve balance with F. R. Bank	133,938,000	144,823,000		
Cash in vault	73,932,000	74,447,000		
Net demand deposits	1,391,530,000	1,436,892,000		
Time deposits	649,829,000	659,948,000		
Government deposits	46,016,000	10,688,000		
Bills payable	43,007,000	42,017,000		
Bills rediscounted	126,827,000	130,786,000		

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).

Week Ended October 1, 1921

Total Sales 2,497,946 Shares

Yearly Price Ranges.										This Year to Date.		STOCKS.	Amount Capital Stock Listed.	Last Dividend.		Last Week's Transactions.				
1919.		1920.		1921.		1922.		1923.		Date Paid.	Per Cent.			Per. Period.	First.	High.	Low.	Last.	Change.	Sales.
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	Date.	Per Cent.	Per. Period.	First.	High.	Low.	Last. <td>Change.</td> <td>Sales.</td>	Change.	Sales.		
84	25%	46	22	50	Oct. 1	25%	Jan. 3	ADAMS EXPRESS	12,000,000	Dec. 1, '17	1	Q	46	50	46	50	+ 1/2	5,300		
54	21	46	14	50	Jan. 10	35	Aug. 17	Advance Rumely pf.	11,952,000	Oct. 1, '21	1%	Q	13 1/2	13 1/2	13 1/2	13 1/2	0	100		
76	56 1/2	34	32	40	Jan. 12	30	June 21	Air Reduction (sh.)	153,066	July 15, '21	1	Q	37	38 1/2	37	38 1/2	+ 1/2	300		
113	66	88 1/2	24	39 1/2	Jan. 11	17	Sep. 2	Ajax Rubber (\$50)	10,000,000	Dec. 15, '20	1	Q	24 1/2	24 1/2	22 1/2	24	+ 1/2	3,900		
4 1/2	1 1/2	2 1/2	1 1/2	1 1/2	Feb. 9	1/2	June 8	Alaska Gold Mines (\$10)	7,500,000				1 1/2	1 1/2	1 1/2	1 1/2	0	1,700		
103	102	102	79	84	Jan. 7	51	Aug. 29	Alaska Juneau G. M. (\$10)	13,957,440				1	1	1	1	0	7,800		
50	33	87	33	87	Feb. 10	40 1/2	Jan. 11	Allegheny & Western	3,200,000	July 14, '21	1%	SA	103	103	103	103	0	100		
109 1/2	103	105 1/2	105 1/2	105 1/2	May 6	100	Feb. 15	All-American Cables	22,940,000	July 18, '21	2	Q	103	103	103	103	0	100		
78	74	80	74	80	Apr. 26	*80	Apr. 26	Alliance Realty	2,000,000											
								Allied Chemical & Dye (sh.)	2,161,064	Aug. 1, '21	1%	Q	47 1/2	47 1/2	44 1/2	46 1/2	+ 1/2	13,300		
								Allied Chemical & Dye pf.	38,890,100	Oct. 1, '21	1%	Q	94 1/2	94 1/2	89 1/2	90 1/2	+ 1/2	850		
51 1/2	30	53 1/2	26 1/2	39 1/2	Mar. 23	67 1/2	Jan. 26	Allis-Chalmers Mfg.	15,720,000	Aug. 16, '21	1%	Q	74 1/2	74 1/2	74 1/2	74 1/2	0	6,300		
97	81 1/2	101	98 1/2	92 1/2	Jan. 18	92 1/2	Jan. 18	Allis-Chalmers Mfg. pf.	15,720,000	July 15, '21	1%	Q	74 1/2	74 1/2	74 1/2	74 1/2	0	100		
								Amal. Sugar 1st pf.	5,000,000	Aug. 1, '21	2	Q	74 1/2	74 1/2	74 1/2	74 1/2	0	100		
113 1/2	87	95 1/2	51	65 1/2	Jan. 6	20 1/2	Aug. 29	Am. Agricultural Chemical	33,322,100	Apr. 15, '21	1 1/2	Q	35 1/2	35 1/2	35 1/2	35 1/2	0	700		
103	102	102	79	84	Jan. 7	51	Aug. 29	Am. Agricultural Chem. pf.	28,455,200	Apr. 15, '21	1 1/2	Q	62 1/2	62 1/2	60 1/2	61 1/2	+ 1/2	300		
50	33	87	33	87	Feb. 10	40 1/2	Jan. 11	Am. Bank Note (\$50)	4,465,700	Oct. 1, '21	1%	Q	51	51	51	51	0	70		
50 1/2	42	45 1/2	40	48 1/2	May 10	43 1/2	Jan. 11	Am. Bank Note pf. (\$50)	4,465,000	Oct. 1, '21	75c	Q	47	47	47	47	0	100		
101 1/2	82	103 1/2	32 1/2	51	Feb. 15	25 1/2	Jan. 11	Am. Beet Sugar Co.	15,000,000	Jan. 31, '21	2	Q	27 1/2	27 1/2	27 1/2	27 1/2	0	1,900		
95	84 1/2	93	75	74 1/2	Jan. 8	85	June 22	Am. Beet Sugar pf.	5,000,000	Oct. 3, '21	1 1/2	Q	35 1/2	35 1/2	35 1/2	35 1/2	0	100		
143 1/2	84 1/2	128 1/2	45 1/2	67 1/2	Jan. 2	20 1/2	Aug. 10	Am. Bosch Magneto (sh.)	96,000	Apr. 1, '21	\$1.25	Q	35 1/2	38 1/2	35 1/2	38 1/2	+ 1/2	300		
								Am. Brake S. & Fy. new (sh.)	450,000	Sep. 20, '21	1	Q	88	88	88	88	0	100		
								Am. Brake S. & Fy. pf. new	9,600,000	Sep. 30, '21	1%	Q	88	88	88	88	0	100		
68 1/2	42 1/2	61 1/2	21 1/2	32 1/2	Jan. 29	23 1/2	June 21	Am. Can Co.	41,233,300	Oct. 1, '21	1 1/2	Q	27 1/2	27 1/2	27 1/2	27 1/2	0	2,700		
107 1/2	96	101	72 1/2	88	Jan. 30	70 1/2	June 25	Am. Can Co. pf.	41,233,300	Oct. 1, '21	1 1/2	Q	79	80	79	79 1/2	+ 1/2	1,700		
148 1/2	84 1/2	147 1/2	111	133	Sep. 10	115 1/2	June 17	Am. Car & Foundry	30,000,000	Oct. 1, '21	1%	Q	128	128 1/2	127 1/2	129	+ 1/2	2,300		
119	113	116 1/2	103 1/2	114	Feb. 27	105 1/2	May 25	Am. Car & Foundry pf.	30,000,000	Oct. 1, '21	1%	Q	108	108	108	108	0	100		
								Am. Cattle (sh.)	151,400	Nov. 1, '21	1	Q	9	9	9	9	0	200		
								Am. Cotton Oil Co.	20,237,100	June 1, '20	1	Q	19 1/2	19 1/2	19	19	0	100		
								Am. Cotton Oil Co. pf.	10,198,600	Dec. 1, '20	1	Q	44 1/2	44 1/2	43 1/2	44 1/2	+ 1/2	400		
								Am. Drug Syndicate (\$10)	5,278,370	Dec. 15, '20	40c	Q	4 1/2	4 1/2	4 1/2	4 1/2	0	100		
								Am. Express	18,000,000	Oct. 1, '21	80c	Q	118	123 1/2	116	123 1/2	+ 1/2	3,800		
								Am. Hide & Leather Co.	11,274,100	Oct. 1, '20	1%	Q	10 1/2	10 1/2	10 1/2	10 1/2	0	300		
								Am. Hide & Leather Co. pf.	12,548,300	Oct. 1, '20	1%	Q	51 1/2	51 1/2	51	51	0	700		
								Am. Ice	7,161,400	July 25, '21	1 1/2	Q	57	60 1/2	57	60 1/2	+ 1/2	4,900		
								Am. Ice pf.	14,920,000	July 25, '21	1 1/2	Q	64	65	63 1/2	65	+ 1/2	1,200		
132 1/2	103 1/2	120 1/2	30 1/2	53 1/2	May 6	21 1/2	Aug. 23	Am. International	49,000,000	Sep. 30, '20	1	Q	33	34 1/2	32 1/2	34 1/2	+ 1/2	28,400		
								Am. La F. Fire Eng. (\$10)	2,836,000	Aug. 15, '21	25c	Q	9	9	9	9	0	100		
								Am. Linsed	16,750,000	Mar. 31, '21	1	Q	23	23	23	23	0	100		
								Am. Linsed Co. pf.	16,750,000	July 1, '21	1 1/2	Q	47 1/2	47 1/2	47 1/2	47 1/2	0	100		
								Am. Locomotive Co.	25,000,000	Sep. 30, '21	1 1/2	Q	90 1/2	91 1/2	88 1/2	90 1/2	+ 1/2	5,800		
								Am. Locomotive pf.	25,000,000	Sep. 30, '21	1 1/2	Q	106	106	106	106	0	100		
								Am. Malt & Grain, stamped	1,000,000				12 1/2	12 1/2	12 1/2	12 1/2	0	400		
								Am. Malt & Grain (sh.)	55,000											
								Am. Radiator (\$25)	13,806,225	Sep. 30, '21	1 1/2	Q	68	68	68	68	0	300		
								Am. Radiator pf.	3,000,000	Aug. 15, '21	1 1/2	Q	101	101	101	101	0	100		
								Am. Safety Razor (\$25)	12,500,000				4	4	4	4	0	6,500		
								Am. Shipbuilding	7,000,000	Aug. 1, '21	1 1/2	Q	80	80	80	80	0	1,000		
								Am. Ship & Com. (sh.)	69,998,000	Mar. 15, '21	1	Q	37	39 1/2	36 1/2	39 1/2	+ 1/2	9,150		
								Am. Smelt. & Ref. Co. pf.	50,000,000	Sep. 1, '21	1 1/2	Q	73	73	73	73	0	100		
								Am. Smelters pf. A.	9,642,800	Oct. 1, '21	1 1/2	Q	66	66	66	66	0	100		
								Am. Snuff	11,000,000	Oct. 1, '21	1 1/2	Q	101	105	101	105	+ 1/2	2,200		
								Am. Snuff pf.	3,800,000	Oct. 1, '21	1 1/2	Q	78	78	78	78	0	100		
								Am. Steel Found. (33 1-3)	20,401,000	July 15, '21	75c	Q	25 1/2	25 1/2	24 1/2	25 1/2	+ 1/2	5,000		
								Am. Steel Found. pf.	9,481,300	Sep. 30, '21	1 1/2	Q	28	28	28	28	0	100		
								Am. Sugar Ref. Co.	45,000,000	Oct. 3, '21	1 1/2	Q	61 1/2	62	58 1/2	60	+ 1/2	25,400		
								Am. Sugar Ref. Co. pf.	45,000,000	July 2, '21	1 1/2	Q	88	88	85 1/2	88 1/2	+ 1/2	1,300		
								Am. Sumatra Tobacco	14,447,400	Aug. 1, '21	2	Q	40 1/2	42 1/2	39 1/2	41 1/2	+ 1/2	17,200		
								Am. Sumatra Tobacco pf.	1,065,500											

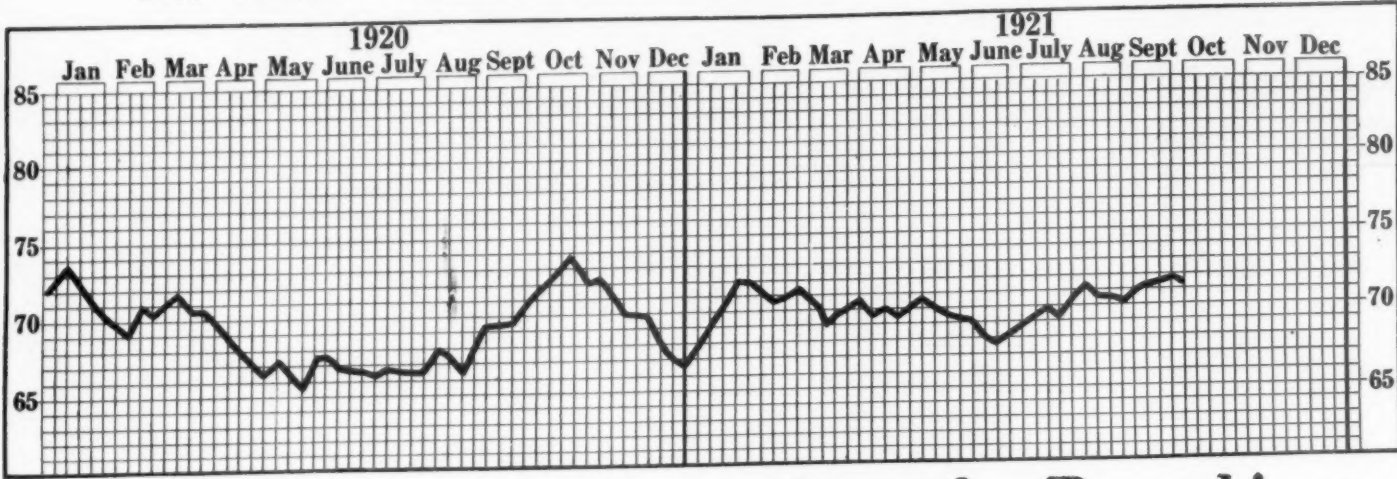
Yearly Price Ranges—										Year to Date.		STOCKS.		Amount Capital		Last Dividend.			Last Week's Transactions.												
High.		Low.		High.		Low.		Date.		Date.		Stock Listed.		Date Paid.		Per Cent.		Per.iod.		First.		High.		Low.		Last.		Change.		Sales.	
1919.		1920.		1921.		1922.		1923.		1924.																					
294	16%	214	7%	12%	12%	Feb.	10	9	Mar.	9	Chile Copper (\$25).....	95,000.00								16%	12%	10%	12%	12%	12%	12%	12%	12%	14,360		
507	32%	41%	16%	27%	41%	Jan.	11	19%	Mar.	20	Chino Copper (\$25).....	4,349,300	Sep. 30, '20	37%	Q	23%	26	23%	26	23%	26	23%	26	23%	26	23%	26	23%	15,100		
54%	32%	62	31%	48	Jan.	20	32	Mar.	20		Cleve., C. C. & St. Louis.....	47,040,300	Sep. 1, '10	2	Q	40	40	39%	39%	40	39%	40	39%	40	39%	40	39%	500			
74	63	69	60	67	Sep.	23	60	Feb.	3		Cleve., C. C. & St. Louis pf.....	9,948,900	July 20, '21	1%	Q	67	67	67	67	67	67	67	67	67	67	67	67	67	200		
69%	67	67	55%	60%	Aug.	15	60%	Aug.	15		Cleveland & Pittsburgh (\$50).....	11,387,750	Sep. 1, '21	1%	Q	39%	39%	38%	37	37	37	37	37	37	37	37	37	37	200		
58%	46	40%	32%	40%	Jan.	19	32%	Jan.	19		Cluett, Peabody & Co. pf.....	8,482,000	Oct. 1, '21	1%	Q	39%	39%	37%	34%	34%	34%	34%	34%	34%	34%	34%	34%	34%	10,100		
110	103%	104	80	86	Jan.	13	79%	Apr.	4		Coca-Cola (sh.).....	455,751	July 15, '20	\$1	Q	34%	37%	34%	34%	34%	34%	34%	34%	34%	34%	34%	34%	34%	34%	10,100	
43%	37%	40%	18	37%	Sep.	27	19	Feb.	24		Colorado Fuel & Iron.....	34,235,500	May 25, '21	1%	Q	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	300		
56	34%	44%	22	32%	May	6	22	July	20		Colorado Fuel & Iron pf.....	2,000,000	Aug. 25, '21	2	Q	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	300		
120	101%	105	97%	100	Apr.	11	100	Apr.	11		Colorado & Southern.....	31,000,000	Dec. 31, '12	1	Q	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	24%	200	
31%	19	36%	20	39%	May	6	27%	Jan.	8		Colorado & Southern 1st pf.....	8,500,000	June 30, '21	2	SA	53	53	53	53	53	53	53	53	53	53	53	53	53	200		
51%	45	47	35	47	July	7	42	Jan.	26		Colorado & Southern 2d pf.....	8,500,000	Dec. 31, '20	4	A	53	53	53	53	53	53	53	53	53	53	53	53	53	200		
69	39%	67	50	63	Jan.	29	52	June	20		Columbia Gas & Electric.....	50,000,000	Aug. 15, '21	1%	Q	60%	61	58%	60	58%	60	58%	60	58%	60	58%	60	58%	9,200		
78%	50%	67	9%	12%	Jan.	8	2%	Aug.	24		Columbia Graph. (sh.).....	1,375,292	Jan. 1, '21	125c	Q	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	13,000		
80%	91%	92%	52%	62%	Feb.	10	94	Aug.	24		Columbia Graph pf.....	10,262,800	Apr. 1, '21	1%	Q	18	18%	18	18	18%	18	18%	18	18%	18	18%	18	18%	200		
63%	34	56	24	42%	May	9	28%	June	21		Comp. Tab. Rec. (sh.).....	1,919,933	July 1, '21	1%	Q	18	18%	18	18	18%	18	18%	18	18%	18	18%	18	18%	200		
78%	78	79	50%	60%	Jan.	13	21%	Jan.	13																						

Amount

New York Stock Exchange Transactions—Continued

Yearly Price Ranges.										STOCKS.		Amount Capital Stock Listed.		Last Dividend.		Last Week's Transactions.											
1919.		1920.		This Year to Date.		Low.		Date.						Per Cent.		First.		High.		Low.		Last.		Change.		Sales.	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	Date Paid.	Per Cent.	Per Cent.	First.	High.	Low.	Last.	Change.	Sales.							
25	10%	40	11	30%	May 9	19%	June 23	St. Louis Southwestern.....	16,856,200	.....	.....	.....	.....	.....	.....	25%	25%	23%	23%	23%	23%	23%	23%	23%	23%	23%	23%
37%	23	49%	20%	41	Jan. 13	26	June 23	St. Louis Southwestern pf.....	19,893,700	.....	.....	.....	.....	.....	.....	33%	34	32%	32%	32%	32%	32%	32%	32%	32%	32%	32%
94%	53%	83%	9	23%	Jan. 11	9	Sept. 30	St. Cecilia Sugar (sh.).....	106,900	.....	.....	Nov. 1, '20	25c	.....	.....	2	2	2	2	2	2	2	2	2	2	2	2
29	6%	21%	2%	6%	Apr. 30	2%	Sept. 22	Savage Arms.....	9,239,300	.....	.....	Sep. 15, '20	1%	.....	.....	9%	9%	9	9	9	9	9	9	9	9	9	9
12	5%	11%	5%	11%	Apr. 30	5%	Sept. 22	Saxon Motor (sh.).....	187,000	.....	.....	Apr. 10, '17	1%	.....	.....	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
23%	12	30%	8%	12%	May 10	8%	Mar. 11	Seaboard Air Line.....	21,355,300	.....	.....	Aug. 15, '14	1	.....	.....	9%	9%	9	9	9	9	9	9	9	9	9	
230%	168%	243	85%	98%	Jan. 3	59%	Aug. 22	Sears, Roebuck & Co.....	106,000,000	.....	.....	Feb. 15, '21	12	.....	.....	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%
120	115%	119%	98%	104	June 3	98	Aug. 24	Sears, Roebuck & Co. pf.....	8,000,000	.....	.....	Oct. 1, '21	1%	.....	.....	10%	10	18%	20	18%	20	18%	20	18%	20	18%	
10%	10	13	4%	7%	May 18	4%	Jan. 3	Seneca Copper (sh.).....	200,000	.....	.....	Jan. 20, '20	25c	.....	.....	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
64%	41%	49%	30	28%	May 9	32	Aug. 25	Shatt. Ariz. Copper (\$10).....	3,500,000	.....	.....	July 20, '21	\$1.85%	.....	.....	33%	34%	32%	33%	33%	33%	33%	33%	33%	33%	33%	
80	46%	82%	43	56	Jan. 11	32%	June 29	Shell Trans. & Trading (sh.).....	4,041,386	.....	.....	.....	.....	.....	.....	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
97%	85	94%	75	73%	Feb. 26	68%	June 29	Sloss-Sheffield Steel & Iron.....	10,000,000	.....	.....	Feb. 10, '21	1%	.....	.....	38	38	37	37	37	37	37	37	37	37	37	
257	132	310	70	103	Jan. 31	27%	Aug. 23	Sloss-Sheffield Steel & Iron pf.....	6,000,000	.....	.....	Oct. 1, '21	1%	.....	.....	30	30	29%	30	30	30	30	30	30	30	30	30
117	107	116	103	*103	Apr. 26	103	Apr. 26	South Porto Rico Sugar pf.....	5,000,000	.....	.....	Oct. 1, '21	1%	.....	.....	80	80	80%	80	80	80	80	80	80	80	80	80
111	91%	113%	89%	101	Jan. 3	67%	June 21	Southern Pacific.....	302,087,400	.....	.....	Oct. 1, '21	1%	.....	.....	96	96	96%	96	96	96	96	96	96	96	96	96
33	20%	33%	15	24%	Jan. 13	17%	June 20	Southern Pac. trust receipts.....	1,047,200	.....	.....	.....	.....	.....	.....	21%	21%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
72%	52%	66%	50	60	Jan. 13	42%	June 21	Southern Railway.....	94,599,300	.....	.....	Dec. 30, '20	2%	.....	.....	47%	47%	46%	46%	46%	46%	46%	46%	46%	46%	46%	46%
*50	*50	*51%	*51%	75%	Aug. 1	67%	June 24	Southern Railway pf.....	58,758,100	.....	.....	Apr. 1, '21	2	SA	.....	71%	71%	71%	71%	71%	71%	71%	71%	71%	71%	71%	71%
100	12%	160	111	111	Apr. 14	75	June 18	So. Ry. & O. st. t. r.....	5,760,200	.....	.....	Sep. 15, '21	\$1	.....	.....	76	76	76	76	76	76	76	76	76	76	76	76
94%	85%	95	77%	77%	Jan. 13	124%	June 13	Standard Oil of Cal. (\$25).....	99,373,300	.....	.....	Aug. 31, '21	1%	.....	.....	76	76	76	76	76	76	76	76	76	76	76	76
151	126%	126%	37%	93%	Apr. 29	43%	Jan. 3	Standard Oil, N. J. (\$25).....	98,338,300	.....	.....	Sep. 15, '21	\$1.25	.....	.....	137	140%	137	140%	137	140%	137	140%	137	140%	137	140%
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Standard Oil, N. J. pf.....	196,676,600	.....	.....	Sep. 15, '21	1%	.....	.....	107%	107%	107%	107%	107%	107%	107%	107%	107%	107%	107%	107%
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Steel & Tube pf.....	17,500,000	.....	.....	Oct. 1, '21	1%	.....	.....	67	67%	67	67%	67	67%	67	67%	67	67%	67	67%
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Stern Bros. 8% pf.....	3,000,000	.....	.....	.....	.....	.....	.....	82	82	82	82	82	82	82	82	82	82	82	82
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Stern Bros. 8% pf.....	3,000,000	.....	.....	Sep. 10, '21	1%	.....	.....	119	119	119	119	119	119	119	119	119	119	119	119
100%	36%	118%	22%	47	Apr. 30	25%	Aug. 24	Stewart War. Sp. (sh.).....	466,684	.....	.....	Aug. 15, '21	50c	.....	.....	25	25	25	25	25	25	25	25	25	25	25	25
151	126%	126%	37%	93%	Apr. 29	43%	Jan. 3	Stromberg Carb. (sh.).....	74,928	.....	.....	Jan. 3, '21	50c	.....	.....	31	31	31	31	31	31	31	31	31	31	31	31
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Studebaker Co.....	60,000,000	.....	.....	Sep. 1, '21	1%	.....	.....	74%	74%	72%	74%	74%	74%	74%	74%	74%	74%	74%	
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Studebaker Co. pf.....	9,800,000	.....	.....	Sep. 1, '21	1%	.....	.....	74	74	74	74	74	74	74	74	74	74	74	74
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Submarine Boat (sh.).....	765,920	.....	.....	Feb. 7, '21	50c	.....	.....	4	4	3%	5	3%	5	3%	5	3%	5	3%	
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	454,706	.....	.....	Oct. 1, '21	1%	.....	.....	29%	29%	27%	27%	27%	27%	27%	27%	27%	27%	27%	
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	6,000,000	.....	.....	Oct. 1, '21	1%	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....	Oct. 15, '21	2	.....	.....	96	96	96	96	96	96	96	96	96	96	96	96
104%	92	101%	76	97%	Sept. 13	83	Jan. 6	Superior Steel 1st pf.....	2,379,300	.....	.....														

The Trend of Bond Prices—Average of 40 Listed Issues



Stock Exchange Bond Trading

Week Ended October 1

Total Sales \$103,112,350 Par Value

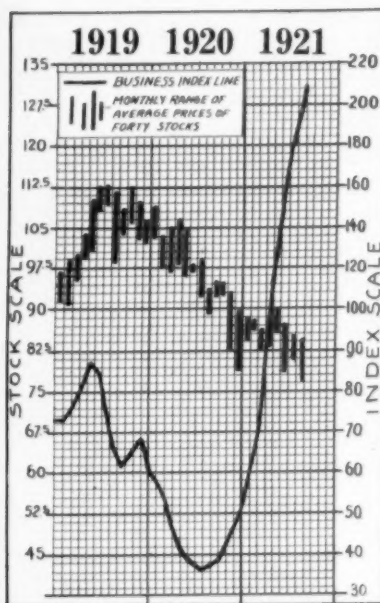
Week Ending October 1										Week Ending October 1										Week Ending October 1										Week Ending October 1													
Range, 1921		High		Low		Sales		Ch'ge		Range, 1921		High		Low		Sales		Ch'ge		Range, 1921		High		Low		Sales		Ch'ge		Range, 1921		High		Low		Sales		Ch'ge					
63	57	13	ADAMS EXP. 4s...	63	62 1/2	63	+ 1/2	72	65 1/2	2	C. C. C. & St. L. 4s...	72	65 1/2	16	C. C. C. & St. L. 4s...	72	65 1/2	16	C. C. C. & St. L. 4s...	72	65 1/2	16	C. C. C. & St. L. 4s...	72	65 1/2	16	C. C. C. & St. L. 4s...	72	65 1/2	16	C. C. C. & St. L. 4s...	72	65 1/2	16	C. C. C. & St. L. 4s...	72	65 1/2	16	C. C. C. & St. L. 4s...				
97 1/2	92 1/2	161	Am. Ag. Chem. 7 1/2s...	97 1/2	95 1/2	96 1/2	+ 1/2	81	72	16	C. C. C. & St. L. 4s...	81	72	16	C. C. C. & St. L. 4s...	81	72	16	C. C. C. & St. L. 4s...	81	72	16	C. C. C. & St. L. 4s...	81	72	16	C. C. C. & St. L. 4s...	81	72	16	C. C. C. & St. L. 4s...	81	72	16	C. C. C. & St. L. 4s...	81	72	16	C. C. C. & St. L. 4s...	81	72	16	C. C. C. & St. L. 4s...
96 1/2	90 1/2	2	Am. Ag. Chem. 7 1/2s...	96 1/2	90 1/2	92	+ 1/2	71	65 1/2	1	C. C. C. & St. L. 4s...	71	65 1/2	1	C. C. C. & St. L. 4s...	71	65 1/2	1	C. C. C. & St. L. 4s...	71	65 1/2	1	C. C. C. & St. L. 4s...	71	65 1/2	1	C. C. C. & St. L. 4s...	71	65 1/2	1	C. C. C. & St. L. 4s...	71	65 1/2	1	C. C. C. & St. L. 4s...	71	65 1/2	1	C. C. C. & St. L. 4s...	71	65 1/2	1	C. C. C. & St. L. 4s...
98 1/2	88 1/2	8	Am. Ag. Chem. 7 1/2s...	98 1/2	92 1/2	92 1/2	+ 1/2	77 1/2	73 1/2	1	C. C. C. & St. L. 4s...	77 1/2	73 1/2	1	C. C. C. & St. L. 4s...	77 1/2	73 1/2	1	C. C. C. & St. L. 4s...	77 1/2	73 1/2	1	C. C. C. & St. L. 4s...	77 1/2	73 1/2	1	C. C. C. & St. L. 4s...	77 1/2	73 1/2	1	C. C. C. & St. L. 4s...	77 1/2	73 1/2	1	C. C. C. & St. L. 4s...	77 1/2	73 1/2	1	C. C. C. & St. L. 4s...	77 1/2	73 1/2	1	C. C. C. & St. L. 4s...
75 1/2	65 1/2	5	Am. Cotton Oil 5s...	75 1/2	72 1/2	72 1/2	+ 1/2	69	62 1/2	2	C. C. C. & St. L. 4s...	69	62 1/2	2	C. C. C. & St. L. 4s...	69	62 1/2	2	C. C. C. & St. L. 4s...	69	62 1/2	2	C. C. C. & St. L. 4s...	69	62 1/2	2	C. C. C. & St. L. 4s...	69	62 1/2	2	C. C. C. & St. L. 4s...	69	62 1/2	2	C. C. C. & St. L. 4s...	69	62 1/2	2	C. C. C. & St. L. 4s...	69	62 1/2	2	C. C. C. & St. L. 4s...
80	73 1/2	116	Am. S. & R. 1st 4s...	80	78 1/2	101 1/2	+ 1/2	82	75 1/2	5	Col. P. & S. 4s...	82	75 1/2	5	Col. P. & S. 4s...	82	75 1/2	5	Col. P. & S. 4s...	82	75 1/2	5	Col. P. & S. 4s...	82	75 1/2	5	Col. P. & S. 4s...	82	75 1/2	5	Col. P. & S. 4s...	82	75 1/2	5	Col. P. & S. 4s...	82	75 1/2	5	Col. P. & S. 4s...	82	75 1/2	5	Col. P. & S. 4s...
102 1/2	97 1/2	343	Am. T. & T. cv. 6s...	102 1/2	97 1/2	73 1/2	+ 1/2	80	77 1/2	28	Col. P. & S. 4s...	80	77 1/2	28	Col. P. & S. 4s...	80	77 1/2	28	Col. P. & S. 4s...	80	77 1/2	28	Col. P. & S. 4s...	80	77 1/2	28	Col. P. & S. 4s...	80	77 1/2	28	Col. P. & S. 4s...	80	77 1/2	28	Col. P. & S. 4s...	80	77 1/2	28	Col. P. & S. 4s...	80	77 1/2	28	Col. P. & S. 4s...
77 1/2	63 1/2	1	Am. T. & T. cv. 6s...	77 1/2	63 1/2	87 1/2	+ 1/2	78 1/2	72 1/2	72	Col. P. & S. 4s...	78 1/2	72 1/2	72	Col. P. & S. 4s...	78 1/2	72 1/2	72	Col. P. & S. 4s...	78 1/2	72 1/2	72	Col. P. & S. 4s...	78 1/2	72 1/2	72	Col. P. & S. 4s...	78 1/2	72 1/2	72	Col. P. & S. 4s...	78 1/2	72 1/2	72	Col. P. & S. 4s...	78 1/2	72 1/2	72	Col. P. & S. 4s...	78 1/2	72 1/2	72	Col. P. & S. 4s...
80	73 1/2	171	Am. T. & T. col. 4s...	80	83 1/2	83 1/2	+ 1/2	80 1/2	77 1/2	2	Col. P. & S. 4s...	80 1/2	77 1/2	2	Col. P. & S. 4s...	80 1/2	77 1/2	2	Col. P. & S. 4s...	80 1/2	77 1/2	2	Col. P. & S. 4s...	80 1/2	77 1/2	2	Col. P. & S. 4s...	80 1/2	77 1/2	2	Col. P. & S. 4s...	80 1/2	77 1/2	2	Col. P. & S. 4s...	80 1/2	77 1/2	2	Col. P. & S. 4s...	80 1/2	77 1/2	2	Col. P. & S. 4s...
84 1/2	73 1/2	6	Am. W. Paper 7s...	84 1/2	69 1/2	69 1/2	+ 1/2	80 1/2	76 1/2	1	Cons. Gas 7s...	80 1/2	76 1/2	1	Cons. Gas 7s...	80 1/2	76 1/2	1	Cons. Gas 7s...	80 1/2	76 1/2	1	Cons. Gas 7s...	80 1/2	76 1/2	1	Cons. Gas 7s...	80 1/2	76 1/2	1	Cons. Gas 7s...	80 1/2	76 1/2	1	Cons. Gas 7s...	80 1/2	76 1/2	1	Cons. Gas 7s...	80 1/2	76 1/2	1	Cons. Gas 7s...
73 1/2	67 1/2	3	Ann Arbor 4s...	73 1/2	54 1/2	54 1/2	+ 1/2	103	99 1/2	146	Cons. Gas 7s...	103	99 1/2	146	Cons. Gas 7s...	103	99 1/2	146	Cons. Gas 7s...	103	99 1/2	146	Cons. Gas 7s...	103	99 1/2	146	Cons. Gas 7s...	103	99 1/2	146	Cons. Gas 7s...	103	99 1/2	146	Cons. Gas 7s...	103	99 1/2	146	Cons. Gas 7s...	103	99 1/2	146	Cons. Gas 7s...
82 1/2	75 1/2	119	Armour & Co. 4 1/2s...	82 1/2	82 1/2	82 1/2	+ 1/2	101 1/2	101 1/2	1	Cons. Gas 7s...	101 1/2	101 1/2	1	Cons. Gas 7s...	101 1/2	101 1/2	1	Cons. Gas 7s...	101 1/2	101 1/2	1	Cons. Gas 7s...	101 1/2	101 1/2	1	Cons. Gas 7s...	101 1/2	101 1/2	1	Cons. Gas 7s...	101 1/2	101 1/2	1	Cons. Gas 7s...	101 1/2	101 1/2	1	Cons. Gas 7s...	101 1/2	101 1/2	1	Cons. Gas 7s...
79 1/2	73 1/2	256	A. T. & S. P. gen. 4s...	79 1/2	73 1/2	73 1/2	+ 1/2	79	72 1/2	1	Cons. Gas 7s...	79	72 1/2	1	Cons. Gas 7s...	79	72 1/2	1	Cons. Gas 7s...	79	72 1/2	1	Cons. Gas 7s...	79	72 1/2	1	Cons. Gas 7s...	79	72 1/2	1	Cons. Gas 7s...	79	72 1/2	1	Cons. Gas 7s...	79	72 1/2	1	Cons. Gas 7s...	79	72 1/2	1	Cons. Gas 7s...
73 1/2	67 1/2	19	A. T. & S. P. gen. 4s...	73 1/2	73 1/2	73 1/2	+ 1/2	92	89 1/2	2	C. P. ref. a. f. 5 1/2s...	92	89 1/2	2	C. P. ref. a. f. 5 1/2s...	92	89 1/2	2	C. P. ref. a. f. 5 1/2s...	92	89 1/2	2	C. P. ref. a. f. 5 1/2s...	92	89 1/2	2	C. P. ref. a. f. 5 1/2s...	92	89 1/2	2	C. P. ref. a. f. 5 1/2s...	92	89 1/2	2	C. P. ref. a. f. 5 1/2s...	92	89 1/2	2	C. P. ref. a. f. 5 1/2s...	92	89 1/2	2	C. P. ref. a. f. 5 1/2s...
74 1/2	68 1/2	1	A. T. & S. P. gen. 4s...	74 1/2	68 1/2	87 1/2	+ 1/2	102 1/2	96 1/2	51	Cuban-Am. Sug. 8s...	102 1/2	96 1/2	51	Cuban-Am. Sug. 8s...	102 1/2	96 1/2	51	Cuban-Am. Sug. 8s...	102 1/2	96 1/2	51	Cuban-Am. Sug. 8s...	102 1/2	96 1/2	51	Cuban-Am. Sug. 8s...	102 1/2	96 1/2	51	Cuban-Am. Sug. 8s...	102 1/2	96 1/2	51	Cuban-Am. Sug. 8s...	102 1/2	96 1/2	51	Cuban-Am. Sug. 8s...	102 1/2	96 1/2	51	Cuban-Am. Sug. 8s...
75 1/2	67 1/2	1	A. T. & S. P. gen. 4s...	75 1/2	67 1/2	72 1/2	+ 1/2	86	82 1/2	32	Cuba C. Sug. cv. 7s...	86	82 1/2	32	Cuba C. Sug. cv. 7s...	86	82 1/2	32	Cuba C. Sug. cv. 7s...	86	82 1/2	32	Cuba C. Sug. cv. 7s...	86	82 1/2	32	Cuba C. Sug. cv. 7s...	86	82 1/2	32	Cuba C. Sug. cv. 7s...	86	82 1/2	32	Cuba C. Sug. cv. 7s...	86	82 1/2	32	Cuba C. Sug. cv. 7s...	86	82 1/2	32	Cuba C. Sug. cv. 7s...
87 1/2	83 1/2	25	A. T. & S. P. gen. 4s...	87 1/2	83 1/2	87 1/2	+ 1/2	73	50 1/2	19	Cuba R. R. 5s...	73	50 1/2	19	Cuba R. R. 5s...	73	50 1/2	19	Cuba R. R. 5s...	73	50 1/2	19	Cuba R. R. 5s...	73	50 1/2	19	Cuba R. R. 5s...	73	50 1/2	19	Cuba R. R. 5s...	73	50 1/2	19	Cuba R. R. 5s...	73	50 1/2	19	Cuba R. R. 5s...	73	50 1/2	19	Cuba R. R. 5s...
79 1/2	72 1/2	20	A. T. & S. P. gen. 4s...	79 1/2	72 1/2	80	+ 1/2	84 1/2	78 1/2	11	Cumberland Tel. 5s...	84 1/2	78 1/2	11	Cumberland Tel. 5s...	84 1/2	78 1/2	11	Cumberland Tel. 5s...	84 1/2	78 1/2	11	Cumberland Tel. 5s...	84 1/2	78 1/2	11	Cumberland Tel. 5s...	84 1/2	78 1/2	11	Cumberland Tel. 5s...	84 1/2	78 1/2	11	Cumberland Tel. 5s...	84 1/2	78 1/2	11	Cumberland Tel. 5s...	84 1/2	78 1/2	11	Cumberland Tel. 5s...
92 1/2	84 1/2	26	At. & Ch. A. L. 5s...	92 1/2	84 1/2	79 1/2	+ 1/2	106	100 1/2	5	DEL. & H. 5s...	106	100 1/2	5	DEL. & H. 5s...	106	100 1/2	5	DEL. & H. 5s...	106	100 1/2	5	DEL. & H. 5s...	106	100 1/2	5	DEL. & H. 5s...	106	100 1/2	5	DEL. & H. 5s...	106	100 1/2	5	DEL. & H. 5s...	106	100 1/2	5	DEL. & H. 5s...	106	100 1/2	5	DEL. & H. 5s...
81	73 1/2	20	At. & Ch. A. L. 5s...	81	73 1/2	104	+ 1/2	87	78 1/2	38	D. & H. cv. 5s...	87	78 1/2	38	D. & H. cv. 5s...	87	78 1/2	38	D. & H. cv. 5s...	87	78 1/2	38	D. & H. cv. 5s...	87	78 1/2	38	D. & H. cv. 5s...	87	78 1/2	38	D. & H. cv. 5s...	87	78 1/2	38	D. & H. cv. 5s...	87	78 1/2	38	D. & H. cv. 5s...	87	78 1/2	38	D. & H. cv. 5s...
104 1/2	99 1/2	19	At. Coast Line 7s...	104 1/2	104	78 1/2	+ 1/2	81 1/2	74 1/2	10	D. & H. cv. 5s...	81 1/2	74 1/2	10	D. & H. cv. 5s...	81 1/2	74 1/2	10	D. & H. cv. 5s...	81 1/2	74 1/2	10	D. & H. cv. 5s...	81 1/2	74 1/2	10	D. & H. cv. 5s...	81 1/2	74 1/2	10	D. & H. cv. 5s...	81 1/2	74 1/2	10	D. & H. cv. 5s...	81 1/2	74 1/2	10	D. & H. cv. 5s...	81 1/2	74 1/2	10	D. & H. cv. 5s...
74 1/2	62 1/2	2	At. C. L. line unif. 4 1/2s...	74 1/2	62 1/2	78 1/2	+ 1/2	68	62 1/2	67	D. & R. G. 1st ref. 4 1/2s...	68	6																														

Stock Exchange Bond Trading—Continued

Range, 1921	High	Low	Sales	High	Low	Last	Net
87 79	91	84 1/2	1	P. C. C. & St. L. 5s	86 1/2	85 1/2	+ 1/2
84 1/2	81 1/2	1	P. C. C. & St. L. 5s	86 1/2	85 1/2	86 1/2	- 1 1/2
80 69	1	1	1	Portland Ry. 5s	80	80	+ 1/2
75 56	1	1	1	P. Ry. L. & P. 1st 5s	72	72	+ 1/2
69 1/2	57 1/2	45	1	Public Service 5s	69 1/2	69 1/2	+ 1/2
83 71 1/2	47	1	1	Reading gen. 4s	77 1/2	77 1/2	+ 1/2
87 72 1/2	1	1	1	Read. J. C. col. 4s	79 1/2	79 1/2	+ 1/2
80 81	5	1	1	Rep. I. & S. 4s	80	80	+ 1/2
68 1/2	61 1/2	3	1	Rio Gr. W. 1st 4s	68 1/2	68 1/2	+ 1/2
57 1/2	47 1/2	1	1	Rio Gr. W. col. tr. 5s	57 1/2	57 1/2	+ 1/2
100 1/2	99 1/2	1	1	Rioch. & P. cons. 6s	99 1/2	99 1/2	+ 1/2
71 1/2	64 1/2	41	1	R. L. A. & L. 4 1/2s	71 1/2	71 1/2	+ 1/2
93 83	5	1	1	St. L. I. M. & S. 5s	93	93	+ 1/2
75 1/2	67 1/2	55	1	St. L. I. M. & S. 5s	75 1/2	75 1/2	+ 1/2
72 1/2	64 1/2	49	1	St. L. I. M. & S. 5s	72 1/2	72 1/2	+ 1/2
75 67 1/2	1	1	1	St. L. Ry. & M. P. 5s	75 1/2	75 1/2	+ 1/2
64 50	23 1/2	1	1	St. L. & S. F. P. 1st 5s	64	64	+ 1/2
76 1/2	70 1/2	90	1	St. L. & S. F. P. 1st 5s	76 1/2	76 1/2	+ 1/2
94 84 1/2	40	1	1	St. L. & S. F. P. 1st 5s	94	94	+ 1/2
70 61 1/2	20 1/2	1	1	St. L. & S. F. P. 1st 5s	70	70	+ 1/2
29 1/2	14 1/2	1	1	St. L. & S. F. P. 1st 5s	29 1/2	29 1/2	+ 1/2
70 1/2	62 1/2	44	1	St. L. & S. W. 1st 5s	70 1/2	70 1/2	+ 1/2
67 1/2	60 1/2	46	1	St. L. & S. W. 1st 5s	67 1/2	67 1/2	+ 1/2
69 1/2	62 1/2	84	1	St. L. & S. W. 1st 5s	69 1/2	69 1/2	+ 1/2
69 1/2	61 1/2	8	1	St. L. & S. W. 1st 5s	69 1/2	69 1/2	+ 1/2
80 75 1/2	1	1	1	St. L. & S. W. 1st 5s	80	80	+ 1/2
92 82 1/2	1	1	1	St. L. & S. W. 1st 5s	92 1/2	92 1/2	+ 1/2
105 1/2	96 1/2	3	1	St. L. & S. W. 1st 5s	105 1/2	105 1/2	+ 1/2
65 1/2	58 1/2	1	1	St. L. & S. W. 1st 5s	65 1/2	65 1/2	+ 1/2
55 45 1/2	87	1	1	St. L. & S. W. 1st 5s	55 1/2	55 1/2	+ 1/2
43 36 1/2	36	1	1	St. L. & S. W. 1st 5s	43 1/2	43 1/2	+ 1/2
39 1/2	25 1/2	79	1	St. L. & S. W. 1st 5s	39 1/2	39 1/2	+ 1/2
37 1/2	30 1/2	1	1	St. L. & S. W. 1st 5s	37 1/2	37 1/2	+ 1/2
97 1/2	95 1/2	1	1	St. L. & S. W. 1st 5s	97 1/2	97 1/2	+ 1/2
94 1/2	90 1/2	519	1	St. L. & S. W. 1st 5s	94 1/2	94 1/2	+ 1/2
86 80 1/2	12	1	1	St. L. & S. W. 1st 5s	86 1/2	86 1/2	+ 1/2
84 1/2	75 1/2	125	1	St. L. & S. W. 1st 5s	84 1/2	84 1/2	+ 1/2
100 1/2	86 1/2	13	1	St. L. & S. W. 1st 5s	100 1/2	100 1/2	+ 1/2
78 1/2	73 1/2	123	1	St. L. & S. W. 1st 5s	78 1/2	78 1/2	+ 1/2
74 1/2	67 1/2	18	1	St. L. & S. W. 1st 5s	74 1/2	74 1/2	+ 1/2
80 1/2	74 1/2	4	1	St. L. & S. W. 1st 5s	80 1/2	80 1/2	+ 1/2
76 1/2	68 1/2	13	1	St. L. & S. W. 1st 5s	76 1/2	76 1/2	+ 1/2
90 80 1/2	99	1	1	St. L. & S. W. 1st 5s	90 1/2	90 1/2	+ 1/2
63 1/2	57 1/2	1	1	St. L. & S. W. 1st 5s	63 1/2	63 1/2	+ 1/2
71 1/2	67 1/2	11	1	St. L. & S. W. 1st 5s	71 1/2	71 1/2	+ 1/2
61 1/2	55 1/2	141	1	St. L. & S. W. 1st 5s	61 1/2	61 1/2	+ 1/2
105 101	63	1	1	St. L. & S. W. 1st 5s	105	105	+ 1/2
95 1/2	91 1/2	17	1	St. L. & S. W. 1st 5s	95 1/2	95 1/2	+ 1/2
94 1/2	82 1/2	2	1	TENN. COP. CO. 6s	94 1/2	94 1/2	+ 1/2
90 1/2	82 1/2	1	1	TENN. COP. CO. 6s	90 1/2	90 1/2	+ 1/2
73 1/2	67 1/2	4	1	TENN. COP. CO. 6s	73 1/2	73 1/2	+ 1/2
50 50	10	1	1	TENN. COP. CO. 6s	50	50	+ 1/2
54 1/2	40 1/2	43	1	TENN. COP. CO. 6s	54 1/2	54 1/2	+ 1/2
39 1/2	25 1/2	121	1	TENN. COP. CO. 6s	39 1/2	39 1/2	+ 1/2
98 1/2	90 1/2	118	1	TENN. COP. CO. 6s	98 1/2	98 1/2	+ 1/2

Range, 1921	High	Low	Sales	High	Low	Last	Net
53 45	14	1	1	Tol., St. L. & W. 4s	46	46 1/2	—
85 80 1/2	1	1	1	Tri-City 5s	94	94	— 1/2
84 1/2	75 1/2	1	1	ULSTER & DEL. 5s	82	82	+ 3/8
84 1/2	78 1/2	1	1	Union Pac. 1st 4s.	82 1/2	81 1/2	— 1/2
80 1/2	73 1/2	1	1	Union Pac. 1st ref. 4s	78 1/2	77 1/2	— 1/2
88 1/2	81 1/2	129	1	Union Pac. cv. 4s	88	88	—
101 1/2	97 1/2	4	1	Union Pac. 6s.	101	100	100 1/2
102 1/2	100 1/2	30	1	Un. Tank Car 4s.7s.102 1/2	102 1/2	102 1/2	—
76 65	6	1	1	Unit. Ry. 5s.Pitts. 5s	69 1/2	69 1/2	— 1/2
91 79 1/2	17	1	1	U. S. Realty & I. 5s	91	90 1/2	+ 1/2
100 94 1/2	7	1	1	U. S. Rubber 7s.	98 1/2	98 1/2	+ 1/2
80 1/2	75 1/2	106	1	U. Rubber 1st 4s.	80 1/2	79 1/2	80 1/2
101 1/2	94 1/2	66	1	U. S. Rubber 7 1/2s.	101 1/2	100 1/2	+ 1/2
96 1/2	92 1/2	303	1	U. S. Steel 5s	95	94 1/2	— 1/2
94 1/2	90 1/2	54	1	U. S. Sm. & R.M.Co.6s	92 1/2	92 1/2	—
95 1/2	89 1/2	2	1	Utah & Nor. 1st 5s.	95 1/2	93 1/2	—
83 1/2	76 1/2	1	1	W. L. 5s.	83 1/2	83 1/2	—
29 21 1/2	17	1	1	VEIRA CR. 20s	29	27 1/2	+ 1/2
94 1/2	90 1/2	30	1	Va.-Car. Ch. 1st 5s.	93 1/2	93	—
93 1/2	87 1/2	34	1	Va.-Car. Chem. 7 1/2s	92 1/2	92 1/2	+ 1/2
94 1/2	85 1/2	1	1	Va.-Car. Ch. con. 6s	86 1/2	86 1/2	—
87 79 1/2	45	1	1	Virginian Ry. 5s.	87	86 1/2	— 1/2
70 60	20	1	1	Va. S. W. con. 5s.	70	70	+ 1/2
80 1/2	72 1/2	2	1	Western E. M. 7s	80	79 1/2	+ 1/2
80 1/2	69 1/2	1	1	WABASH 1st 5s.	80	88	— 1/2
80 1/2	72 1/2	2	1	Wabash 2d 5s.	79 1/2	78	79 1/2
74 1/2	67 1/2	14	1	West Shore 4s.	74	73 1/2	— 1/2
93 1/2	87 1/2	34	1	West Shore 4s. reg. 72	93 1/2	92 1/2	—
94 1/2	85 1/2	1	1	Western E. M. 7s	94 1/2	94 1/2	— 1/2
98 1/2	95 1/2	22	1	Western Md. 4s.	95	95 1/2	— 1/2
88 75 1/2	88	1	1	Western Pacific 5s.	81 1/2	80 1/2	— 1/2
100 100	2	1	1	W. Pa. Pow. 1st 7s.100	100	100	—
83 1/2	77 1/2	4	1	W.U.Tel. real. 4 1/2s	83 1/2	83 1/2	+ 1/2
102 1/2	100 1/2	400	1	W. U. Tel. temp. 6s.102 1/2	101 1/2	102 1/2	—
80 1/2	73 1/2	5	1	W. U. Tel. co. tr. 5s	80 1/2	87 1/2	—
103 1/2	94 1/2	189	1	Westing. E. M. 7s	102 1/2	102 1/2	—
59 51 1/2	1	1	1	Wheel. & L.E.con. 4s	57	57	+ 1/2
98 90 1/2	12	1	1	Wickwire Steel 5s.	93 1/2	93	—
54 47	9	1	1	Wilkes. & East. 1st 5s	52 1/2	52 1/2	+ 1/2
109 1/2	82 1/2	116	1	Wilson & Co. 1st 6s.	88	88 1/2	+ 1/2
86 1/2	77 1/2	8	1	Wilson & Co. cv. 6s.	83 1/2	83 1/2	+ 1/2
72 63 1/2	0	1	1	W. L. 7s	72 1/2	71 1/2	—
73 65	0	1	1	W. C. Sup. & Dtl. 4s	72 1/2	70 1/2	+ 1/2
Total sales							\$22,554,000

The Annalist Barometer and Business Index Line



THE Annalist Business Index Number for August is 211. Stocks for August made a high of 84.35 and a low of 76.36.

Since the index line did not alter its direction, there is no change indicated in the forecasts made last November. These were that the long bear market which had existed throughout 1920 and the later part of 1921 would terminate in November or December, and that a rally would occur in January, and that this would be followed by a relapse, at the conclusion of which security prices would commence an upward movement, presumably of long termination. It is to be said that, if facts, they have been correct. The bear market did terminate in December, a rally occurred in January and the relapse, which was within the limits of the forecast, did begin in the first half of February. No time was fixed for the termination of this relapse, and there is nothing in the index line to enable such a time to be determined. The only indication which may be given is that at the time of the present depressed condition security prices should start on a long-continued upward rise.

The forecast was made that business activity would not be resumed before August. It is still too early to determine to what extent there has been a revival of business activity, but there can be no doubt that business has begun to take a turn for the better, thus fulfilling the prediction of last November.

IF the old saying is true that the financial state of a country is to be measured by the financial state of its basic industries there can be no doubt that considerable improvement in general conditions has taken place, that the corner has definitely been turned and that the wheels of business are moving faster and faster toward normal operations. Improvement has been the keynote of the majority of the basic industries, many of them having advanced in the last week. So much progress has been made in the important branches, as a matter of fact, that the leaders of various lines of trade have become convinced that better conditions are not merely a flurry, but that within a few months more normal conditions will prevail. It must be expected, however, that with the Winter months close at hand a seasonal decline will be witnessed in lines which depend upon open weather for their prosperity. The outstanding feature probably is the expression of almost emphatic confidence upon the part of many who are not that a month ago, many rather doubtful as to whether the improvement would set in before the Winter months.

The barometers of trade show an upward trend. In the iron and steel industry, for instance, there has been a noticeable change for the better in the last fortnight. By this it is not to be supposed that the industry is near normal, for it is still far from that. But a turn for the better undoubtedly has set in. The industry as a whole is now operating at 35 to 40 per cent. of capacity, as compared with 20 to 25 per cent. in midsummer. Improvement is to be noted, too, in copper. One large buyer came into the market last week with an order for 5,000,000 pounds, while several others of equal size are pending. The improvement in the oil industry has been accompanied by a general stiffening of the prices. Advances of 25 cents per barrel have been practically universal.

Of course, business in general is still very active and irregular. In a fairly small liquidation is just being completed and the upward movement has not been inaugurated. They are in the minority, however, and in the basic industries, which must be considered the barometers of conditions, improvement is not rapid, especially when you compare the rates of production, the prices and the volume of orders with those of, say, six weeks to two months ago. Timidity in many lines still is in evidence. There is no disposition by buyers, as a class, to rush into the step-up in output demanded by the very fact that the pace has quickened is a constructive factor of importance.

that the tendency toward conservatism is quite apparent in the commodity and security markets. Speculative stocks are generally neglected. Bonds and other securities of known stability, with moderately high return, are unquestioned favorites in demand. An insurance company's disposition of its assets with funds is to be seen in the advancing market for Liberty bonds, in which five of the nine separate issues—which include, of course, the issues created by congressional action in new high yields during the past week. It was to be evidenced, too, by the rapidity with which several municipal

and State issues of unquestioned merit were taken during the week. In the commodity markets the disposition is toward the leveling of commitments, in so far as possible, and the acquirement of stocks only for orders already booked. This is particularly true of cotton.

The eyes of the world at the moment are on Germany and her attitude toward further reparations payments. The decline in the mark to .78 cent—the lowest figure ever touched—has been accompanied by reports that every effort will be made, in view of the demoralized currency of the country, to secure a softening of the terms. The development probably is the outstanding factor in the foreign situation. That such propaganda will be successful and that the terms will be lessened or payment postponed there is grave doubt. The coming Disarmament conference at Washington is, in the opinion of industrial and business leaders, fraught with unlimited possibilities. No doubt excursions into other realms than that of disarmament will be taken by representatives of the nations invited to attend.

Taken as a whole, it may be said that gradual and steady improvement is taking place the country over. There are several difficulties to overcome. One of them is unemployment, and the disposition of buyers to purchase from hand to mouth; still another freight rates, which still are at the peak. However, conditions have so measurably improved in the last three months that the continuation of such a pace may bring approximately normal conditions by the Spring of the year.

Stocks

FLUCTUATIONS in the stock market during the last week have reflected to a greater or less extent, the endeavors of professionals to take profits without giving the market too much of an appearance of weakness, and, on the other hand, the careful purchases, and the accumulation of stocks of all kinds by those who hold the belief that a long swing upward is in its preliminary stages, that the board has been swept clear of weak spots and that the resumption of normal earnings by many corporations is not far away, and, on the other hand, extremely low, is but a question of time.

It must be recorded that a great number of experts have been misled by the professional speculators for the decline, during the last week, to start the trend downward. Such reports, mostly in the circulation of false reports, have done nothing more than produce a tone of irregularity, and there has been a considerable movement of money to the weakness, for instance, as would have followed the circulation of the same reports a month or six weeks ago. The movement of stocks as a whole has been within a narrow range. Sharp upturns in some speculative members on the stock exchange have been offset by weakness in others in which profit taking has been quite evident.

Evidence of improvement, such as would have taken cognizance of, is interesting. Railroads have not been lacking this week. Iron, oil and copper show distinct improvement, and this has been reflected in a disposition by those who have weathered the storm of falling prices, thus far, to hold on further. The result has been a marked contraction of the floating supply, which has been the cause of a demand for an extraordinarily large block of particular stock has developed. The advance of 25 cents per barrel in crude oil, which has spread to practically all companies, has no doubt been a factor in the firming up of the oil shares. In the railroad list the tendency has been toward listlessness, which has left the market of stocks in a state of general inactivity. Preliminary August figures bear out the contention that earnings are improving, month by month, although it must be said that it is economy of operation and of maintenance, rather than any jump in the amount of business offered, that has brought about the result. The statement by the prominent railroad executives that wages must be cut drastically on the road faces financial embarrassments had the effect of slowing up the entire rail market, since the officer who made the statement generally speaks for all of the railroads on labor problems, as well as for his own road. The plan of the Interstate Commerce Commission to divide the roads into two country into a number of systems, following the suggestions to this effect by Professor William Z. Ripley of Harvard, received but scant attention in the market. It is generally realized that the carrying out of such a suggestion is very far away and that a long and costly water fight will be waged by the roads against such classifications as have been presented.

When presented as a whole, the stock market again came through a six-day period in which the professional operators have taken the upper hand and have pulled and hauled for and against stocks to suit their whims. The period of irregularity and dullness undoubtedly is being utilized by strong interests for the accumulation of selected stocks, for it is generally believed that the next long movement will be upward, although to pick the time of its start would be an extremely hazardous operation. The start will be in discount of improved earnings. It might start next week, it might start next month and it might start next year. In the meanwhile, the day-to-day movements are of small importance in the general scheme of things and are useful only to the in-and-out speculator, who is satisfied with an extremely small profit, taken frequently, and who never holds a stock over a few days at a time.

Bonds

THE bond market of the past week evinced no outstanding development and was seemingly in the state of equilibrium produced by the fact that the amount of new offerings was just about equal to the demand and was not sufficient to crowd the price levels downward of the majority of securities which levels were established several weeks ago. However, there was little margin left, which was indicated by the fact that the market set a strong tendency toward irregularity in spots and was at no time particularly strong. The upward movement during the last few weeks has carried most of the high rated 7 per cent. or better coupon issues to

a point where substantial premiums are paid for the 6½s which have been a favorite among the latest offerings, have reacted in sympathy, and consequently investors who were shown the advisability of purchasing this type of security at lower prices are regretting their indecision and the waiting they did on the theory that the market would slide off. This has given rise to a hunt for substantial bonds having favorable terms which has not been without result. 100. This tendency has kept the market strong around the fringes and given the power which has been lately shown a general application. The week brought forth two reports of vital interest to the investment public, the first being the report of the committee operating under the Interstate Commerce Commission, which was in charge of the problem of reorganizing railroad consolidations under the Transportation act of 1920 for ratemaking purposes. This document is the result of intensive study over a period of some months and divides the important lines of this country into nineteen systems. The purpose of such consolidations if carried out is to improve, through greater economy, the transportation services of this country. The fact that such consolidations if effected, would necessitate an exchange of securities makes this development one of great importance. In some circles it is regarded in general as an arrangement whereby the strong carry the weak, and those investors who are interested in the securities of the larger roads have little inclination for giving up their assets to share with the smaller organizations. This report will probably occupy for some years the attention of everybody interested in railroads, and whatever results are obtained under it will come about only through a long series of hearings and compromises. The railroad situation as a whole appears to be in a more favorable position and from several quarters have come optimistic statements concerning future business. About \$100,000,000 of equipment trust certificates have been sold, and this money will shortly be available to strengthen the positions of a number of railroads. Available traffic figures are consistently good when the general situation is fully accounted for and the constant benefits of increased operating economies are reflected in a number of railroad statements. The foreign Government bonds market was unchanged during the week; the Argentine loan of \$50,000,000 was well taken care of and the proceeds are to be used in strengthening the exchange period. This new money will undoubtedly have a favorable effect upon the ponds. The Japanese Government 4s reacted about two points and are selling around 70%. The French Government 7½s have shown a decided inclination to move above 95%. The Kingdom of Siam 6½s are quoted at 95%, while the 7½s touched 103, but later receded to 102½. The 8s were stable around 101½.

The rails were more or less influenced by the recent crowding of the market through the wholesale flotation of the equipment issues. The high coupon bonds were in less demand than during the previous week and showed a tendency toward slightly lower ground.

The industrial and utility issues were practically unchanged and were generally inactive.

Money

THERE has been no break in the continuity of the trend towards easy money, and, in fact, such a condition may be said to have definitely arrived. Of course, intermittent and brief periods of tightness may be anticipated, coming when the drains in the banks for tax payments, interest and dividend payments at month-ends, and other causes, are unusually heavy. But, as in the last two or three months, these periods of arid stringency are entirely temporary, lasting rarely more than a few days or a week, and the periods relaxing to the normal and usual rates which now are considered not at all extraordinary. The reason for the general relaxation is obvious. There is more money in the country than is necessary. Naturally, it flows to the financial centres when unemployment sets in. In these centres it seeks lucrative employment, and the result has been the bidding for borrowers, rather than the bidding of borrowers for funds. Such a condition always results in easy rates.

The call rate has ruled at 5 per cent. this week. There have been one or two momentary fluctuations in which an advance of one-half of 1 per cent. was posted, but 5 per cent. has been the going rate. At times during the week it has been possible to secure funds on approved Stock Exchange collateral at a rate of 4 per cent. The market differential which has ranged from one-half of 1 per cent. to a full 1 per cent. below the quoted rate. The time money is unchanged at 5½ per cent. and some good-sized blocks have been placed with borrowers for a period which extends to a month or more. The latter is the case with the sort of money most in demand at the moment, both from commercial borrowers and from those whose inquiries are for definite purposes. There is reason to believe, however, that the general relaxation which is to be found in the small money market will be a class of business, and that even less difficulty will be encountered in arranging such loans as the year progresses toward its end. Some exceptionally good commercial paper names have been taken at 5½ per cent., but not sufficient to establish such a rate, and the 5 per cent. figure is the figure most usually heard quoted.

The investment of foreign funds in bills is extremely heavy at the moment. These credits have come to New York from all over the world. The American Acceptance Council estimates that such investments at the moment are no less than \$500,000,000, most of it in liquid bills, earning interest while the funds owned by foreigners on deposit here are awaiting re-employment in usual foreign trade channels.

The statement of the Federal Reserve system as a whole continues to show improvement week by week, although the condition of the bank as of Sept. 28, as compared with Sept. 21, admits of but a fractional advance in the ratio. It was from 69.7 per cent. in the previous week to 69 per cent. last week, due, in large extent, to further increase in the system's gold holdings, which now reach the enormous total of \$2,725,906,000. The ratio of total reserves to deposits and Federal Reserve liabilities combined of the New York

bank declined last week from 84.1 per cent. to 82.4 per cent., the result of an increase in bills purchased in the open market of from \$246,910,000 in the previous week to \$274,774,796.

The harvest season in many sections is on a full swing. Thus far it has developed no unusual banking strain on the central institutions. As a matter of fact, many of the interior banks which at this season of the year are heavy borrowers have a clean slate at the moment and are proceeding independent of outside aid. Deflation has progressed to an extent where a review of the last year is less interesting than a calm and dispassionate forecast of the future. It has progressed to an extent little dreamed of half a dozen months ago and generally considered impossible a year ago. Government financing of a permanent nature probably will be consummated within the next few months. The continuing of easy money conditions has hurt the Treasury officials, and such financing may develop, in consideration of the general improvement, before the turn of the year.

Foreign Exchange

THE foreign exchange situation is so closely bound up with the fortunes and misfortunes of Germany that the weakness of the German mark—which declined last week to the new low point of .78 cent per mark—has held the centre of attraction. The situation is no doubt the most complex which has been faced by bankers, exporters and importers and all others interested in foreign exchange since the signing of the armistice, when the exchange of the day-to-day fluctuations of sterling, francs, guilders and the American dollar abroad are independent of mark quotations, yet the past and proposed payments by Germany on reparations are so dependent upon by the Allies as a measure of aid that the present weakness of the mark cannot but edge its way into the situation whenever foreign exchange is considered.

Fluctuations of the principal exchanges—with the exception of marks—have moved within a narrow range during the last week. A speculative spell last Summer inactivity. Large speculative commitments have been made. It is true, but it is the general opinion in the banking community that the majority of large speculative operators are selling rather than buying exchange, and these operations have been to a large extent offset by commercial purchases which have been made in conducting the slowly reviving export trade. Sterling touched the low mark of the week at \$3.71, and has ranged between that figure and \$3.75. Francs, too, have followed the same proportionate course, as have guilders and kronen. All have reflected the estimate that offerings are just about offset by bids, with the added probability that Government operations, on both sides of the mar-

The most interesting problem, and probably the most important in the foreign exchange market at the moment, is the future of the mark. Reports are to be heard on every side, in our own financial circles and via the cable, that the mark is being allowed to take its own course, and is even aided in the decline, by the governmental intention to bring about, if possible, a softening of the terms of reparations. One meets on every hand the argument that Germany cannot pay unless she is given the opportunity to recuperate and rehabilitate. Her borrowings in this country and in London and Amsterdam must be met her. But 31 obligation have not been discharged, but has been extended. From her executives, from her nation and from her friends in this country the suggestion constantly recurs that the economic smash now in sight is inevitable unless the terms of reparations are rearranged.

There is another side to the picture. Industrial Germany is prospering. It may be a "catastrophe boom." Her prosperity may be entirely artificial. But nevertheless she is month by month increasing her foreign trade. Her sales in America have not been larger at any time since the war. Her foreign trade for June—the last available figures—show increases over May. The imports were 1,823 578 tons, valued at 4,608,835,400 marks, and the exports were 1,508,952 tons, valued at 5,467,824,000 marks. Such figures do not by any means spell national bankruptcy.

A bright spot in the foreign exchange situation has been in the gradual rise of the Far Eastern exchanges, based on improved business conditions in India, in China and Japan. The three exchanges are now at approximately the high points of the year. Silver for export to these countries is in active demand in the American market for shipment to the East, and India last week was a competitor of American bankers in the London gold auction of Transvaal metal. It was in the Far East that the bubble of inflation was first pricked. Silk was the first commodity to smash. It has been among the first to recover, and its gradual steadiness and upward tendency have added greatly in the re-establishment of normal business in the Far East. The buyers of silk are the worst of the heavy buyers of all metals at the moment.

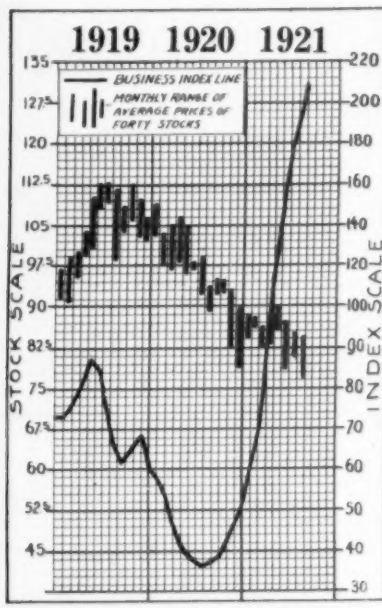
Although there has been but a narrow shift in the position of Scandinavian exchanges, the sale abroad of commodities, particularly by Norway and Sweden, has been reflected in a moderate rise in the exchanges and a consequent improvement in their situation.

Textiles

WITH the approach of October a distinctly between-seasons air settled over the textile industries last week. While there and thereabouts of buying were visible, there was nothing worthy of particular comment. Added to the fact that the end of September usually marks the real beginning of the "in-between" period, buyers have not relished any too well the price advances which sellers have lately called upon them to pay. This also played a part in slowing trade in most lines.

The activity of gray goods buying was again the feature in the cotton fabrics. Buyers of these cloths seemed to have abandoned their previous conservatism regarding prices, and took goods in a very liberal way for deliveries running to the end of the year on the basis of 94 cents for 38 $\frac{1}{2}$ -inch 64-60 rincloths. Some contract business was

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The forecast was made that business activity would not be resumed before August. It is still too early to determine to what extent there has been a revival of business activity, but there can be no doubt that business has begun to take a turn for the better, thus fulfilling the prediction of last November.

IF the old saying is true that the financial state of a country is to be measured by the financial state of its basic industries, there can be no doubt that considerable improvement in general conditions has taken place, that the corner has definitely been turned and that the wheels of business are moving faster and faster toward normal operations. Improvement is being noted in practically all of the industry reports which have come to hand from basic industries during the last week. So much progress has been made in the important branches, as a matter of fact, that the leaders of various lines of trade have become convinced that better conditions are not merely a flurried possibility but a definite fact, that most normal conditions will prevail. It must be expected, however, that with the Winter months close at hand a seasonal decline will be witnessed in lines which depend upon open weather for their prosperity. The outstanding feature probably is the expression of almost universal confidence about the part of many who, not more than a month ago, were rather doubtful as to whether the improvement would set in before the Winter months.

The barometers of trade show an upward trend. In the iron and steel industry, for instance, there has been a noticeable change for the better in the last fortnight. By this it is not to be supposed that the industry is near normal, for it is still far from that. But a turn for the better undoubtedly has set in. The industry as a whole is now operating at 35 to 40 per cent. of capacity, as compared with 20 to 25 per cent in midsummer. Improvement is to be noted, too, in copper. One large buyer came into the market last week with an order for 5,000,000 pounds, while several others of equal size are pending. The improvement in the oil industry, based on an increased demand, has brought a general stiffening of the prices. Advances of 25 cents per barrel have been practically universal.

Of course, business in general is still spotty and irregular. In a few lines liquidation is just being completed and the upward movement has not been inaugurated. They are in the minority, however, and in the basic industries, which must be considered the barometers of conditions, improvements are being made. The statistics compare the rates of production, the prices and the volume of orders with those of, say, six weeks to two months ago. Timidity in many lines still is in evidence. There is no disposition by buyers, as a class, to rush in and step up on the heels of deflation. However, the very fact that the pace has quickened is a constructive factor of importance.

The tendency towards conservatism is quite apparent in the commodity and security markets. Speculative stocks are generally neglected. Bonds and other securities of known stability, with moderately high return, are unquestioned favorites in high demand. An instance of this disposition to be on the safe side with funds is to be seen in the advancing market for Liberty bonds, in which six of the nine separate issues—which include, of course, the issues created by continuing the total of new issues—were sold out last week. It was to be evidenced, too, by the rapidity with which several municipal

and State issues of unquestioned merit were taken during the week. In the commodity markets the disposition is toward the leveling of commitments, in so far as possible, and the acquirement of stocks only for orders already booked. This is particularly true of cotton.

The eyes of the world at the moment are on Germany and her attitude toward further reparations payments. The decline in the mark to 78 cent—the lowest figure ever touched—has been accompanied by reports that every effort will be made, in view of the demoralized currency of the country, to secure a softening of the terms. The development probably is the outstanding factor in the foreign situation. That such propaganda will be successful and that the terms will be lessened or payment postponed is a grave doubt. The coming Disarmament conference at Washington is, in the opinion of industrial and business leaders, fraught with unlimited possibilities. No doubt excursions into other realms than that of disarmament will be taken by representatives of the nations invited to attend.

Taken as a whole, it may be said that gradual and steady improvement is taking place in the business over. There are several difficulties to overcome. One of them is unemployment; another is the disposition of buyers to purchase from hand to mouth; still another freight rates, which still are at the peak. However, conditions have so measurably improved in the last three months that the continuation of such a pace may bring approximately normal conditions by the Spring of the year.

Stocks

FLUCTUATIONS in the stock market during the last week have reflected, to a greater or less extent, the endeavors of professionals to take profits without giving the market too much of an appearance of weakness, and, on the other hand, the carelessness of purchasers who have sold large blocks of all kinds by those who hold the belief that a long swing upward is in its preliminary stages, that the board has been swept clear of weak spots and that the resumption of normal earnings and dividends will soon be followed by a turn now is extremely low, is but a question of time.

It must be recorded that a great number of experts have been adopted by the professional speculators for the decline, during the last week, to start the trend downward. Such expedients, mostly in the circulation of false reports, have done nothing more than produce a tone of irregularity, and there has been no pronounced effect exhibited. Such weakness, for instance, as would have followed the circulation of the same reports a month or six weeks ago. The movement of stocks as a whole has been within a narrow range. Sharp upturns in some speculative issues, or on the other hand, a decline has been offset by weakness in others in which profit taking has been quite evident.

Evidence of improvement, such as would be taken cognizance of by interested stockholders, have not been lacking this week. Iron, oil and copper show distinct improvement, and this has been reflected in a disposition by those who have weathered the storm of falling prices of these metals on further. The result has been a marked contraction of the floating supply, which has been evident in cases where a demand for an extraordinarily large block of a particular stock has developed. The advance of 25 cents for steel rails, for example, is due to practically all companies, has no doubt been a factor in the firming up of the oil shares. In the railroad list the tendency has been toward listlessness, which has left the majority of standard issues at unchanged levels. The "earnings" figures for the month of June, although it must be said that it is economy of operation and of maintenance, rather than any jump in the cost of doing business, offered, that has brought about this result. The statement by a prominent official of the Pennsylvania that wages must be cut drastically or the road faces financial embarrassments had the effect of slowing up the entire rail market, and the effect of this was made the statement generally speaks for all the railroads on labor problems, as well as for his own road. The plan of the Interstate Commerce Commission to divide the railroads of the country into a number of systems, following the suggestion of a recent Professor William R. Ripley of Harvard, received but scant mention in the market. It is generally realized that the carrying out of such a suggestion is very far away and that a long and no doubt a bitter fight will be waged by the railroads against such classifications as have been presented.

Taken as a whole, the stock market again has come through a six-day period in which the professional operators have had the upper hand and have pulled and hauled for and against stocks to suit their whims. The period of irregularity and dullness undoubtedly is being utilized by strong interests for the accumulation of selected stocks, for it is generally believed that the next long movement will be upward, although to pick the time of its start would be an extremely hazardous operation. The start will be in disquiet of improved earnings. It might start next week. It might start next month and it might start next year. In the meanwhile, the day-to-day movements and the use of small importance in the general scheme of things are useful only to the in-and-out speculator who is satisfied with an extremely small profit, taken frequently, and who never holds a stock over a few days at a time.

Bonds

THE bond market of the past week evinced no outstanding development and was characterized by a state of equilibrium, seemingly by the fact that the amount of new offerings was just about equal to the demand and was not sufficient to crowd the price levels downward of the majority of securities at which levels were established several weeks ago. However, there was little margin left, which was indicated by the fact that the market showed a tendency toward irregularity in spots at a time particularly strong. The upward movement during the past few weeks has carried most of the high rated 7 per cent. or better coupon issues to

called for, where substantial premiums are paid over. The 6½s, which have been a favorite among the latest offerings, have reacted in sympathy, and consequently investors who were shown the advisability of purchasing this type of security at lower prices are regretting their indecision and the waiting they did on the theory that the market would rise. There has been a general hunt for substantial bonds having favorable terms which have not been advanced above 100. This tendency has kept the market strong around the fringes and given the power which has been lately shown a general application. The week brought forth two reports of vital interest to the investment public, the first being the report of the Interstate Commerce Commission under the Interstate Commerce Commission which was given charge of the problem of arranging railroad consolidations under the Transportation act of 1920 for ratemaking purposes. This document is the result of intensive study over a period of some months and divides the important lines of this country into nineteen systems. The purpose of such consolidations is to increase the efficiency of the country's economy, the transportation of this country. The fact that such consolidations if effected, would necessitate an exchange of securities makes this development one of great importance. In some circles it is regarded in general as an arrangement whereby the strong carry the weak, and those investors who are interested in the securities of the larger roads have little inclination for setting up a new system of securities with the smaller organizations. This report will probably occupy for some years the attention of everybody interested in railroads, and whatever results are obtained under it will come about only through a long series of hearings and compromises. The railroad situation as a whole appears to be in a more favorable position than from several quarters have been optimistic statements concerning future business. About \$100,000,000 of equipment certificates have been sold, and this money will shortly be available to strengthen the positions of a number of railroads. Available traffic figures are consistently good when the general situation is fully accounted for and the constant benefits of increased operating economies are reflected in a number of railroad statements. The United States Government has practically unchanged during the week; the Argentine loan of \$50,000,000 was well taken care of and the proceeds are to be used in strengthening the exchange period. This new money will undoubtedly have a favorable effect upon the bonds. The Japanese Government 4s reacted about two points and are selling around 70%. The French Government 7½s have shown practically no inclination to move above 95%. The Argentine 10½s are slightly quoted at 95%, while the 7½s touched 103, but are expected to 102½. The 8s were stable around 101½.

The rails were more or less influenced by the recent crowding of the market through the wholesale flotation of the equipment issues. The high coupon bonds were in less demand than during the previous week and showed a tendency toward slightly lower ground. The industrial and utility issues were practically unchanged and were generally inactive.

Money

HERE has been no break in the continuity of the trend toward easy money, and, in fact, such a condition may be said to have definitely arrived. Of course, intermittent and brief periods of tightness may be anticipated, coming when the drains on the banks for the payment of dividends, payments at month-ends, and other causes, are unusually heavy. But, as in the last two or three months, these periods of partial stringency are entirely temporary. The existing ease has been due, of course, to the policy of that period, relaxing to the normal and usual rates which now are considered not at all extraordinary. The reason for the general relaxation is obvious. There is more money in the country than necessary. Naturally, it flows into the hands of those, when unemployment sets in, in these centres it seeks lucrative employment and the result has been the bidding for borrowers, rather than the bidding of borrowers for money. Such a condition always results in easy rates.

The call rate has ruled at 5 per cent. this week. There have been one or two momentary fluctuations in which an advance of one-half of 1 per cent. was posted, but 5 per cent. has been the going rate. At times during the week it has been possible to secure money at a special rate for a period of time in the "outside market" at a differential which has ranged from one-half of 1 per cent. to a full 1 per cent. below the quoted rate. Prime money is unchanged at 5½ per cent. and some good-sized blocks have been placed at a lower rate for a period which extends over the year-end. As a matter of fact, this is the sort of money most in demand at the moment, both from commercial borrowers and from those whose inquiries are for definite purposes. There is reason to believe, however, that the present situation will not be found in the call market has extended to this class of business, and that even less difficulty will be encountered in arranging such loans as the year progresses toward its end. Some exceptionally good commercial paper issues have been taken at 3½ per cent., but sufficient quantities are available at 4 per cent. to 6½ per cent. is the figure most usually heard quoted.

The investment of foreign funds in bills is extremely heavy at the moment. These credits have come to New York from all over the world. The American Acceptance Council estimates that such investments at the moment are no less than \$500,000,000, most of it in liquid bills, earning interest while the funds owned by foreigners on deposit here are awaiting re-employment in usual foreign trade channels.

The statement of the Federal Reserve system as a whole continues to show improvement week by week, although the condition of Sept. 28, as compared with Sept. 21, limits of but a fractional advance in the ratio. It was from 68.7 per cent. in the previous week to 69 per cent. last week, due, in large extent, to further increase in the system's gold holdings, which now reach the enormous total of \$2,725,966,000. The ratio of Federal reserves to deposits and Federal Reserve liabilities combined of the New York

bank declined last week from 84.1 per cent. to 82.4 per cent., the result of an increase in bills purchased in the open market of from \$246,910,000 in the previous week to \$274,774,796.

The harvest season in many sections is on full swing. Thus far it has developed no unusual banking strain on the central institutions. As a matter of fact, many of the interior banks which at this season of the year are heavy borrowers have a clean slate at the moment and are proceeding independent of outside aid. Deflation has progressed to an extent where a review of the last year is less interesting than a calm and dispassionate forecast of the future. It has progressed to an extent little dreamed of half a dozen months ago and generally considered impossible a year ago. Government financing of a permanent nature probably will be consummated within the next few months. The continuing of easy money conditions has heartened Treasury officials, and such financing may develop, in consideration of the general improvement, before the turn of the year.

Foreign Exchange

THE foreign exchange situation is so closely bound up with the fortunes and misfortunes of Germany that the weakness of the German mark—which declined last week to the new low point of .78 cent per mark—has held the centre of attraction. The situation is no doubt the most complex which has been faced by bankers, exporters and importers and all others interested in foreign exchange since the signing of the armistice. While to great extent the day-to-day fluctuations of sterling, francs, guilders and the American dollar abroad are independent of mark quotations, yet the past and proposed payments by Germany on reparations are so depended upon by the Allies as a measure of aid that the present weakness of the mark must not be regarded its way into the situation whenever foreign exchange is considered.

Fluctuation of the principal exchanges—with the exception of marks—have moved within a narrow range during the week, such a range as spells late Summer inactivity. Speculative commitments have been larger, it is true, but it is the general opinion in the banking community that the majority of large speculative operators are selling rather than buying exchange, and these operations have been to a large extent offset by commercial purchases which have been made in conducting the slowly reviving export trade. Sterling touched the low mark of the week at \$3.71, and has ranged between that figure and \$3.75. Francs, too, have followed the same proportionate course, as have guilders and kronen. All have reflected the estimate that offerings are just about offset by bids, with the added probability that Government operations, on both sides of the market, act as a settle, and

The most pressing problem, and probably the most important, is the foreign exchange market at the moment, and the future of the mark. Reports are to be heard on every side, in our own financial districts and via the cable, that the mark is being allowed to take its own course, and is even aided in the decline, by the governmental intention to bring about, if possible, a softening of the terms of reparations. One meets on every hand the argument that Germany cannot pay unless she is given the opportunity to re-perate and rehabilitate. Her borrowings in this country and in London and Amsterdam to meet her August obligation have not been discharged, but have been extended. From her executives, from her nations and from her friends in this country the suggestion constantly recurs that the economic smash now in sight is inevitable unless the terms of reparations are rearranged.

There is another side to the picture. Industrial Germany is prospering. It may be a "catastrophe boom." Her prosperity may be entirely artificial. But nevertheless she is month by month increasing her foreign trade. Her exports to America have not been larger at any time since the war. Her foreign trade for June—the last available figures—show increases over May. The imports were 1,823,578 tons, valued at 6,408,835,000 marks, and the exports were 1,508,992 tons, valued at 5,467,824,000 marks. Such figures do not by any means spell national bankruptcy.

A bright spot in the foreign exchange situation has been in the gradual rise of the Far Eastern exchanges, based on improved business conditions in India, in China and Japan. The three exchanges are now at approximately the high points of the year. Silver export to these countries is in active demand in the American market for shipment to the East, and India last week was a competitor of American bankers in the London gold auction of Transvaal metal. It was in the Far East that the bubble of inflation was first pricked. Silk was the commodity to smash, it has been among the first to recover, and its gradual steadiness and upward tendency have aided greatly in the re-establishment of normal business in the Far East. The bazaars of India are reported to be heavy buyers of all metals at the moment.

Although there has been but a narrow shift in the position of Scandinavian exchanges, the sale abroad of commodities, particularly by Norway and Sweden, has been reflected in moderate rise in the exchanges and a consequent improvement in their situation.

Textiles

WITH the approach of October a distinctly between-seasons air settled over the textile industries last week. While there were and there spurts of buying were visible, there was nothing worthy of particular comment. Added to the fact that the end of September usually marks the real beginning of the "in-between" period, buyers have not relished any too well the price advances which sellers have lately called upon them to pay. This also played a part in slowing trade in most lines.

The activity of gray goods buying was again the feature in the cotton fabrics. Buyers of these cloths seemed to have abandoned their previous conservatism regarding prices, and took goods in a very liberal way for deliveries running to the end of the year on the basis of 94 cents for 35 $\frac{1}{2}$ -inch 64-60 intercloths. Some contract business was

Range, 1921	High	Low	Sales	High	Low	Net	Range, 1921	High	Low	Sales	High	Low	Net	Range, 1921	High	Low	Sales	High	Low	Net	Range, 1921	High	Low	Net
70	25	3,500	Silver King Con. .40	40	40	20	100%	100	100	100	100%	100	100	100	100%	100	100	100	100%	100	100%	100	100%	
1%	.60	400	Silver M. of Am. .40	.38	.38	-.02	101%	94%	13	2 Beth. Stl. 7s, '22	100%	100%	+	97	96%	10	Phil.G. 5 1/2s, '41	100%	96%	96%	100%	100%	100%	
.09	.03	3,000	Stewart Min. ....	.04	.04	+.01	100	94	68	Can. Pac. 6s, '25	90%	90%	99	-. 3/4	21%	11%	3	Rus. G. 5 1/2s, '21	100%	100%	100%	100%	100%
.03	.3%	2,300	S. Am. Gold & P. 5	4 1/4	5	+	100	70	58%	612	Chl. & E. Ill. 5s, '51	64%	61%	64%	+	3	100%	97%	1	R. J. Reynolds 6s, 100%	100%	100%	100%	
1%	.08	5,100	Stand. Silver Lead	12	10	-. 12	..	35	28	Col. Graph. 8s, '25	44%	43%	44	-. 3/4	90%	90%	49	Il. of Arg. 7s, '23	100%	99%	99%	100%	100%	
1 1/2	.98	2,000	Superior & Boston	1%	1%	..	..	..	2	Chien S.S.C. 7s, '46	76	76	76	..	100%	93%	19	Sears-R. 7s, '1	100%	99%	99%	100%	100%
2 1/2	1	2,800	Tintic Stan. M. . . .	2	1 1/2	1 1/2	..	98	97%	58	Con. G. E. L. & P. Co.	100%	100%	100%	..	100%	93%	30	Sears-R. 7s, '2	98%	98%	98%	100%	100%
1 1/2	.54	64,400	Tonopah Division. .70	.62	.68	+.06	100%	98%	31	Con. Gas 8s, '21	100%	100%	100%	..	97%	97%	73	Sears-R. 7s, '3	98%	97%	97%	100%	100%	
.14	1	1,000	Tonopah Midway. .12	.13	.12	..	101%	99%	5	Corp. E. A. 8s, '22	101%	100%	100%	..	100	91%	43	Southwest. Tel. 7s	99%	98%	98%	100%	100%	
1%	1 1/2	1,800	Tonopah Ext.	1%	1%	..	101%	98%	7	Corp. E. A. 8s, '23	101%	101%	101%	..	100%	94%	83	Southern Ry. 6s, . . .	99%	99%	99%	100%	100%	
1%	1 1/2	2,000	Tonopah	1%	1%	..	101%	98%	55	Corp. E. A. 8s, '24	101%	101%	101%	..	100%	93%	10	Std. Oil N.Y. 7s, '28	100%	100%	100%	100%	100%	
3%	.35	2,600	Tuolumne Co. ....	.45	.37	-. 41	102%	91%	70	Corp. E. A. 8s, '25	102%	102%	102%	..	100%	100%	18	Std. Oil N.Y. 7s, '29	100%	100%	100%	100%	100%
.06	.06	16,400	United Eastern	2 1/2	2 1/2	..	100%	98%	11	Deere & Co. 7 1/2s, '31	94%	94%	94%	+	1/2	103%	100	5	Std. Oil N.Y. 7s, '27	102%	102%	102%	100%	100%
.06	.06	100	Tri-Bullion S. & D. .06	.06	.06	..	98	91%	33	Galena Sig. Oil 7s	98	97	97%	+	1	103%	100%	44	Std. Oil N.Y. 7s, '28	103%	103	103	100%	100%
10%	.37	350	United Verde Ext. 27	25	27	+.02	97	83	343	Goodrich 7s, 1925	97	94%	95	-. 3/4	10	100%	18	Std. Oil N.Y. 7s, '29	103%	103%	103%	100%	100%	
7%	.4%	4,900	F. S. Cont. Min. .48	.37	.45	+.08	100	70	1	French V. 5s, '31	57	57	57	+	1/2	100%	97%	4	Std. Oil N.Y. 7s, '30	104%	104%	104%	100%	100%
1%	.65	4,000	West End Con. .87	.85	.87	+.01	102%	98%	9	Gen. Asphalt 8s, 99%	99	99	99%	+	1/2	100%	98%	8	Std. Oil N.Y. 7s, '31	105%	105%	105%	100%	100%
40	.15	1,200	West Utah Cop. .19	.19	.19	+.01	101%	101	88	Gr. T. 6 1/2s, new 39%	98%	98%	98	+	1/2	103%	97	4	Std. Oil N.Y. 7s, '32	105%	105%	105%	100%	100%
1 1/2	.06	15,500	White Caps. .05	.03	.04	..	101%	101	5	First Jt. S. L. & P. Co.</														

The Speculative Craze in Foreign Currency

Continued from Page 321

the Revolutionary War. When paper is issued in huge quantities the faith of the people in it decreases gradually at first and then with greater acceleration, until finally it will not be accepted in payment for goods or services. Commerce reverts to barter until a new currency can be established in which the people have confidence.

There are many reasons why countries such as Germany may take one or two courses in respect to its outstanding currency. The mad orgy of the printing presses that has been going on for several years cannot last much longer, although there are leaders in Germany now who for political reasons are well content to let the debauch go on. As long as German labor is content to receive less purchasing power for its work than labor in other countries is receiving, and as long as the people have confidence in the paper currency which is not convertible into gold, Germany's political and financial leaders will let well enough alone. When a Government can pay debts by printing money it is easier and safer politically than to pay those debts through taxation. Furthermore, the longer Germany maintains her present status in respect to her currency her leaders believe that her chances of obtaining material relief from the burdens of reparations payments are all the brighter.

But a day of reckoning must come. Germany and several other countries cannot continue to pay their debts with the printing presses. Her inability to pay is recognized by others, and it is but a short step to official recognition by Germany herself of a condition that already exists.

There are two methods that countries

such as Germany can pursue. In effect both are the same, and both are in reality repudiation. One is to issue new marks, calling in the present marks. For each ten to fifteen present marks outstanding one new mark might be issued. This would constitute an open confession of her inability to pay, and yet it is the simplest and most logical course to follow. The new marks would have a gold

redemption value, and thus Germany would again be back on a gold basis. The purchasing power of the new mark would be many times that of the present mark. Prices would decline, labor would be better satisfied, and there would be no question as to the confidence of the people in the new currency, provided the Government did not start the cycle over again by continuing to pay

debts with new paper instead of taxation. No solution can be had of the pressing difficulties now existing unless Governments balance their budgets and pay their debts out of income instead of new borrowings.

The only other solution Germany has is to stabilize her currency on a gold basis at or about the present international value of the mark. This would do away with all conjecture and false predictions about the recovery of the mark. It is not quite as satisfactory as the first solution, but the ultimate effects would be similar.

Neither of these two methods of re-establishing German exchange would cause criticism in other countries, except perhaps from speculators in German exchange. On the other hand, it would be looked upon as a distinct forward step in reconstruction, and it would react materially to the benefit of Germany.

I have endeavored to show in the foregoing paragraphs some of the reasons why German exchange will not recover. To more or less extent, but for different reasons in each case, what has been written above about Germany applies to other countries in which inflation has been carried on to an excess. The huge possibilities of profit through investments in such foreign currencies are myths, and yet so extensive has been the speculation in them that it has been reported from Washington that the United States Government is planning to take steps to warn citizens of this country against purchasing such paper. This applies particularly to the Eastern European countries, so far as Government action is contemplated, but this danger exists in other countries as well.

The Week in Canada

Continued from Page 316

amount out in commercial loans at the end of the month was \$1,226,467,704, a decline of \$10,626,167 for the month and of \$159,002,449 for the year. Call loans in Canada, at \$106,115,117, decreased \$1,437,573 for the month and \$7,483,806 for the year, while those outside the Dominion, at \$157,757,835, decreased by \$3,132,894 and \$36,130,410, respectively. Total deposits declined by \$13,118,490 for the month and \$94,809,986 for the year, the total amount at the end of August being \$1,807,193,444. The proportion of commercial loans to total deposits was 67.86 per cent.; at the end of July it was 68 per cent.

The bond market has been further featured by the flotation of new issues of substantial amounts. Encouraged by the results obtained the previous week by the sale of its two \$10,000,000 blocks, the Ontario Government has this week sold an additional block of \$5,000,000 for the Canadian market, the purchaser being the same syndicate. Terms were also the same. It is understood that another block of \$5,000,000 for the American market is also contemplated. Should this be consummated the province will have dis-

posed of new issues to the extent of \$30,000,000 within two weeks. The City of Ottawa has also disposed of an issue amounting to \$1,808,759 at 106.357, or a basis of 5.35 per cent., for the New York market. The highest bid for the Canadian market was 97.513. Boldget & Co., Boston; Graham, Parsons & Co., Philadelphia; and Wood, Gundy & Co., Toronto, composed the syndicate that purchased the Ottawa issue. The United Counties of Dundas, Stormont, and Glengarry sold an issue of \$350,000 6 per cent. ten instalment bonds for the Canadian market at 99.62, or a basis of 6.58 per cent. The City of Toronto is calling for tenders for a \$15,000,000 issue of serial bonds. It is proposed to sell \$10,000,000 in the United States and \$5,000,000 in Canada. Both are thirty-year serials, and bear 6 per cent. interest. With the sale of these two blocks the city's gross bonded debt will be \$130,106,352, while the net is placed at \$46,688,141. Directors of the Dominion Foundries and Steel Company, Hamilton, are seeking authority to issue debentures to the amount of \$1,500,000. The capital stock of the company is \$6,000,000.

Out-of-Town Markets

Boston

MINING

Sales	High	Low	Last	Ch'ge
290 Algoma	35	35	35	—
360 Amheek	54	48	54	+ 5
100 Am. Zinc	10	9	9	+ 1
100 Anaconda	39 1/2	38 1/2	39 1/2	+ 1
580 Arcadian Cons.	1 1/4	1 1/4	1 1/4	+ 1
370 Arizona Cons.	1 1/4	1 1/4	1 1/4	+ 1
5,477 Bingham	13 1/2	12 1/2	13 1/2	+ 1
300 Butte & Blain	65	65	65	+ 2
745 Calumet & Ariz.	50	48 1/2	50	+ 1 1/2
110 Calumet & Hecla	240	240	240	+ 15
140 Daly West	2 1/2	2 1/2	2 1/2	+ 1 1/2
3,063 East Butte	9 1/2	9 1/2	9 1/2	+ 1 1/2
30 Centennial	9	9	9	+ 1 1/2
480 China Cop.	25 1/2	25 1/2	25 1/2	+ 1 1/2
1,346 Copper Range	30 1/2	30 1/2	30 1/2	+ 2 1/2
3,040 Davis-Daly	7 1/2	6 1/2	7 1/2	+ 1 1/2
100 Insp. Copper	3 1/2	3 1/2	3 1/2	+ 1 1/2
3,063 East Butte	9 1/2	9 1/2	9 1/2	+ 1 1/2
350 Franklin	2 1/2	2 1/2	2 1/2	+ 1 1/2
100 Greene-Canaan	22	22	22	+ 1 1/2
550 Helvetia	34 1/2	34 1/2	34 1/2	+ 1 1/2
100 Insp. Copper	3 1/2	3 1/2	3 1/2	+ 1 1/2
807 Island Creek	67 1/2	65 1/2	67 1/2	+ 3 1/2
3 Island Creek pf.	85	85	85	+ 3 1/2
131 Isle Royale	20	18 1/2	20	+ 1 1/2
5 Kerr Lake	3 1/2	3 1/2	3 1/2	+ 1 1/2
100 Keweenaw	3 1/2	3 1/2	3 1/2	+ 1 1/2
56 Lake Copper	2 1/2	2 1/2	2 1/2	+ 1 1/2
425 La Salle	2 1/2	2 1/2	2 1/2	+ 1 1/2
425 Mayflower O. C.	3 1/2	3 1/2	3 1/2	+ 1 1/2
245 Mass. Con.	54	49 1/2	54	+ 4 1/2
57 Mohawk	2 1/2	2 1/2	2 1/2	+ 1 1/2
245 Michigan	2 1/2	2 1/2	2 1/2	+ 1 1/2
100 Miami Copper	21 1/2	21 1/2	21 1/2	+ 1 1/2
125 Nevada Copper	12 1/2	12 1/2	12 1/2	+ 1 1/2
1,000 New Cornelia	14 1/2	14 1/2	14 1/2	+ 1 1/2
355 Nipissing	5 1/2	4 1/2	5 1/2	+ 1 1/2
4,355 North Butte	11 1/2	9 1/2	11 1/2	+ 1 1/2
50 North Lake	24	21 1/2	24	+ 1 1/2
40 Old Dominion	2 1/2	2 1/2	2 1/2	+ 1 1/2
175 Oceola	28 1/2	27 1/2	28 1/2	+ 2 1/2
230 Pond Creek Coal	14 1/2	14 1/2	14 1/2	+ 1 1/2
115 Quincy	41	39 1/2	41	+ 1 1/2
745 Shannon	1 1/2	1 1/2	1 1/2	+ 1 1/2
160 St. Mary's Land	30 1/2	30 1/2	30 1/2	+ 1 1/2
2,850 Sup. & Boston	2 1/2	2 1/2	2 1/2	+ 1 1/2
100 Superior Cop.	24 1/2	24 1/2	24 1/2	+ 1 1/2
500 Tuolumne	24 1/2	24 1/2	24 1/2	+ 1 1/2
210 U. S. Smelting	33 1/2	32 1/2	33 1/2	+ 1 1/2
631 U. S. Smelt. pf.	42 1/2	40 1/2	42 1/2	+ 1 1/2
200 Utah Apex	2 1/2	2 1/2	2 1/2	+ 1 1/2
140 Utah Copper	5 1/2	4 1/2	5 1/2	+ 1 1/2
240 Utah Con.	2 1/2	2 1/2	2 1/2	+ 1 1/2
770 Utah Metal	1 1/2	1 1/2	1 1/2	+ 1 1/2
155 Victoria	1 1/2	1 1/2	1 1/2	+ 1 1/2
1,500 Winona	50	45	50	+ 1 1/2
55 Wolverine	12	11	12	+ 1 1/2

MISCELLANEOUS

60 Am. Ag. Chemical	35 1/2	35 1/2	35 1/2	+ 1 1/2
90 Am. Ag. Chem. pf.	62	61 1/2	62	+ 1 1/2
2,405 Am. Pneu. Serv.	4	3 1/2	4	+ 1 1/2
378 Am. Pneu. Serv. pf.	15	14	15	+ 1 1/2
12,760 Am. Oil & E.	15	10	15	+ 1 1/2
255 Am. Sugar	62 1/2	59 1/2	62 1/2	+ 1 1/2
214 Am. Sugar pf.	86	86 1/2	86	+ 1 1/2
2,430 Am. T. & T.	108 1/2	107 1/2	108 1/2	+ 1 1/2

Sales	High	Low	Last	Ch'ge
20 Am. Wool	75 1/2	74 1/2	75 1/2	+ 1 1/2
215 Am. Wool pf.	97	96	97	+ 1 1/2
795 Amoskeag	90	89 1/2	90	+ 1 1/2
50 Art. Metal Const.	14 1/2	14 1/2	14 1/2	+ 1 1/2
250 Atlas Tack	13 1/2	13 1/2	13 1/2	+ 1 1/2
25 At. G. & W. L.	28	28	28	+ 1 1/2
1,504 Boston Mex. Pct.	31	30	31	+ 1 1/2
50 Century Steel	35 1/2	35 1/2	35 1/2	+ 1 1/2
380 East Boston Land	3 1/2	3 1/2	3 1/2	+ 1 1/2
379 Eastern Mfg.	12 1/2	11 1/2	12 1/2	+ 1 1/2
2,378 Eastern S. S.	32 1/2	29 1/2	31 1/2	+ 1 1/2
103 Eastern S. S. pf.	102 1/2	101 1/2	102 1/2	+ 1 1/2
233 Edison Electric	153 1/2	150 1/2	153 1/2	+ 1 1/2
40 Elder Corp.	8	7 1/2	8	+ 1 1/2
220 Gardner Motor	11 1/2	11 1/2	11 1/2	+ 1 1/2
143 General Electric	124 1/2	123 1/2	124 1/2	+ 1 1/2
3,069 Gray & Davis	12 1/2	12 1/2	12 1/2	+ 1 1/2
25 Greelock Co.	101	101	101	+ 1 1/2
205 Int. Cot. Mills	40	39	40	+ 1 1/2
15 Int. Cot. Mills pf.	78 1/2	77 1/2	78 1/2	+ 1 1/2
140 Int. Cement	24	23 1/2	24	+ 1 1/2
30 Int. Products	4	4	4	+ 1 1/2
705 Island Oil	24 1/2	24 1/2	24 1/2	+ 1 1/2
5 J. T. Connor	11 1/2	11 1/2	11 1/2	+ 1 1/2
141 Libby, McN. & L.	8	7 1/2	8	+ 1 1/2
130 Lewis's Theatres	13 1/2	13 1/2	13 1/2	+ 1 1/2
1,062 Mass. Gas	55	53	55	+ 1 1/2
175 Mass. Gas pf.	60 1/2	60 1/2	60 1/2	+ 1 1/2
110 McElwain pf.	80	80	80	+ 1 1/2
30 Mex. Tel. & Tel.	2	1 1/2	2	+ 1 1/2
163 Miss. Riv. Power	12 1/2	12 1/2	12 1/2	+ 1 1/2
75 Miss. Riv. P. pf.	65 1/2	65 1/2	65 1/2	+ 1 1/2
19 Merg. Linotype	120	119 1/2	120	+ 1 1/2
1,190 Mex. Inv.	13 1/2	13 1/2	13 1/2	+ 1 1/2
2,353 National Leather	10 1/2	10 1/2	10 1/2	+ 1 1/2
207 New England Tel.	101 1/2	101 1/2	101 1/2	+ 1 1/2
1,065 N. E. Oil	5 1/2	5 1/2	5 1/2	+ 1 1/2
50 Orpheum Circuit	20	20	20	+ 1 1/2
135 Pullman	91 1/2	91 1/2	91 1/2	+ 1 1/2
30 Pacific Mills	16 1/2	16 1/2	16 1/2	+ 1 1/2
60 Parish & Bingham	11 1/2	11 1/2	11 1/2	+ 1 1/2
225 So. Phosphate	11 1/2	11 1/2	11 1/2	+ 1 1/2
300 Sigma Magneto	5	4 1/2	5	+ 1 1/2
792 Swift & Co.	94 1/2	93 1/2	94 1/2	+ 1 1/2
372 United Fruit	107 1/2	107 1/2	107 1/2	+ 1 1/2
7 Torrington	49 1/2	49 1/2	49 1/2	+ 1 1/2
54 United Drug	56 1/2	55 1/2	56 1/2	+ 1 1/2
38 United D. 1st pf.	40	39 1/2	40	+ 1 1/2
372 United Fruit	107 1/2	107 1/2	107 1/2	+ 1 1/2
808 United Shoe M. pf.	23 1/2	23 1/2	23 1/2	+ 1 1/2
95 United Shoe M. pf.	23 1/2	23 1/2	23 1/2	+ 1 1/2
1,853 Ventura Oil	17 1/2	17 1/2	17 1/2	+ 1 1/2
6,158 Waldorf	22 1/2	21 1/2	22 1/2	+ 1 1/2
103 Wabworth	9	8 1/2	9	+ 1 1/2
465 Waltham Watch	10 1/2	10 1/2	10 1/2	+ 1 1/2
111 Waltham W. pf.	42	42	42	+ 1 1/2
10 Wickwire Sp. Steel	14 1/2	14 1/2	14 1/2	+ 1 1/2

Philadelphia

STOCKS

Sales	High	Low	Last	Ch'ge
185 Am. Rys.	22	22	22	+ 1 1/2
328 Am. Rys. pf.	22	22	22	+ 1 1/2
85 Am. Gas	36	35	36	+ 1 1/2
3,250 Am. Stores	83	80	76	+ 6 1/2
550 Am. Stores 1st pf.	106 1/2	97	101 1/2	+ 3 1/2
22 Baldwin Loco. pf.	98	97	98	+ 1 1/2
10 Bell (J. G.)	30	30	30	+ 1 1/2
21 Cabria Steel	33 1/2	33 1/2	33 1/2	+ 1 1/2
946 Elec. Storage Bat.	106 1/2	106 1/2	106 1/2	+ 1 1/2
4 Hunt. & R. Top pf.	15	15	15	+ 1 1/2
104 Ins. Co. of N. A.	29	28 1/2	29	+ 1 1/2

Sales	High	Low	Last	Ch'ge
810 Lake Superior	7	6 1/2	7	+ 1 1/2
185 Lehigh Nav.	68	67	68	+ 1 1/2
2,803 Lehigh Valley	50	50 1/2	50	+ 1 1/2
12 Little Schuylkill	33 1/2	33 1/2	33 1/2	+ 1 1/2
4,158 Penn. R. R.	39 1/2	39 1/2	39 1/2	+ 1 1/2
118 Penn. Salt	68	67 1/2	68	+ 1 1/2
66 Phila. Co.	25 1/2	25 1/2	25 1/2	+ 1 1/2
631 Phila. Co. pf.	31 1/2	31 1/2	31 1/2	+ 1 1/2
1,982 Phila. Elec.	22 1/2	22 1/2	22 1/2	+ 1 1/2
1,944 Phila. Elec. pf.	27	26 1/2	27	+ 1 1/2
182 Phila. Ins. W.	50 1/2	50 1/2	50 1/2	+ 1 1/2
1,465 Phila. R. R.	15 1/2	15 1/2	15 1/2	+ 1 1/2
290 Phila. Traction	53 1/2	53 1/2	53 1/2	+ 1 1/2
20 Phila. & West. pf.	27	27	27	+ 1 1/2
8 Rys. Co. General	2 1/2	2 1/2	2 1/2	+ 1 1/2
1,515 Toms. Belmont	1 1/2	1 1/2	1 1/2	+ 1 1/2
1,150 Toms. Mining	1 1/2	1 1/2	1 1/2	+ 1 1/2
150 Union Traction	31	30 1/2	31	+ 1 1/2
2,236 Un. Gas Imp.	33 1/2	33 1/2	33 1/2	+ 1 1/2
5 Un. Gas Imp. pf.	49 1/2	49 1/2	49 1/2	+ 1 1/2
125 Warwick L. & S.	8 1/2	8 1/2	8 1/2	+ 1 1/2
5 West Clock	6 1/2	6 1/2	6 1/2	+ 1 1/2
133 West J. & S.	32	30	31	+ 1 1/2
10 W. Cramp & Sons	43	43	43	+ 1 1/2
2,000 Am. Gas & El.	78	77 1/2	78	+ 1 1/2
2,000 Bell Tel. P. S.	107	106 1/2	107	+ 1 1/2
2,000 Beth. Steel	105 1/2	105 1/2	105 1/2	+ 1 1/2
4,000 Con. Trac. N. J.	60 1/2	60 1/2	60 1/2	+ 1 1/2
2,000 Equit. Gas	97 1/2	97 1/2	97 1/2	+ 1 1/2
8,000 El. & P. Co. Tr.	46 1/2	46 1/2	46 1/2	+ 1 1/2
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5,000 Keystone Tel.	68	68	68	+ 1 1/2
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Do 2d 4 1/2s, 1932-47.....	94 97
Do 2d 4 1/2s, 1927-42.....	90.46 90.54
Do 3d 4 1/2s, Sept. 1, 1928.....	93.86 93.92
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Do 6s, 1926.....	93 1/2 W.O.
Do 6s, 1925.....	91 W.O.
Do 6s, 1928.....	92 1/2 W.O.
Do 5s, 1925.....	87 1/2
Do 5 1/2s, 1939.....	84 W.O.
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Do 1923.....	88 89 1/4
Do 1924.....	87 88 1/4
Do 1927.....	87 1/2 89
Do 1929.....	93 1/2 94 1/2
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Do 5 1/2s, 1937.....	89 1/2 90 1/2
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Do 5s, 1926.....	94 94 1/2
Do 5s, 1931.....	83 84 1/2
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Do 5s, 1923.....	92 1/2 93
Do 5s, 1928.....	87 89
Do 5 1/2s, 1939.....	85 1/2 W.O.
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Do 6s, 1923.....	97 99
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Do 6s, 1930.....	89 1/2 W.O.
Do 6s, 1931.....	91 W.O.
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Do 6s, 1925.....	94 1/2 96
Do 6s, 1928.....	93 95
Do 6s, 1930.....	93 W.O.
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Do 5s, 1922.....	97 1/2 99 1/2
Do 6s, 1925.....	94 W.O.
Do 6s, 1923.....	91 1/2 W.O.
Do 5 1/2s, 1929.....	90 1/2 W.O.
Do 6s, 1923.....	92 1/2 W.O.
Do 5 1/2s, 1929.....	94 1/2 W.O.
Do 6s, 1928.....	94 W.O.
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Do 5 1/2s, 1939.....	90 92 1/2
Do 5s, 1922.....	96 97
Do 4 1/2s, 1924.....	92 93 1/2
Do 6s, 1930.....	92 W.O.
Do 6s, 1923.....	96 W.O.
Do 6s, 1925.....	92 93
Do 6s, 1930.....	92 W.O.
Quebec 5s, 1927.....	88 92
Do 4s, 1930.....	63 67
Saskatchewan 4s, 1923.....	91 1/2 93 1/2
Do 5s, 1925.....	90 93
Do 5s, 1939.....	82 W.O.
Do 5s, 1926.....	88 1/2 W.O.
Do 6s, 1925.....	93 96
Do 3s, 1931.....	80 W.O.
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Do 4s	8	8 1/2
Do 4s	7 1/2	8 1/2
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700	700
800	800
900	900
1000	1000
1100	1100
1200	1200
1300	1300
1400	1400
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2800	2800
2900	2900
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4000	4000
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4200	4200
4300	4300
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4600	4600
4700	4700
4800	4800
4900	4900
5000	5000
5100	5100
5200	5200
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6000	6000
6100	6100
6200	6200
6300	6300
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6600	6600
6700	6700
6800	6800
6900	6900
7000	7000
7100	7100
7200	7200
7300	7300
7400	7400
7500	7500
7600	7600
7700	7700
7800	7800
7900	7900
8000	8000
8100	8100
8200	8200
8300	8300
8400	8400
8500	8500
8600	8600
8700	8700
8800	8800
8900	8900
9000	9000
9100	9100
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9700	9700
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Do Premium 5s.	63	67	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330	
Do Int. Restoration 5s, 1919.	62	67	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do Premium 5s, 1920.	65	67	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do External 6s, 1925.	95	95 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do Treasury notes 8s.	102	103	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 8s, 1941.	101 1/2	102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
AUSTRIAN MUNICIPAL ISSUES:					
Vienna 4s	1/4	3/4	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 4 1/2s	1/4	3/4	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 5s	1/4	1	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
ITALIAN GOVERNMENT ISSUES:					
Italian 5s, 1920 (consol. loan).	30 1/4	30 1/4	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 5s, 1918.	30 1/4	30 1/4	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 5s	30 1/4	30 1/4	Jerome B. Sullivan & Co., 44 Broad St., N. Y. C.	Broad 1723	
Do 5s, 1918-20.	30	31	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 1925.	41	43	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do Treasury notes 8s.	88 1/2	89 1/2	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do Treasury 6 1/2s, 1925.	90	92	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
BRITISH ISSUES:					
British Victory 4s.	276	286	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
British Funding 4s (ex coupon).	261	271	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
British 5s, 1922.	375	385	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
British Victory 4s.	55	57	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
British Funding 4s.	53	55	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
British 5s, 1922.	63	67	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
British 5s War Loan, 1920-45.	73	75	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s, 1927.	73	75	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s, 1922.	75	77	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
British 5s, 1927.	385	377	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
British 5s, 1927.	383	373	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
British 5s, 1929.	325	335	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
JAPANESE ISSUES:					
Japanese 4s, 1931.	70 1/4	71	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 4s	70 1/4	71 1/4	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 4s, 1931 (120 pieces).	69 1/4	70	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 4s	69 1/4	70	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 1st 4 1/2s, 1925.	85 1/2	86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 2d 4 1/2s, 1925.	85 1/2	86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Japanese 1st series 4 1/2s, 1925.	85 1/2	86	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 1st series 4 1/2s, 1925.	85	85 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Japanese 2d series 4 1/2s, 1925.	85	86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do (120 pieces).	85	86	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 5s, 1907.	54 1/2	55 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
CHINESE ISSUES:					
Chinese Hukuang Ry. 5s, 1901 (120 pieces)	Interested		Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 5s	47	48	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s, 1901.	47 1/4	48	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 4s, 1896.	58	62	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Chinese Reorg. 5s, 1913-60.	47	49	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s	47	49 1/2	Jerome B. Sullivan & Co., 44 Broad St., N. Y. C.	Broad 1723	
Do 5s, 1913.	47	49 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
Do 6s, 1921.	95	96 1/2	Henry Nightingale & Co., 42 Broadway, N. Y. C.	Broad 7118	
RUSSIAN ISSUES:					
Russian 5 1/2s, 1926.	3	6	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5 1/2s, 1921	14	17	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 6 1/2s, 1919.	14	17	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
FRENCH ISSUES:					
Bordeaux, City of, France 6s, 15 years' ext., 1934.	84 1/2		Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Paris, City of, France 6s, 15 years' ext., 1934.	57	63	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Paris, City of, 6s mun. external loan, 1921.	99 1/2	100	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Paris, Orleans Ry. of France 6s internal issue of 1920-1936.	59	63	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
BRAZILIAN ISSUES:					
Brazil 4s, 1880.	37 1/2	38 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do Recession 4s, J. and J. I.	99 1/2	100	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 4s, 1910.	35	38	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 4s, 1911.	34	36	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 4 1/2s, 1883.	40 1/2	41 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 4 1/2s, 1888.	40 1/2	41 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 4 1/2s, 1912.	44 1/2	45 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s, 1913.	44 1/2	45 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 4s, 1889.	38 1/2	39	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 4s, 1910.	39 1/2	39 1/2	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do Rec. 4s.	36 1/2	37 1/2	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Do 5s, 1889.	45 1/2	46 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s, 1895.	44 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
Do Res. 4s, 1910.	39 1/2	39 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
Do 4 1/2s, 1883.	40 1/2	41 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
Do 4 1/2s, 1912.	44 1/2	45 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
Do de Janeiro 5s, 1900.	61	64	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 6s, 1930.	84	86	Henry Nightingale & Co., 42 Broadway, N. Y. C.	Broad 7118	
Brazilian 4s	38 1/2	39 1/2	Jerome B. Sullivan & Co., 44 Broad St., N. Y. C.	Broad 1723	
Do 4 1/2s, 1883.	40 1/2	41 1/2	Jerome B. Sullivan & Co., 44 Broad St., N. Y. C.	Broad 1723	
Do 4 1/2s, 1912.	44 1/2	45 1/2	Jerome B. Sullivan & Co., 44 Broad St., N. Y. C.	Broad 1723	
Do 5s, 1913.	44 1/2	45 1/2	Henry Nightingale & Co., 42 Broadway, N. Y. C.	Broad 7118	
Do 5s, 1907.	46 1/2	47 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
Do 5s, 1909.	51	52	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
Do 5s, 1914.	51	52	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s, 1936.	300	310	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 6s, 1936.	97 1/2	98	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 6s, 1943.	77 1/2	79	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 6s, 1907.	44	46	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do de Janeiro 5s, 1934.	61	63	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
RUMANIAN ISSUES:					
Rumanian Govt. 5s.	9	11	C. B. Richard & Co., 29 Broadway, N. Y. C.	Whitehall 500	
Do 1900.		16	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
URUGUAY ISSUES:					
Uruguay 5s, 1919.	57	58 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
ARGENTINE ISSUES:					
Argentine 4s, 1907.	44	44 1/2	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Argentine 4s, Recession 4s.	44 1/2	46	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Argentine 5s, 1945.	65 1/2	66	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Argentine 5s, 1945 (120 pieces)	63	63 1/2	Dunham & Co., 43 Exchange Pl., N. Y. C.	Hanover 8300.	
Argentine 5s, 1st series 1945 (120 pieces)	71	72 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s, 1945 (unlisted numbers).	65	66	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s, 1945 (120 pieces).	63	64	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 4s, 1897.	43 1/2	44	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.	
Do 5s, 1907.	43 1/2	44	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
Do 5s, 1909.	43 1/2	44	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.	
Argentine, 1900 (large) 5s.	63 1/2	65 1/2	Jerome B. Sullivan & Co., 44 Broad St., N. Y. C.	Broad 1723	
Do (small) 5s.	62 1/2	63	Jerome B. Sullivan & Co., 44 Broad St., N. Y. C.	Broad 1723	
Do 4s.	44	44 1/2	Jerome B. Sullivan & Co., 44 Broad St., N. Y. C.	Broad 1723	
Do 4s.	44	44 1/2	Jerome B. Sullivan & Co., 44 Broad St., N. Y. C.	Broad 1723	

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OTHER FOREIGN, INCLUDING NOTES—Continued

Argentina 4s, 1896-1900.....	43 1/2	44 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Buenos Aires gold 5s, 1920.....	88	90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s, 1944.....	47	48	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s (20 pieces), 1944.....	44	45 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s (10 pieces), 1944.....	44	45 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s, 1944.....	44	45 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Cedulas de.....	28	31 1/2	C. E. Richard & Co., 29 Broadway, N. Y. C.	Whitehall 500
Republic of Chile 5s, 1941.....	98	99	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Uruguay, Rep. of, 8s, 1946.....	98	99	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s, 1919.....	37	38	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Republic of Costa Rica 5s, 1911	41	44	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.

PUBLIC UTILITIES

Adirondack El. Pow. 1st 5s, '62.....	84	86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Adirondack P. & L. 1st 5s, 1950.....	87 1/2	89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Alabama Power Co. 1st 5s, '46.....	80	81 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Am. Cities 5-6 col. tr., J. & J., '19	40	45	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Am. Light & Trac. Co. 6s, 1925.....	92	93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Am. Power & Light Co., 1941.....	99	101	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do Series A deb. 6s, 2016.....	77	80	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Am. Water Wks. & El. 5s, '34.....	60	61	Otto Billo, 37 Wall St., N. Y. C.	Hanover 6297.
Asheville Pow. & L. Co. 1st 5s, '42	76	80	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Bloomington, Decatur & Cham-				
plain Ry. 1st ref. 5s, '40.....	61	65	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Beloit Water, G. & E. 1st 5s, '37	78	83	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Burlington G. & L. 1st 5s, 1955.....	60	W. O.	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Burlington Ry. & L. Co. 1st 5s, '32	47	52	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Butte El. & P. Co. 1st 5s, 1951.....	87	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Canadian Car & Foundry 6s, '39.....	85 1/2	87	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Carolina Power & L. 1st 5s, '38	78	80 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Central St. El. Corp. 5 1/2s, new, '22	95 1/2	97 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Gen. Gas. Power 5s, 1st 5s, '22.....	70	73	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Central Power & Light 6s, 1940.....	74	77	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Cal. Elec. gen. 1-5s, 1948.....	82 1/2	85	Blyth, Witter & Co., 61 Broadway, N. Y. C.	Bowl Gr. 8084.
Cal. G. & E. gen. 5s, 1933.....	80	80 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	Bowl Gr. 8084.
Do uniff. ref. 5s, 1937.....	88	90	Blyth, Witter & Co., 61 Broadway, N. Y. C.	Bowl Gr. 8084.
Cedar Rapids Mfg. & Power Co. 1st				
5s, 1953.....	82 1/2	83 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s, 1953.....	83	85	Sutro Bros. & Co., 120 Broadway, N. Y. C.	Rector 7350.
Cities Serv. Co. deb. "D", 1906.....	70 1/2	81 1/2	H. L. Doherty & Co., 60 Wall St., N. Y. C.	Hanover 10000.
Cleveland Elec. 5s, 1939.....	88	90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Cleveland El. III, 7s, 1935.....	102	103	Rauscher & Mackay, 15 Broad St., N. Y. C.	Hanover 4433.
Col. St. Ry. Co. 1st 5s, 1951.....	86	W. O.	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Conn. L. & P. Tr. Co. 1st 5s, '02.....	55	57	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Conn. L. & P. 1st ref. 5s, '51.....	100	102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Consumers Power Co. 1st 5s, '36.....	83	84 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Cons. Elec. Co. 5s, 1955.....	71	73	John Nickerson Jr., 61 Broadway, N. Y. C.	Bowl Gr. 8040.
Cons. Elec. Co. 1st 5s, 1951.....	71	73	Blyth, Witter & Co., 61 Broadway, N. Y. C.	Bowl Gr. 8084.
Dallas P. & L. Co. 1st 5s, 1949.....	91	93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
D. U. & C. Ry. Co. 1st 5s, '23.....	80	85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Economy L. & P. Co. 1st s.f. 5s, '56	78	83	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Dayton P. & L. Co. 7s, '23.....	96 1/2	98 1/2	John Nickerson Jr., 61 Broadway, N. Y. C.	Bowl Gr. 8040.
Denver City Tram. 1st ref. 5s, '32	32 1/2	35 1/2	Sutro Bros. & Co., 120 Broadway, N. Y. C.	Rector 7350.
Electrical Devel. 5s, 1932.....	84	86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Elc. Dev. Co. 1st 5s, 1933.....	84	86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Elmira W. L. & Ry. 1st 5s, '56.....	73	77	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Empire Dist. Elc. Co. 1st 5s, '49	66	70	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Ft. Worth Pow. & L. 5s, 1931.....	80	85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Gal-Hous. El. Ry. 1st 5s, '34.....	70	75	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Georgia Car. Power 1st 5s, '32.....	63	65	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Gl. Western Power 1st 5s, '46.....	82 1/2	84	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 1st 5s, 1946.....	82 1/2	84	Blyth, Witter & Co., 61 Broadway, N. Y. C.	Bowl Gr. 8084.
Do 1st ref. A 6s, 1949.....	86	87	Blyth, Witter & Co., 61 Broadway, N. Y. C.	Bowl Gr. 8084.
Do 5s, 1939.....	87	87	Blyth, Witter & Co., 61 Broadway, N. Y. C.	Bowl Gr. 8084.
Do 5s, 1933.....	101	101	Blyth, Witter & Co., 61 Broadway, N. Y. C.	Bowl Gr. 8084.
Do deb. 6s, 1925.....	101	101	Blyth, Witter & Co., 61 Broadway, N. Y. C.	Bowl Gr. 8084.
Green Star Steamship 7s, '21.....	20	30	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Havana Elec. 1st 5s, 1952.....	72	72	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector 6330.
Houston Elec. Co. 1st 5s, 1925.....	92	95	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Houston Light & Power 5s, 1931	82	86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Hydro P. Co. ref. & imp. 5s, '51	82	85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Idaho Power Co. 1st 5s, 1947.....	79	81	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Indianapolis Gas 5s, 1952.....	74	78	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Kansas City Lt. & Pow. 1st 5s, '76	76	77	A. S. H. Jones, 56 Wall St., N. Y. C.	Hanover 906.
Kanawha Power 1st 5s, '37.....	71	71	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Kane Phone Spokane 5s, 1936.....	81	82 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Kan. City Pow. & L. 1st 5s, '40.....	90 1/2	100 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Knoxville Ry. & L. ref. 5s, '46.....	84	84	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Knoxville Ry. Co. 1st 5s, '38.....	89	89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Laclede Gas Lt. Co. 1st ref. 5s, '29	93 1/2	95	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Los Angeles G. & E. 5s, 1934.....	87	87	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do 1st ref. 5s, 1939.....	86	87	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do gen. 5s, 1939.....	86	87	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Los Angeles Ry. 1st 5s, '38.....	64 1/2	64 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do Corp. 1st ref. 5s, '40.....	72 1/2	72 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Lake Shore Elc. Ry. Co. 1st 5s, 1923	60	67	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do gen. 5s, 1923.....	60	67	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Laurens Electric Co. 1st 5s, '46	82 1/2	84	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Los Angeles Ry. Corp. 1st and				
ref. 5s, 1940.....	61	65	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Market St. Ry. 1st 5s, '24.....	74 1/2	74 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do col. tr. 6s, '24.....	79	79	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Mad. River Pow. Co. 1st 5s, '35	88	90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Man. Gas & Elc. 1st 5s, '27.....	70	70	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Mason City & Clear Lake Ry. Co. 6s,				
1932.....	75	W. O.	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Merchants Heat & L. Co. 5s, '22	83	86	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Mich. United Ry. 1st 5s, '36.....	30	34	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Middle West Util. A 8s, '35.....	92	94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do B 8s, 1940.....	92	94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Memphis St. Ry. Co. conv. 5s, '45	61	65	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Mil. El. Ry. & L. Co. 1st 5s, '28	91	94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do ref. & ext. 4 1/2s, 1931.....	78	78	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do gen. ref. 5s, 1951.....	76	79	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Mil. Light, Heat & Trac. 5s, '29.....	84	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Min. St. Ry. & St. Paul City Ry. joint				
cost 5s, '28.....	80	83	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Mississippi Valley Gas & Elc. Co. col. tr.				
5s, 1922.....	92	95	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Miss. River Pow. Co. 1st 5s, '51.....	81	82 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Mont. Lt. H. & P. 1st 5s, 1948, '32	80	82	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s, 1933.....	83	85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Montreal Tram. 5s, 1944.....	75	76	Sutro Bros. & Co., 120 Broadway, N. Y. C.	Rector 7350.
Montreal Tramways 5s, '41.....	74 1/2	75 1/2	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Mont. Lt. H. & P. 4 1/2s, 1932.....	81	83	Sutro Bros. & Co., 120 Broadway, N. Y. C.	Rector 7350.
Do 5s, 1933.....	82	84	Sutro Bros. & Co., 120 Broadway, N. Y. C.	Rector 7350.
Mont. Tram. 1st ref. 5s, '41.....	74 1/2	76	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Nashville Ry. & L. 1st 5s, '33.....	73	76	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s, 1958.....	57	63	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Nevada-Cal. Pow. Co. 1st 6s, '27	84	W. O.	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Nev.-Cal. Elc. 1st A 6s, '46.....	84	85 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do 5s, 1939.....	97	100	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do Power 1st 6s, 1927.....	90	92	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
New England Pow. Co. 1st 5s, '51	85	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
New Orleans Ry. & L. 4 1/2s, '51	60	64	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Nile, Lock, & Ont. ref. 5s, '38.....	83 1/2	86 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s, 1954.....	90	90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Northwest. Elev. Ry. 1st 5s, '41.....	62	64	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
North. Ont. L. P. 1st 6s, '31.....	68 1/2	70	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Nor. & Ports. Trac. Co. 1st 5s, '36	65	67	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Northern Electric 1st 5s, 1939.....	85	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Nor. Ont. L. & P. 6s, '31.....	69	71	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Nova Scotia T. & Pow. 5s, '46.....	55	60	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Ontario Power Co. 1st 5s, 1943.....	82	85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Omaha & Council Bluffs Ry. & Bridge				
1st 5s, 1928.....	70	74	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Omaha & Council Bluffs St. Ry. 1st				
5s, 1928.....	72	76	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Ohio Pow. Co. A 1st ref. 7 1/2s, '51	95 1/2	96 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Pa. Pow. & L. Co. 1st 5s, '30.....	79 1/2	80 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Pa. & Ohio Pr. L. & L. 1st 7 1/2s, '40	85	97	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Pa. & Ohio Pr. L. & L. 5s, '30.....	92	92 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Portland Gas & Coke 1st 5s, '40.....	78	80	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Pa. G. & E. 5s, 1942.....	82 1/2	82 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do 7s, 1925.....	97	97 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do 7s, 1940.....	100 1/2	100 1/2	John Nickerson Jr., 61 Broadway, N. Y. C.	Bowl Gr. 8040.
Do 7s, 1940.....	100	101	John Nickerson Jr., 61 Broadway, N. Y. C.	Bowl Gr. 8040.
Pa. Power & L. 1st 7s, 1951.....	94 1/2	96 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Provincial Lt. H. & P. 1st 5s, '46	77	82	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Puget St. P. & L. gen. 7 1/2s, '41	99	99 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Pa. Light & Power 1st 5s, '42.....	84	84	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do 1st ref. 5s, 1951.....	85	85	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Pac. Tel. & Tel. 5s, 1937.....	85 1/2	85 1/2	Rauscher & Mackay, 15 Broad St., N. Y. C.	Hanover 4433.
Rochester Gas & E. 7s.....	101	101 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Rockford El. Co. 1st ref. 5s, '39	78	83	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Rio de Jan. T. & L. P. 5s, '35.....	69 1/2	71	A. F. Ingold & Co., 74 Broadway, Bowling Green 1454.	
Rio de Janeiro Tram. L. & Pr. 1st				
5s, 1935.....	69 1/2	71	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do.....	69 1/2	70 1/2	John Nickerson Jr., 61 Broadway, N. Y. C.	Bowl Gr. 8040.
Salmon River Pow. Co. 1st 5s, '52	82	83	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
San Joaquin L. & P. 1st 5s, '45.....	89	90	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do ref. B 5s, '50.....	77 1/2	77 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do 1st ref. A 6s, '50.....	89	91	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Do 1st ref. B 6s, '50.....	87 1/2	88	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
Seattle Electric 1st 5s, 1950.....	85	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 5s, 1929.....	85	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Seattle-Everett 1st 5s, 1939.....	73	80	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Seattle Lighting 5s, 1940.....	68	68	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
S. F. G. & E. gen. col. 4 1/2s, '33	83	83	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.
San Diego Gas & E. 1st 5s, 1950.....	81	81 1/2	Blyth, Witter & Co., 61 Broadway, N. Y. C.	B'g Green 8084.

Open Security Market

PUBLIC UTILITIES—Continued

	Bid	Offer	
West Penn. Tr. & W. F. com...	11%	12%	Otto Bilbo, 37 Wall St., N. Y. C. Hanover 6297.
Do Int pf.....	65	66	Otto Bilbo, 37 Wall St., N. Y. C. Hanover 6297.
Western Power Co. com.....	26%	29%	MacQuoid & Condy, 14 Wall St. N. Y. C. Rector 9970.
Do pf.....	68	69	MacQuoid & Condy, 14 Wall St. N. Y. C. Rector 9970.
Do common.....	28	30	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Do pf.....	71	73	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.

RAILROADS

RAILROADS

Alabama G. South'n ordinary...	35	38	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Do pf.	43	48	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Cleveland & Pittsburgh 7%	62	63	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Do pf.	44	44	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Greely Hudson Secs. Stock.	15	—	Wolff & Stanley, 72 Trinity Pl., N. Y. C.	Rector 437
Hudson & Manhattan common.	2½	3¼	Wolff & Stanley, 72 Trinity Pl., N. Y. C.	Rector 437
Do pf.	11	15	Wolff & Stanley, 72 Trinity Pl., N. Y. C.	Rector 437
Hudson Companies pf.	25½	4½	Wolff & Stanley, 72 Trinity Pl., N. Y. C.	Rector 437
Ill. Cent. pf. Leased Line.	62	63	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Kalamazoo, Allegan.	87	90	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Minn. St. P.&S.S.M. Leased Line.	55	56	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Morris & Essex.	69½	68	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Pittsburgh, Ft. Wayne & C. pf. St. Louis Bridge 1st pf.	119½	121½	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Do pf.	91	94	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
St. Louis & N. Y.	43	46	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Tunnel R. R. of St. Louis.	92	96	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437
Valley R. R.	83	86	Bennett M. Minton, 30 Broad St., N. Y. C.	Broad 437

Notes

Duo 1st pf.	90	67	Macartney & McLean, 71 B'way, N. Y. C.	Bowl, G. 3rd.
Edwards Oil and Refining	1.15	1.55	R. A. Solch, 16 Exchange Place.	Bowling Green 3414
Empire Steel Works 7% pf.	16	22	Pynchon & Co., 111 Broadway, N. Y. C.	Reor 813.
Duo pf.	45	55	Macartney & McLean, 71 B'way, N. Y. C.	Bowl, G. 3rd.
Farrell, Wm., & Son 7% pf.	78	82	Pynchon & Co., 111 B'way, N. Y. C.	Reor 813.
Foundation Co.	58	64	Macartney & McLean, 71 B'way, N. Y. C.	Bowl, G. 3rd.
Prestone Tire & Rubber 7% pf.	70	80	Pynchon & Co., 111 Broadway, N. Y. C.	Reor 813.
Flak Rubber Co. 1st 7% pf.	60	65	Pynchon & Co., 111 Broadway, N. Y. C.	Reor 813.
Flak Rubber Co. (Ohio) 8% pf.	58	62	Pynchon & Co., 111 Broadway, N. Y. C.	Reor 813.
Fleischmann ss.	101½	103½	W. E. Hutton & Co., 60 Broadway.	Bowling Green 41
H. H. Franklin com.	44	44	R. A. Solch, 16 Exchange Place.	Bowling Green 3414

Stocks

Stocks

STANDARD OIL SECURITIES

Do pf.	91	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Goodrich Tire Rubber 7% pf.	27	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Godechaux Sugar Co. 7% pf.	55	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Giraton & Knight Mfg. Co. 7%pf	61	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
St. Atl. & Pac. Tea Co. 7% pf.	94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Griffin Wheel Co. 6% pf.	78	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Hercules Powder com.	128	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
Hilly Sugar Co. 7% pf.	35	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Lupp Motor Co. conv. 7% pf.	89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
United States Steel Corp. 7% pf.	3	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Illinois United Tire	3 3/4	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Indiana & Illinois Coal Co.	57	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Jibby-Owens Sheet Gins 7%.	95	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Lima Locomotive co. conv. 7%.	105	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
R. Steel units	106	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Do pf.	40	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Do com.	12	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Medras Marble	1	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
Metropolitan 5-50c Stores com.	11	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
Do pf.	31	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
Moline Plow Co.	10	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
New Mexico & Arizona Land Co.	10	A. S. H. Jones, 56 Wall St., N. Y. C.	Hanover 906.
New York Oil Co.	12	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
Ottawa Oil (Hills)	75	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
Packard Motor Car Co. 7% pf..	50	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Packaging Detroit Motor Co. 7% pf.	62	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Payson (J. C.) Co. 7% pf.	89	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Peoria Motor Oil	94	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Pfisterer Gauble 5% pf.	97	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Do 8% pf.	130	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Quaker Oats 6% pf.	85	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Sauch & Lang units.	50	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
Schauch & Lang units.	50	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Shenington Phonograph	37	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Seubelle Acceptance units.	11%	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Seubelle Motor Truck Co.	45	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813.
Seyla-Royce 7% pf.	80	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
Spray Rock Powder	92	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
Vanant Sugar Ref. Co. 7%.	39	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
Zenger Mfg. Co.	92	M. S. Wolfe & Co., 25 Broad St., N. Y. C.	Broad 25.
Steel & Tube Co. of Am. 7% pf.	66	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
Steel Realty Development com.	10	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Do units	100	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Do pf.	45	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Durans Duryea units.	32	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
Urban Oil	45	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
Urban Motion Picture com.	105	R. A. Soich, 16 Exchange Place.	Bowling Green 3841-5
U. Automotive units.	105	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
S. Metal Cap & Seal com.	1%	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
S. Worsted Co. 1st 7% pf.	13	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
Tan Raitale Co., Inc., 1st 7% pf.	74	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
Chile Grape Juice co. 7% pf.	6	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
Telford Self-Storing Safety	26%	Porter Warman, 108 S. E. 1st St., Miami, Fla.	
Floox Oil & Gas.	1%	Kohler, Bremer & Co., 32 B'way, N. Y. C.	Broad 6910.
Willis Corp. pf.	7	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.
Winchester Co. 7% pf.	91	Pynchon & Co., 111 B'way, N. Y. C.	Rector 813.

PUBLIC UTILITIES

BANKS AND TRUST COMPANIES					
American Exchange Nat. Bank.	228	225	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Bankers Trust	235	227	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Catham and Phoenix	230	238	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Central National Bank	17	20	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Commercial	228	305	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Do stock	193	197	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Equitable Trust	193	197	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Harmon	193	197	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Importers and Traders Nat.	496	503	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Inter National Bank	227	234	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	
Melland Trust & Savings	113	14	Engel & Co., 74 Broadway.	Bowling Green 1454.	
Mutual Commercial Bank	227	232	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110.	

SUGAR SECURITIES

racana Sugar Co.....	15	20	Farr & Co., 133 Front St., N. Y. C.	John 6428.
ralo Sugar Co.....	47	50	Farr & Co., 133 Front St., N. Y. C.	John 6428.
ntal Aguirre Sugar Co.....	46	49	Farr & Co., 133 Front St., N. Y. C.	John 6428.
Jarvis Sugar Co.....	90	94	Farr & Co., 133 Front St., N. Y. C.	John 6428.
ional Sugar Refining.....	90	95	Farr & Co., 133 Front St., N. Y. C.	John 6428.
o pf.....	97	99	Farr & Co., 133 Front St., N. Y. C.	John 6428.
ional Sugar Refining.....	97	99	Farr & Co., 133 Front St., N. Y. C.	John 6428.
annah Sugar Refining pf.....	42	42	Farr & Co., 133 Front St., N. Y. C.	John 6428.
st India Sugar pf.....	85	70	Farr & Co., 133 Front St., N. Y. C.	John 6428.
st India Refining com.....	16	20	Farr & Co., 133 Front St., N. Y. C.	John 6428.

TORACCO SECURITIES

Bristol & Bauer, 120 Broadway			Rector 4594		
	Bid	Offered		Bid	Offered
American Machine & Foundry.....	140	160	MacAndrew & Forbes com.....	97	103
American Tobacco scrip.....	106	108	Do pf.....	78	81
American Cigar common.....	77	77	Paro Rico-American Tobacco.....	28	30
Do pf.....	77	77	R. J. Reynolds com. B.....	24	24
Utah-American Tobacco.....	117	121	Do com. A.....	20	20
W. Helme common.....	153	161	Weyman-Bruton.....	153	161
Do pf.....	90	90	Do pf.....	100	101
Ugco Box Co.....	58	60			

